

VOLUME TWO:  
Ambulatory Surgery Centers

# Financial Analysis 2013



An Annual Report on the Financial Health of Pennsylvania's Ambulatory Surgery Centers



Pennsylvania Health Care Cost Containment Council  
November 2014



## About PHC4

Pennsylvania Health Care Cost Containment Council (PHC4) is an independent state agency charged with collecting, analyzing and reporting information that can be used to improve the quality and restrain the cost of health care in the state. It was created in the mid-1980s when Pennsylvania businesses and labor unions, in collaboration with other key stakeholders, joined forces to enact market-oriented health care reforms. Because of their efforts, the General Assembly passed legislation (Act 89 of 1986) creating PHC4.

The primary goal is to empower purchasers of health care benefits, such as businesses and labor unions, as well as other stakeholders, with information they can use to improve quality and restrain costs. Nearly 100 organizations and individuals annually utilize PHC4's special requests process to access and use data. More than 840,000 public reports on patient treatment results are downloaded from the PHC4 website annually. Today, PHC4 is a recognized national leader in public health care reporting.

A 25-member board of directors representing business, labor, consumers, health care providers, insurers and state government governs PHC4.

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# INTRODUCTION

## Introduction

On an annual basis, the Pennsylvania Health Care Cost Containment Council (PHC4) produces a series of reports measuring the financial health of Pennsylvania's hospitals and ambulatory surgery centers.

*Volume One*, released in May 2014, focused on the financial health of Pennsylvania's General Acute Care (GAC) hospitals. This report, *Volume Two*, concentrates on Pennsylvania's ambulatory surgery centers (ASCs). *Volume Two* provides a financial perspective on the outpatient care provided by licensed ambulatory surgery centers in the Commonwealth.

The reporting year for the ASCs in *Volume Two* is based on each facility's fiscal year that ended during 2013. The fiscal year for the majority of ASCs is calendar year ending December 31, 2013. For those facilities that do not utilize a calendar year, the fiscal year typically ended on June 30, 2013.

The information in this report was derived from annual financial statements supplemented with additional data, as well as quarterly ambulatory/outpatient procedure data supplied by each facility. Every reasonable effort has been made to ensure the accuracy of the information. Each ASC has had the opportunity to review their data and make changes, if necessary. The ultimate responsibility for accuracy lies with the individual ASC.

TABLE 1  
**Number of Facilities, FY13**  
by Facility Type

Ambulatory Surgery Centers	285
General Acute Care Hospitals	173
Non-General Acute Care Hospitals	75
<b>Total</b>	<b>533</b>

## Key Findings

- The number of ambulatory surgery centers (ASCs) in Pennsylvania increased by four in Fiscal Year 2013 (FY13) to 285.
- The average operating and total margins for ASCs statewide decreased from FY12 to FY13, with the average operating margin decreasing to 24.94% (from 25.74%) and the total margin decreasing to 25.13% (from 26.92%).
- ASCs reported 1.1 million outpatient visits and \$1.2 billion in net outpatient revenue during FY13.
- The number of procedures at ASCs increased 0.5% from FY12.
- Medicare and Medical Assistance covered 41.9% of outpatient procedures at ASCs during FY13.

# AMBULATORY SURGERY CENTERS

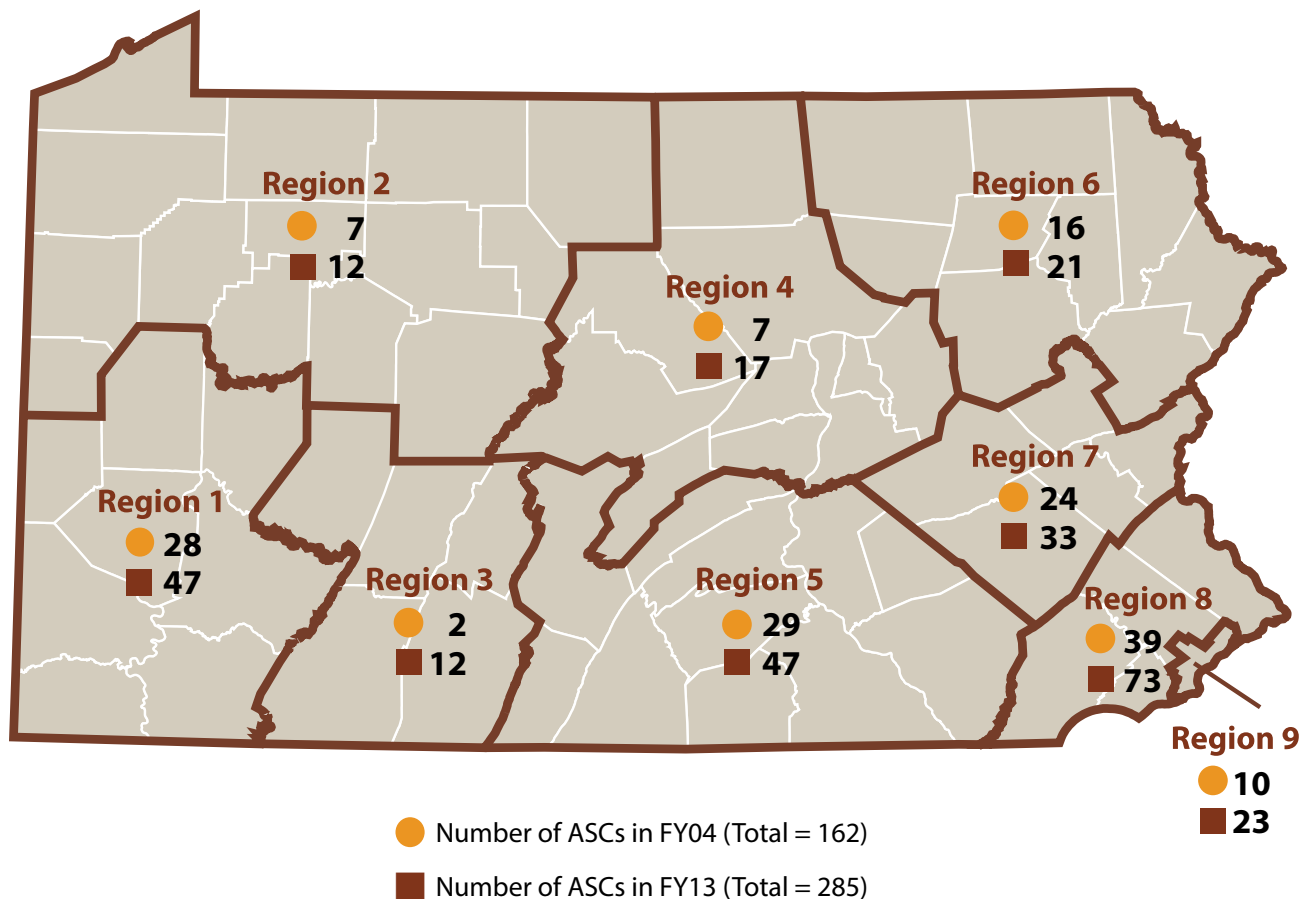
## Ambulatory Surgery Centers

During Fiscal Year (FY) 2013, there were 285 Ambulatory Surgery Centers (ASCs) operating in Pennsylvania<sup>1</sup>. In FY13, the number of ASCs in Pennsylvania increased by four. Between FY12 and FY13, seven ASCs opened and three closed. Of the facilities that opened, one was in Region 4, one was in Region 5, four were in Region 8 and one was in Region 9. Of the facilities that closed, two were in Region 5 and one was in Region 6.

**Figures 1** and **2** illustrate the growth in the number of ASCs in Pennsylvania from FY04 to FY13. Between FY04 and FY13, the number of ASCs in Pennsylvania grew by 123 facilities; with the largest increase (18%) occurring in FY06 (increased from 177 ASCs in FY05 to 209 ASCs in FY06). The greatest concentration of growth occurred in Region 8—Bucks, Chester, Delaware and Montgomery counties (see **Figure 1**).

<sup>1</sup>Does not include new facilities operating less than six months.

FIGURE 1  
**Number of Ambulatory Surgery Centers, FY04 and FY13**  
 by Region



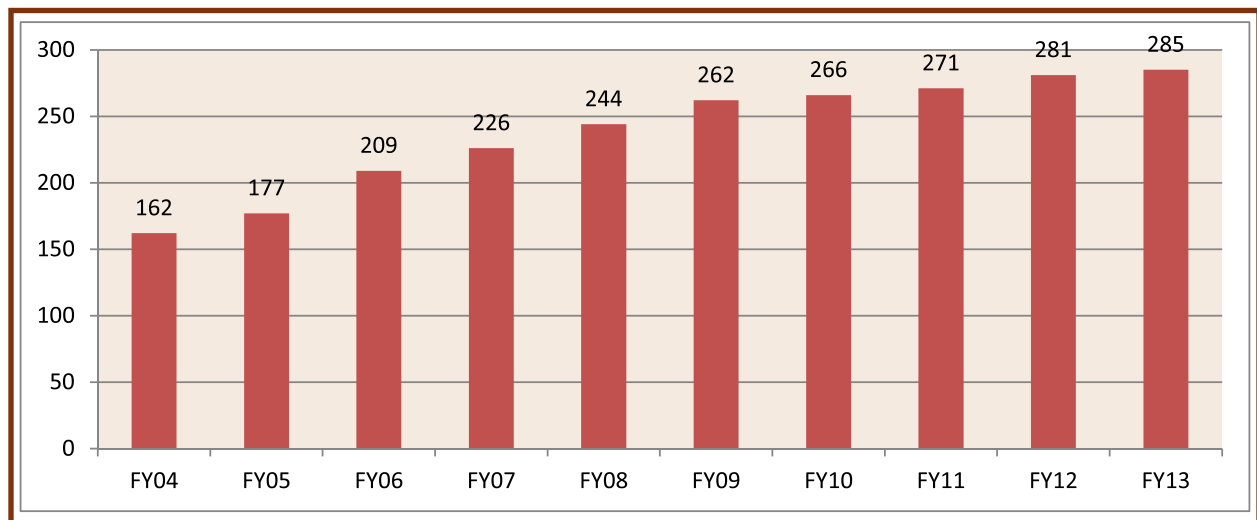
## AMBULATORY SURGERY CENTERS

The analysis for FY13 and the individual ASC tables in this report is based on data collected from 272 ASCs; 13 ASCs did not submit complete data and their data is not included in this report.

Statewide and regional averages that are expressed as a percentage (e.g., operating

margin) in this report were calculated as if the entire group (state or region) were a single reporting entity. For example, the regional average operating margins were calculated by dividing the sum of operating income for all ASCs in the region and the sum of total operating revenue for all ASCs in the region.

FIGURE 2  
**Number of Ambulatory Surgery Centers**  
by Fiscal Year



## OPERATING & TOTAL MARGINS

### Operating and Total Margins

The average operating and total margins for ASCs statewide decreased slightly from FY12 to FY13, with the average operating margin decreasing to 24.94% (from 25.74%) and the total margin decreasing to 25.13% (from 26.92%). The average statewide operating and total margins for ASCs have changed only marginally over the past six fiscal years, FY08 to FY13 (see **Figure 3**).

The statewide average operating and total margins for ASCs are similar because ASCs realize only a small amount of non-operating income. Eighty-five percent (232) of reporting Pennsylvania ASCs operated as for-profit facilities in FY13. The remaining 15% (40) operated as non-profit facilities. Operating and total margins for ASCs do not always reflect

compensation to the physician owners or reflect the payment of income tax expenses.

Physician owners of surgery centers may receive all or part of their compensation as a distribution of net income instead of salaries or fees. Consequently, such distributions are not reported as an operating expense; if they were, that would reduce operating and total margins.

In addition, the majority of ASCs are limited liability partnerships or Sub-Chapter S corporations and therefore, are not subject to income taxes, which generally are paid as personal income tax by the owners. Consequently, the total margin for most for-profit ASCs does not reflect income tax expenses.

TABLE 2

**Ambulatory Surgery Centers Regional and Statewide Averages, FY13**

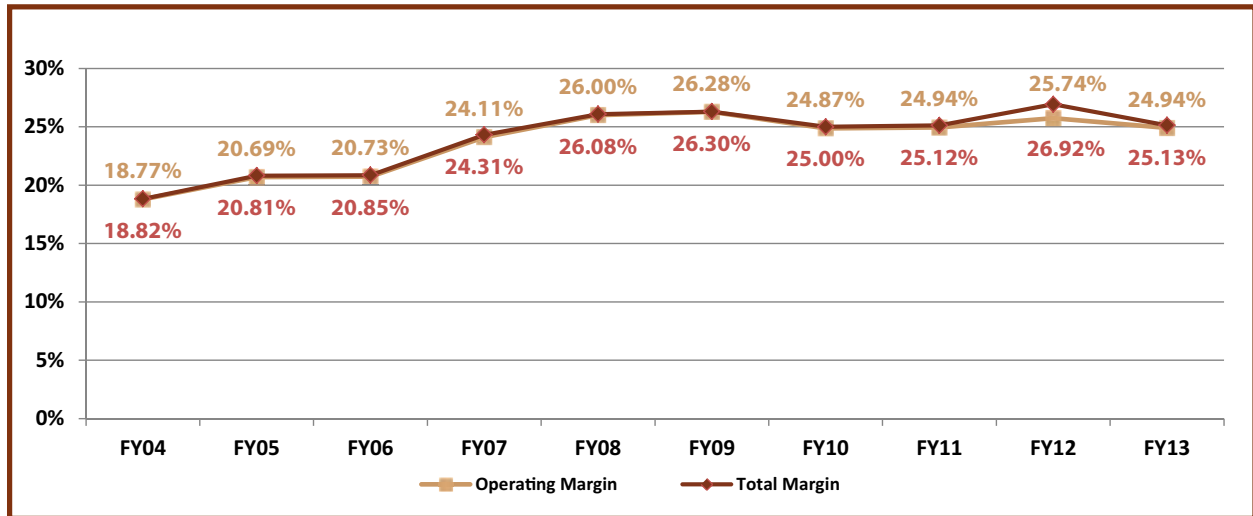
Region*	Operating Margin	Total Margin	3-year Average Total Margin	Medicare Share of Net Patient Revenue	Medical Assistance Share of Net Patient Revenue	Average Visits
Region 1	12.59%	12.60%	16.47%	25.81%	4.25%	3,754
Region 2	19.18%	19.19%	14.73%	30.35%	6.60%	4,871
Region 3	12.73%	12.73%	14.18%	23.02%	5.03%	3,640
Region 4	33.98%	33.98%	34.61%	21.34%	1.68%	3,432
Region 5	28.04%	28.49%	28.32%	22.98%	4.92%	4,233
Region 6	35.56%	35.79%	34.45%	24.43%	4.81%	4,554
Region 7	35.75%	36.21%	35.77%	25.32%	2.78%	4,600
Region 8	25.72%	25.79%	27.53%	22.32%	3.21%	3,548
Region 9	14.99%	15.03%	13.99%	31.85%	9.39%	3,141
<b>Statewide</b>	<b>24.94%</b>	<b>25.13%</b>	<b>25.73%</b>	<b>24.47%</b>	<b>4.32%</b>	<b>3,909</b>

\*See page 9 for the list of counties included in each region.

## OPERATING & TOTAL MARGINS

FIGURE 3

**Statewide Average Operating and Total Margins for Ambulatory Surgery Centers by Fiscal Year**



## OUTPATIENT VISITS & REVENUE

### Outpatient Visits and Revenue

Pennsylvania's ASCs reported 1.1 million total outpatient visits during FY13 and \$1.2 billion total net outpatient revenue (Table 3). The slight decrease (0.4%) in the number of outpatient visits reported by ASCs during FY13, combined with the 4.4% increase in net outpatient revenue, resulted in an average revenue per visit of \$1,084 during FY13, a 4.8% increase over the FY12 figure of \$1,034.

There is a wide variation in the level of resources provided per visit among ASCs and

Hospital Outpatient Departments (HOPDs). For example, a patient may receive care as a series of visits comprised of relatively short treatments (e.g., psychotherapy) in a hospital outpatient setting, while a patient at an ASC may be subject to an entire surgical procedure during a single visit. As a group, ASCs provide a variety of outpatient services at varying levels of resource intensity; however, on an individual basis, ASCs specialize in surgical procedures, e.g., endoscopy, laser surgery, ophthalmology and spine care.

FIGURE 4  
Average Revenue per Visit at Ambulatory Surgery Centers  
by Fiscal Year

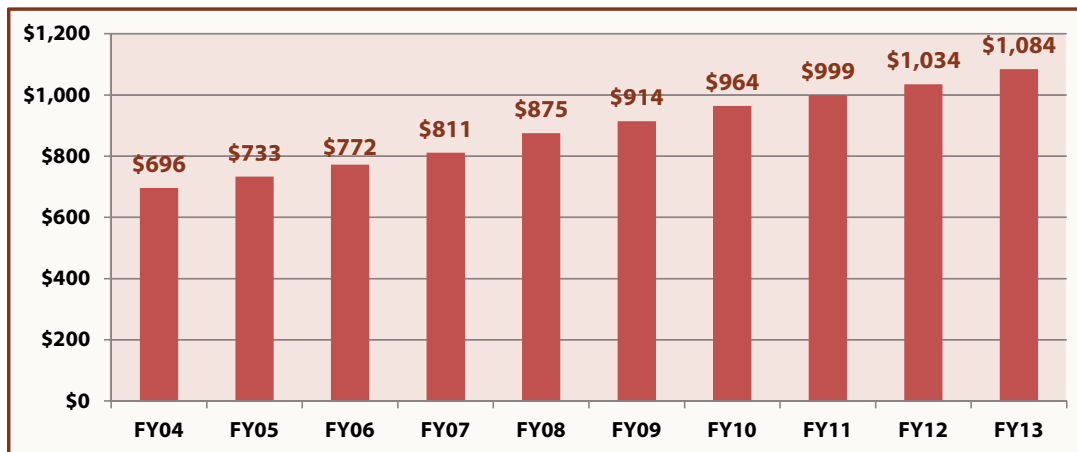


TABLE 3  
Statewide Outpatient Visits<sup>1</sup> and Revenue (in Thousands) at Ambulatory Surgery Centers  
by Fiscal Year

	FY04	FY05	FY06	FY07	FY08	FY09	FY10	FY11	FY12	FY13
Outpatient Visits	689,451	703,863	789,857	881,562	935,984	1,024,310	1,033,283	1,040,877	1,067,728	1,063,353
Net Outpatient Revenue	\$479,962	\$515,828	\$609,383	\$715,164	\$818,531	\$935,894	\$995,789	\$1,040,023	\$1,104,392	\$1,153,061
Average Revenue per Visit	\$696	\$733	\$772	\$811	\$875	\$914	\$964	\$999	\$1,034	\$1,084

<sup>1</sup> PHC4 captures the total number of visits with the annual financial data submissions.



# OUTPATIENT PROCEDURES

## Outpatient Procedures

During FY13, there were 3.1 million outpatient records<sup>1</sup> submitted to PHC4 from ASCs and General Acute Care (GAC) HOPDs combined (**Table 4**). ASCs treated 30.6% or 943,479 of these outpatient procedures. In FY09, ASCs treated 31.3% or 886,933 of the total 2.8 million outpatient procedures. The percent of procedures performed at ASCs has remained relatively the same over the past five fiscal years, FY09 to FY13.

During FY13, the net growth in the number of outpatient procedures at GAC HOPDs and ASCs combined increased 0.3% over FY12.

The number of outpatient procedures at GAC HOPDs increased 0.2%, and the number of procedures at ASCs increased 0.5% in FY13.

TABLE 4  
**Outpatient Procedures<sup>1</sup>**  
by Fiscal Year

Facility Type	FY09		FY10		FY11		FY12		FY13	
	Procedures	Percent	Procedures	Percent	Procedures	Percent	Procedures	Percent	Procedures	Percent
ASC	886,933	31.3%	907,431	31.6%	931,437	31.5%	938,700	30.5%	943,479	30.6%
GAC HOPD	1,947,317	68.7%	1,967,078	68.4%	2,025,254	68.5%	2,137,011	69.5%	2,141,258	69.4%
<b>Statewide</b>	<b>2,834,250</b>	<b>100.0%</b>	<b>2,874,509</b>	<b>100.0%</b>	<b>2,956,691</b>	<b>100.0%</b>	<b>3,075,711</b>	<b>100.0%</b>	<b>3,084,737</b>	<b>100.0%</b>

<sup>1</sup>The outpatient procedure codes captured by PHC4 are available on the PHC4 website at <http://www.phc4.org/services/datarequests/procedures.htm>.

# PAYER MIX

## Payer Mix

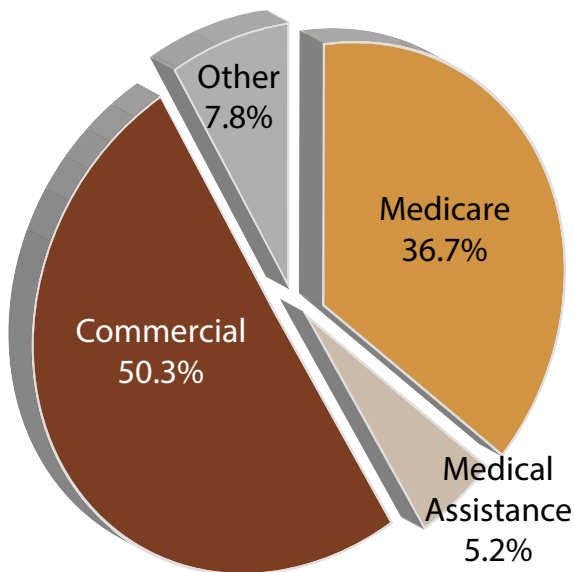
Figure 5 presents the payer mix for outpatient procedures performed at ASCs compared to GAC HOPDs. The greatest differences between the two types of facilities are the proportion of procedures covered by Medical Assistance (MA) and commercial health insurance plans. During FY13, MA was the payer for 5.2% of outpatient procedures at ASCs, compared to 11.8% at

GAC HOPDs. Commercial health insurance plans covered 50.3% of outpatient procedures at ASCs, compared to 42.9% at GAC HOPDs.

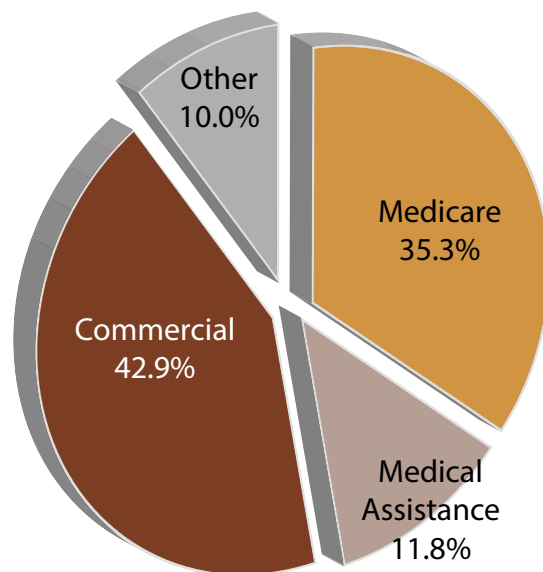
In FY13, the mean age for patients undergoing an outpatient procedure at an ASC was 57.1 years, compared to 53.1 years for patients at GAC HOPDs.

FIGURE 5  
Outpatient Procedures<sup>1</sup>, FY13  
by Facility Type & Payer

Ambulatory Surgery Centers



GAC Hospital Outpatient Departments



<sup>1</sup>The outpatient procedure codes captured by PHC4 are available on the PHC4 website at <http://www.phc4.org/services/datarequests/procedures.htm>.

# INDIVIDUAL AMBULATORY SURGERY CENTER DATA

## Individual Ambulatory Surgery Center Data

The individual ASC data tables on the following pages are based on data collected from 272 ASCs; 13 ASCs did not submit complete data and their data is not included in this report. The facilities listed in the tables are arranged according to region.

Statewide and regional averages for ASCs are presented in the individual facility tables. Averages expressed as a percentage (e.g., operating margin) were calculated as if the entire group (state or region) were a single reporting entity. For example, the regional average operating margins were calculated by dividing

the sum of operating income for all ASCs in the region and the sum of total operating revenue for all ASCs in the region.

The FY13 operating and total margins for each individual facility are included in these tables. Each facility's corresponding operating income, total income and total operating revenue, expressed in dollars, can be found on PHC4's website at [www.phc4.org](http://www.phc4.org). (Note: Other operating revenue must be included with net patient revenue to calculate the operating income that is used for operating margin.)

### Pennsylvania Counties by Region

<b>Region 1:</b> Allegheny, Armstrong, Beaver, Butler, Fayette, Greene, Washington and Westmoreland.
<b>Region 2:</b> Cameron, Clarion, Clearfield, Crawford, Elk, Erie, Forest, Jefferson, Lawrence, McKean, Mercer, Potter, Venango and Warren.
<b>Region 3:</b> Bedford, Blair, Cambria, Indiana and Somerset.
<b>Region 4:</b> Centre, Clinton, Columbia, Lycoming, Mifflin, Montour, Northumberland, Snyder, Tioga and Union.
<b>Region 5:</b> Adams, Cumberland, Dauphin, Franklin, Fulton, Huntingdon, Juniata, Lancaster, Lebanon, Perry and York.
<b>Region 6:</b> Bradford, Lackawanna, Luzerne, Monroe, Pike, Sullivan, Susquehanna, Wayne and Wyoming.
<b>Region 7:</b> Berks, Carbon, Lehigh, Northampton and Schuylkill.
<b>Region 8:</b> Bucks, Chester, Delaware and Montgomery.
<b>Region 9:</b> Philadelphia.

## INDIVIDUAL AMBULATORY SURGERY CENTER DATA

Region/ Ambulatory Surgery Center	Net Patient Revenue (NPR) (thousands)				3-yr Avg Change in NPR FY10-FY13	Total Operating Expenses (TOE) (thousands)				3-yr Avg Change in TOE FY10-FY13
	FY13	FY12	FY11	FY10		FY13	FY12	FY11	FY10	
<b>Statewide Average</b>	<b>\$4,239</b>	<b>\$4,106</b>	<b>\$4,063</b>	<b>\$3,890</b>	<b>2.99%</b>	<b>\$3,204</b>	<b>\$3,072</b>	<b>\$3,060</b>	<b>\$2,943</b>	<b>2.96%</b>
<b>Region 1 Average</b>	<b>\$3,812</b>	<b>\$3,928</b>	<b>\$3,997</b>	<b>\$3,893</b>	<b>-0.70%</b>	<b>\$3,375</b>	<b>\$3,336</b>	<b>\$3,216</b>	<b>\$3,125</b>	<b>2.67%</b>
1 20/20 SC <sup>1, 10</sup>	\$2,846	\$2,537	\$2,348	\$2,578	3.46%	\$1,672	\$1,290	\$1,183	\$1,325	8.74%
1 Aestique ASC <sup>1, 10</sup>	\$2,371	\$2,002	\$1,944	\$1,873	8.85%	\$2,359	\$1,959	\$1,946	\$1,872	8.66%
1 Assoc Kidney/Hypertension <sup>1, 10, 11</sup>	\$277	\$667	\$1,157	\$1,096	-24.90%	\$563	\$656	\$821	\$797	-9.78%
1 CHP North SC	\$13,514	\$14,225	\$11,194	\$10,787	8.43%	\$12,253	\$11,770	\$9,089	\$8,884	12.64%
1 Delmont SC <sup>1, 3, 10, 13</sup>	\$1,083	\$1,088	\$1,225	\$127	NA	\$1,366	\$1,276	\$1,301	\$321	NA
1 Dermatology & Cosmetic SC <sup>1, 10</sup>	\$2,215	\$2,354	\$2,566	\$2,501	-3.81%	\$2,334	\$2,381	\$2,508	\$2,435	-1.39%
1 East Side SC <sup>1, 10</sup>	\$2,713	\$3,387	\$3,651	\$3,430	-6.97%	\$3,079	\$3,723	\$3,680	\$3,164	-0.90%
1 Excelsa Health Norwin <sup>7</sup>	\$4,251	\$3,348	\$3,881	\$3,752	4.43%	\$1,878	\$1,330	\$2,380	\$2,334	-6.51%
1 Four Seasons Endoscopy <sup>1, 10</sup>	\$2,890	\$2,899	\$2,735	\$3,154	-2.79%	\$1,444	\$1,433	\$1,402	\$1,508	-1.42%
1 Gamma SC <sup>1, 10, 13</sup>	\$2,964	\$3,461	\$3,316	\$3,405	-4.31%	\$2,791	\$3,290	\$3,129	\$2,826	-0.41%
1 Heritage Valley SC <sup>7</sup>	\$4,891	\$5,298	\$4,633	\$5,050	-1.05%	\$5,148	\$5,012	\$4,856	\$4,793	2.47%
1 Laurel SC <sup>1, 2, 10, 13</sup>	\$2,766	\$5,578	\$6,145	\$5,652	NA	\$2,525	\$4,257	\$4,044	\$3,895	NA
1 Leo R. McCafferty Plastic <sup>1, 10</sup>	\$731	\$619	\$485	\$432	23.09%	\$767	\$437	\$482	\$355	38.74%
1 Lowry SC <sup>1, 10</sup>	\$452	\$471	\$497	\$611	-8.66%	\$456	\$463	\$498	\$609	-8.36%
1 McCandless Endoscopy <sup>1, 10, 13</sup>	\$1,842	\$1,675	\$1,432	\$928	32.84%	\$1,020	\$1,024	\$980	\$784	10.03%
1 Mt Lebanon SC <sup>7</sup>	\$3,631	\$3,634	\$3,470	\$3,163	4.94%	\$2,548	\$2,565	\$2,479	\$2,192	5.41%
1 Mt Pleasant SC <sup>1, 10</sup>	\$1,864	\$1,419	\$1,969	\$1,922	-1.00%	\$2,450	\$2,115	\$2,335	\$2,239	3.14%
1 North Shore Endoscopy <sup>1, 10</sup>	\$1,772	\$1,940	\$1,512	\$1,705	1.31%	\$1,059	\$1,091	\$981	\$1,062	-0.10%
1 Peters Township SC <sup>1, 3, 10, 13</sup>	\$1,327	\$631	NA	NA	NA	\$2,645	\$2,193	NA	NA	NA
1 Pittsburgh Reproductive <sup>1, 10</sup>	\$201	\$208	NA	NA	NA	\$238	\$238	NA	NA	NA
1 Radiance SC <sup>1, 10</sup>	\$3,189	\$2,975	\$3,871	\$3,522	-3.15%	\$3,310	\$3,076	\$3,108	\$2,882	4.94%
1 Renal Endocrine Assoc <sup>1, 10</sup>	\$1,838	\$1,519	\$1,100	\$987	28.75%	\$966	\$860	\$763	\$723	11.20%
1 SC at Benbrook <sup>1, 10</sup>	\$7,373	\$6,667	\$7,294	\$7,346	0.12%	\$5,106	\$4,686	\$5,172	\$5,447	-2.09%
1 SC Cranberry <sup>1, 10</sup>	\$2,215	\$2,529	\$2,685	\$2,876	-7.66%	\$2,034	\$2,342	\$2,402	\$2,563	-6.88%
1 SC Edgeworth Commons <sup>1, 10</sup>	\$3,878	\$4,433	\$4,319	\$4,566	-5.02%	\$3,843	\$3,824	\$3,776	\$3,739	0.93%
1 Shadyside SC <sup>1, 10</sup>	\$371	\$550	\$563	\$461	-6.49%	\$268	\$419	\$381	\$335	-6.66%
1 Skin Center <sup>1, 3, 10</sup>	\$1,028	\$998	NA	NA	NA	\$1,062	\$2,028	NA	NA	NA
1 South Hills Endoscopy <sup>1, 10</sup>	\$3,200	\$3,257	\$3,109	\$2,703	6.13%	\$1,842	\$1,730	\$1,491	\$1,587	5.36%
1 South Hills SC <sup>1, 10, 13</sup>	\$3,145	\$2,628	NA	NA	NA	\$2,711	\$2,463	NA	NA	NA
1 Southwestern ASC <sup>1, 10</sup>	\$2,779	\$2,635	\$3,284	\$3,605	-7.63%	\$2,740	\$2,694	\$3,228	\$3,116	-4.02%
1 Southwestern Endoscopy <sup>1, 10</sup>	\$4,308	\$4,278	\$4,233	\$4,068	1.97%	\$2,947	\$2,787	\$2,729	\$2,687	3.22%
1 Southwestern PA Eye SC <sup>1, 10</sup>	\$3,524	\$3,519	\$3,208	\$2,978	6.11%	\$2,926	\$3,045	\$2,240	\$2,421	6.96%
1 Spartan Health SC <sup>1, 10, 13</sup>	\$2,733	\$3,131	\$2,491	\$2,308	6.13%	\$2,352	\$2,387	\$2,319	\$2,148	3.17%
1 Three Rivers Endoscopy <sup>1, 10</sup>	\$4,435	\$4,832	\$4,832	\$4,495	-0.44%	\$2,518	\$2,804	\$2,745	\$2,653	-1.70%
1 Tri-County Surgical <sup>1, 10</sup>	\$785	\$970	\$942	\$1,003	-7.25%	\$753	\$916	\$911	\$951	-6.95%

See footnotes on page 26.

## INDIVIDUAL AMBULATORY SURGERY CENTER DATA

Ambulatory Surgery Center	Operating Margin FY13	Total Margin FY13	3-yr Average Total Margin FY11-FY13	Medicare Share of NPR FY13	Medical Assistance Share of NPR FY13	Visits FY13
<b>Statewide Average</b>	<b>24.94%</b>	<b>25.13%</b>	<b>25.73%</b>	<b>24.47%</b>	<b>4.32%</b>	<b>3,909</b>
<b>Region 1 Average</b>	<b>12.59%</b>	<b>12.60%</b>	<b>16.47%</b>	<b>25.81%</b>	<b>4.25%</b>	<b>3,754</b>
20/20 SC <sup>1,10</sup>	41.24%	41.24%	46.38%	57.24%	2.90%	2,545
Aestique ASC <sup>1,10</sup>	0.51%	0.51%	1.76%	23.01%	1.52%	1,739
Assoc Kidney/Hypertension <sup>1,10,11</sup>	-103.01%	-103.01%	2.92%	36.38%	0.18%	206
CHP North SC	9.33%	9.33%	14.95%	0.00%	19.67%	7,927
Delmont SC <sup>1,3,10,13</sup>	-26.12%	-26.12%	-16.10%	5.99%	0.00%	749
Dermatology & Cosmetic SC <sup>1,10</sup>	-5.39%	-5.39%	-1.24%	43.17%	0.00%	3,457
East Side SC <sup>1,10</sup>	-13.49%	-13.26%	-7.31%	39.88%	1.41%	1,876
Excela Health Norwin <sup>7</sup>	55.82%	55.82%	51.32%	25.81%	2.38%	3,668
Four Seasons Endoscopy <sup>1,10</sup>	50.06%	50.06%	49.82%	20.55%	0.39%	4,611
Gamma SC <sup>1,10,13</sup>	6.26%	6.27%	5.92%	14.22%	0.31%	2,800
Heritage Valley SC <sup>7</sup>	-5.25%	-5.25%	-1.31%	46.81%	7.36%	3,318
Laurel SC <sup>1,2,10,13</sup>	8.70%	8.70%	25.39%	19.38%	1.87%	2,681
Leo R. McCafferty Plastic <sup>1,10</sup>	-4.97%	-4.97%	8.15%	2.67%	0.00%	645
Lowry SC <sup>1,10</sup>	-0.81%	-0.79%	0.24%	36.54%	0.00%	790
McCandless Endoscopy <sup>1,10,13</sup>	44.62%	44.62%	38.91%	7.52%	1.04%	2,831
Mt Lebanon SC <sup>7</sup>	29.84%	29.84%	29.28%	66.55%	1.14%	3,752
Mt Pleasant SC <sup>1,10</sup>	-11.06%	-11.06%	-11.22%	46.95%	2.04%	1,473
North Shore Endoscopy <sup>1,10</sup>	40.24%	40.24%	40.07%	9.44%	5.07%	2,843
Peters Township SC <sup>1,3,10,13</sup>	-97.89%	-97.89%	NA	34.42%	0.00%	1,260
Pittsburgh Reproductive <sup>1,10</sup>	-17.97%	-17.97%	NA	0.00%	0.00%	232
Radiance SC <sup>1,10</sup>	-3.81%	-3.73%	5.49%	9.78%	0.02%	1,548
Renal Endocrine Assoc <sup>1,10</sup>	47.45%	47.45%	41.92%	36.32%	0.15%	1,522
SC at Benbrook <sup>1,10</sup>	30.91%	30.91%	30.19%	23.97%	2.52%	9,323
SC Cranberry <sup>1,10</sup>	8.24%	8.24%	8.81%	51.84%	0.12%	2,651
SC Edgeworth Commons <sup>1,10</sup>	0.91%	1.00%	9.45%	22.91%	5.20%	3,441
Shadyside SC <sup>1,10</sup>	27.85%	27.85%	28.03%	12.46%	0.00%	279
Skin Center <sup>1,3,10</sup>	-3.29%	-3.29%	NA	0.00%	0.00%	373
South Hills Endoscopy <sup>1,10</sup>	42.43%	42.45%	47.09%	14.81%	0.00%	10,507
South Hills SC <sup>1,10,13</sup>	13.82%	14.06%	NA	18.53%	1.78%	910
Southwestern ASC <sup>1,10</sup>	1.37%	1.37%	0.49%	14.67%	26.44%	2,952
Southwestern Endoscopy <sup>1,10</sup>	31.60%	31.60%	34.17%	28.02%	12.89%	10,774
Southwestern PA Eye SC <sup>1,10</sup>	16.98%	16.98%	19.91%	54.60%	6.23%	3,913
Spartan Health SC <sup>1,10,13</sup>	13.93%	13.96%	15.66%	46.04%	7.33%	4,004
Three Rivers Endoscopy <sup>1,10</sup>	43.37%	43.39%	42.85%	27.27%	2.12%	7,112
Tri-County Surgical <sup>1,10</sup>	4.10%	4.10%	4.37%	64.91%	0.00%	659

See footnotes on page 26.

## INDIVIDUAL AMBULATORY SURGERY CENTER DATA

Region/ Ambulatory Surgery Center	Net Patient Revenue (NPR) (thousands)				3-yr Avg Change in NPR FY10-FY13	Total Operating Expenses (TOE) (thousands)				3-yr Avg Change in TOE FY10-FY13
	FY13	FY12	FY11	FY10		FY13	FY12	FY11	FY10	
<b>Statewide Average</b>	<b>\$4,239</b>	<b>\$4,106</b>	<b>\$4,063</b>	<b>\$3,890</b>	<b>2.99%</b>	<b>\$3,204</b>	<b>\$3,072</b>	<b>\$3,060</b>	<b>\$2,943</b>	<b>2.96%</b>
1 Tri-State SC <sup>1, 10, 13</sup>	\$5,257	\$6,397	\$7,474	\$7,541	-10.10%	\$4,958	\$5,180	\$5,514	\$5,269	-1.97%
1 UPMC Digestive Hlth Endo <sup>1, 10, 13</sup>	\$2,405	\$2,860	\$2,940	\$2,409	-0.05%	\$1,491	\$1,570	\$1,355	\$1,247	6.53%
1 UPMC Mercy South Side SC	\$19,795	\$18,723	\$14,361	\$14,240	13.00%	\$21,160	\$20,357	\$13,395	\$13,004	20.91%
1 UPMC Monroeville SC <sup>10</sup>	\$4,508	\$8,979	\$8,555	\$7,909	-14.33%	\$6,136	\$8,545	\$7,336	\$7,072	-4.41%
1 UPMC South SC	\$6,733	\$5,276	\$5,247	\$5,731	5.83%	\$6,217	\$4,836	\$4,961	\$5,233	6.27%
1 UPMC St. Margaret OP Ctr	\$15,531	\$16,605	\$15,751	\$15,926	-0.83%	\$12,865	\$13,291	\$12,734	\$13,009	-0.37%
1 Waterfront SC <sup>1, 10</sup>	\$5,578	\$5,977	\$5,116	\$4,737	5.92%	\$4,409	\$4,172	\$3,725	\$3,660	6.83%
1 Western PA SC <sup>1, 10</sup>	\$7,775	\$8,173	\$8,113	\$7,591	0.81%	\$6,124	\$6,050	\$6,120	\$5,828	1.69%
1 Zitelli Brodland Central <sup>1, 10</sup>	\$2,389	\$2,085	\$1,953	\$1,535	18.55%	\$2,388	\$2,085	\$1,952	\$1,535	18.54%
1 Zitelli Brodland South <sup>1, 10</sup>	\$2,171	\$1,882	\$1,787	\$1,506	14.71%	\$2,170	\$1,882	\$1,787	\$1,506	14.71%
<b>Region 2 Average</b>	<b>\$4,421</b>	<b>\$3,909</b>	<b>\$4,640</b>	<b>\$4,506</b>	<b>-0.62%</b>	<b>\$3,594</b>	<b>\$3,546</b>	<b>\$3,778</b>	<b>\$3,704</b>	<b>-0.99%</b>
2 Community SC <sup>1, 10, 13</sup>	\$1,287	\$1,464	\$1,577	\$1,237	1.34%	\$721	\$776	\$730	\$459	18.98%
2 Greater Erie SC <sup>1, 10, 13</sup>	\$1,601	NR	NR	NR	NR	\$1,682	NR	NR	NR	NR
2 Laurel Laser/Brookville <sup>1, 7, 10</sup>	\$3,311	\$2,820	\$2,695	\$2,777	6.40%	\$2,237	\$2,584	\$2,480	\$2,154	1.29%
2 Lawrence County SC <sup>1, 7, 10</sup>	\$1,101	\$986	\$1,029	\$1,058	1.35%	\$886	\$866	\$797	\$915	-1.03%
2 Pine Grove ASC <sup>1, 10, 13</sup>	\$2,524	\$2,900	\$2,452	\$2,151	5.79%	\$2,276	\$2,399	\$2,335	\$2,302	-0.37%
2 Regional ASC <sup>10</sup>	\$2,442	\$2,450	\$2,689	\$2,836	-4.63%	\$2,021	\$2,113	\$2,095	\$2,111	-1.42%
2 Saint Vincent Endoscopy <sup>3, 7</sup>	\$2,944	\$1,599	\$1,692	\$1,806	21.01%	\$1,475	\$723	\$1,474	\$1,560	-1.82%
2 Saint Vincent SC Erie <sup>3, 7, 13</sup>	\$13,647	\$6,887	\$12,286	\$11,905	4.88%	\$9,796	\$4,755	\$10,012	\$9,550	0.86%
2 Shriners Children-Erie SC <sup>1, 3, 7</sup>	\$202	\$41	NA	NA	NA	\$2,956	\$5,768	NA	NA	NA
2 Surgery & Laser <sup>1, 10, 13</sup>	\$1,750	\$1,786	\$1,701	\$1,832	-1.50%	\$1,382	\$1,423	\$1,320	\$1,517	-2.97%
2 UPMC Hamot SC <sup>10</sup>	\$15,950	\$15,047	\$13,257	\$12,684	8.58%	\$11,917	\$11,744	\$10,789	\$10,822	3.37%
2 Village SC <sup>1, 10</sup>	\$6,299	\$7,022	\$7,020	\$6,770	-2.32%	\$5,774	\$5,855	\$5,747	\$5,649	0.74%
<b>Region 3 Average</b>	<b>\$4,054</b>	<b>\$4,222</b>	<b>\$4,615</b>	<b>\$4,035</b>	<b>0.15%</b>	<b>\$3,541</b>	<b>\$3,570</b>	<b>\$3,609</b>	<b>\$3,308</b>	<b>2.35%</b>
3 Advanced Center Surgery <sup>1, 3, 10</sup>	\$5,320	\$676	NA	NA	NA	\$5,614	\$1,680	NA	NA	NA
3 Allegheny Reg Endoscopy <sup>1, 10</sup>	\$3,946	\$4,386	\$4,217	\$4,181	-1.88%	\$2,393	\$2,392	\$2,286	\$2,170	3.43%
3 Allegheny SC <sup>1, 10</sup>	\$2,417	\$2,599	\$2,153	\$2,723	-3.75%	\$1,334	\$1,355	\$1,201	\$1,186	4.15%
3 Altoona Regional SC <sup>11</sup>	\$10,718	\$13,807	\$12,360	\$11,868	-3.23%	\$8,078	\$10,054	\$9,198	\$8,999	-3.41%
3 Altoona Specialty Center <sup>1, 10</sup>	NA	\$3	NA	\$4	NA	NA	\$1	NA	\$2	NA
3 Center for Surgical Arts <sup>1, 10, 13</sup>	\$1,962	\$2,668	\$2,301	\$1,516	9.80%	\$1,870	\$2,342	\$2,228	\$933	33.44%
3 Digestive Health/Indiana <sup>1, 10</sup>	\$854	\$1,695	\$1,765	\$1,615	-15.70%	\$819	\$1,655	\$1,626	\$1,818	-18.32%
3 Indiana AS Associates <sup>1, 10</sup>	\$2,779	\$3,013	\$2,709	\$3,361	-5.77%	\$2,561	\$2,532	\$2,379	\$2,613	-0.66%
3 Laurel Laser/Altoona <sup>1, 7, 10</sup>	\$2,342	\$2,327	\$2,008	\$2,149	3.00%	\$1,389	\$1,564	\$1,484	\$1,541	-3.28%
3 Lee ASC <sup>7</sup>	\$10,702	\$11,644	\$10,354	\$9,559	3.98%	\$11,541	\$12,025	\$11,703	\$10,486	3.36%
3 Ophthalmic Associates SC <sup>1, 10</sup>	\$2,129	\$2,064	\$2,242	\$2,377	-3.47%	\$1,493	\$1,454	\$1,543	\$1,601	-2.25%
3 Plastic Surgical Assoc <sup>1, 10</sup>	\$5,474	\$5,778	\$6,045	\$5,037	2.90%	\$5,404	\$5,782	\$6,053	\$5,042	2.39%

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## INDIVIDUAL AMBULATORY SURGERY CENTER DATA

Ambulatory Surgery Center	Operating Margin FY13	Total Margin FY13	3-yr Average Total Margin FY11-FY13	Medicare Share of NPR FY13	Medical Assistance Share of NPR FY13	Visits FY13
<b>Statewide Average</b>	<b>24.94%</b>	<b>25.13%</b>	<b>25.73%</b>	<b>24.47%</b>	<b>4.32%</b>	<b>3,909</b>
Tri-State SC <sup>1, 10, 13</sup>	6.32%	6.31%	18.59%	19.07%	6.70%	6,195
UPMC Digestive Hlth Endo <sup>1, 10, 13</sup>	38.43%	38.44%	47.43%	13.60%	0.10%	4,446
UPMC Mercy South Side SC	2.78%	2.78%	4.43%	18.43%	2.25%	4,176
UPMC Monroeville SC <sup>10</sup>	-36.12%	-36.12%	0.14%	30.06%	2.58%	8,603
UPMC South SC	7.65%	7.65%	9.32%	29.81%	1.43%	3,556
UPMC St. Margaret OP Ctr	17.16%	17.16%	19.41%	23.11%	1.20%	11,726
Waterfront SC <sup>1, 10</sup>	21.00%	21.00%	26.20%	29.83%	2.78%	7,231
Western PA SC <sup>1, 10</sup>	19.12%	19.12%	23.44%	23.08%	1.47%	4,920
Zitelli Brodland Central <sup>1, 10</sup>	0.03%	0.03%	0.02%	59.45%	0.00%	4,374
Zitelli Brodland South <sup>1, 10</sup>	0.01%	0.01%	0.01%	63.43%	0.00%	4,345
<b>Region 2 Average</b>	<b>19.18%</b>	<b>19.19%</b>	<b>14.73%</b>	<b>30.35%</b>	<b>6.60%</b>	<b>4,871</b>
Community SC <sup>1, 10, 13</sup>	44.00%	44.00%	48.56%	56.22%	25.07%	2,344
Greater Erie SC <sup>1, 10, 13</sup>	-5.04%	-5.04%	NR	22.04%	0.00%	3,343
Laurel Laser/Brookville <sup>1, 7, 10</sup>	32.42%	32.42%	17.27%	50.29%	0.28%	3,451
Lawrence County SC <sup>1, 7, 10</sup>	19.48%	19.48%	18.18%	67.38%	2.29%	1,411
Pine Grove ASC <sup>1, 10, 13</sup>	9.82%	9.82%	12.93%	29.87%	8.92%	3,336
Regional ASC <sup>10</sup>	17.22%	17.24%	-23.00%	32.54%	1.63%	2,226
Saint Vincent Endoscopy <sup>3, 7</sup>	50.39%	50.39%	41.41%	26.35%	2.18%	3,587
Saint Vincent SC Erie <sup>3, 7, 13</sup>	28.45%	28.45%	25.41%	35.12%	7.95%	11,674
Shriners Children-Erie SC <sup>1, 3, 7</sup>	-1193.67%	-1193.67%	NA	0.00%	52.19%	315
Surgery & Laser <sup>1, 10, 13</sup>	21.00%	21.08%	21.27%	19.65%	2.03%	2,316
UPMC Hamot SC <sup>10</sup>	26.23%	26.23%	22.54%	21.47%	7.52%	18,101
Village SC <sup>1, 10</sup>	8.34%	8.38%	14.62%	27.34%	5.98%	6,349
<b>Region 3 Average</b>	<b>12.73%</b>	<b>12.73%</b>	<b>14.18%</b>	<b>23.02%</b>	<b>5.03%</b>	<b>3,640</b>
Advanced Center Surgery <sup>1, 3, 10</sup>	-5.42%	-5.42%	NA	9.58%	0.42%	2,429
Allegheny Reg Endoscopy <sup>1, 10</sup>	39.35%	39.35%	43.66%	15.52%	1.99%	7,277
Allegheny SC <sup>1, 10</sup>	44.80%	44.80%	45.75%	25.10%	11.63%	4,099
Altoona Regional SC <sup>11</sup>	24.63%	24.63%	25.90%	25.80%	6.60%	4,290
Altoona Specialty Center <sup>1, 10</sup>	NA	NA	NA	NA	NA	1
Center for Surgical Arts <sup>1, 10, 13</sup>	4.70%	4.70%	7.08%	19.90%	6.96%	1,818
Digestive Health/Indiana <sup>1, 10</sup>	4.16%	4.16%	3.12%	7.80%	0.00%	1,352
Indiana AS Associates <sup>1, 10</sup>	9.32%	9.32%	14.81%	26.35%	5.15%	2,594
Laurel Laser/Altoona <sup>1, 7, 10</sup>	40.68%	40.68%	33.53%	41.01%	0.55%	2,577
Lee ASC <sup>7</sup>	-7.85%	-7.85%	-7.86%	21.52%	8.04%	5,853
Ophthalmic Associates SC <sup>1, 10</sup>	29.90%	29.97%	30.32%	61.59%	6.62%	4,104
Plastic Surgical Assoc <sup>1, 10</sup>	1.29%	1.30%	0.37%	17.94%	0.67%	7,286

See footnotes on page 26.

## INDIVIDUAL AMBULATORY SURGERY CENTER DATA

Region/ Ambulatory Surgery Center	Net Patient Revenue (NPR) (thousands)				3-yr Avg Change in NPR FY10-FY13	Total Operating Expenses (TOE) (thousands)				3-yr Avg Change in TOE FY10-FY13
	FY13	FY12	FY11	FY10		FY13	FY12	FY11	FY10	
<b>Statewide Average</b>	\$4,239	\$4,106	\$4,063	\$3,890	2.99%	\$3,204	\$3,072	\$3,060	\$2,943	2.96%
<b>Region 4 Average</b>	\$5,103	\$5,106	\$5,215	\$4,984	0.80%	\$3,382	\$3,295	\$3,585	\$3,378	0.04%
4 Betz Ophthalmology <sup>1,10</sup>	\$475	\$490	\$473	\$408	5.43%	\$310	\$341	\$274	\$283	3.19%
4 Brookpark SC <sup>1,10</sup>	\$301	\$311	\$302	\$292	1.09%	\$228	\$261	\$238	\$239	-1.44%
4 Central PA Endoscopy Ctr <sup>1,10</sup>	\$2,080	\$1,860	\$1,907	\$1,962	2.00%	\$1,631	\$1,860	\$1,907	\$1,999	-6.13%
4 Evangelical ASC	\$3,982	\$4,609	\$5,375	\$5,741	-10.21%	\$4,388	\$4,797	\$5,205	\$5,476	-6.63%
4 Geisinger Aest & Cosmetic <sup>2,4,13</sup>	\$79	NA	NA	NA	NA	\$849	NA	NA	NA	NA
4 Geisinger Endo & SC <sup>7,11</sup>	\$3,152	\$3,416	\$2,849	\$2,947	2.32%	\$2,396	\$2,321	\$2,044	\$2,028	6.05%
4 Geisinger Gastro-Lewistown <sup>3,7</sup>	\$2,705	\$312	\$1,059	\$1,608	22.75%	\$1,765	\$394	\$1,200	\$1,793	-0.51%
4 Geisinger OP Woodbine	\$35,042	\$34,007	\$33,718	\$31,314	3.97%	\$18,115	\$18,730	\$19,589	\$17,387	1.39%
4 Lewisburg Plastic & Laser <sup>1,10</sup>	\$478	\$510	\$435	\$424	4.27%	\$471	\$458	\$418	\$333	13.83%
4 Mifflin County Com SC <sup>1,10</sup>	\$722	\$735	\$706	\$809	-3.56%	\$728	\$826	\$717	\$775	-2.02%
4 Mount Nittany SC <sup>11</sup>	\$18,424	\$16,339	\$14,986	\$13,157	13.34%	\$11,360	\$8,345	\$8,479	\$8,188	12.91%
4 Penn State Hershey Endo <sup>10</sup>	\$730	\$645	NA	NA	NA	\$843	\$738	NA	NA	NA
4 SC Central PA <sup>1,7,10</sup>	\$6,065	\$5,668	\$4,817	\$3,945	17.91%	\$4,106	\$3,396	\$3,040	\$2,942	13.19%
4 Susquehanna Endoscopy <sup>1,10</sup>	\$1,614	\$2,122	\$1,724	\$1,795	-3.36%	\$1,517	\$1,568	\$1,556	\$1,346	4.22%
4 Susquehanna SC <sup>10</sup>	\$1,407	\$1,530	\$1,238	\$1,113	8.79%	\$1,406	\$1,481	\$1,242	\$1,096	9.41%
4 UOC Surgical Services <sup>1,10</sup>	\$4,399	\$4,032	\$3,419	\$4,259	1.09%	\$4,001	\$3,911	\$4,284	\$3,403	5.86%
<b>Region 5 Average</b>	\$4,531	\$4,509	\$4,420	\$4,374	1.19%	\$3,262	\$3,213	\$3,213	\$3,158	1.10%
5 Apple Hill SC <sup>10</sup>	\$12,837	\$13,456	\$13,593	\$12,444	1.05%	\$10,717	\$11,029	\$10,618	\$9,960	2.53%
5 Calcagno & Rossi Vein SC <sup>1,10</sup>	\$1,239	\$1,172	\$456	NA	NA	\$489	\$414	\$142	NA	NA
5 Capital Surgery & Laser <sup>1,4,10,13</sup>	\$933	NA	NA	NA	NA	\$1,427	NA	NA	NA	NA
5 Carlisle Endoscopy <sup>1,10</sup>	\$2,323	\$2,196	\$2,186	\$2,425	-1.40%	\$2,323	\$2,196	\$2,186	\$2,426	-1.42%
5 Carlisle Outpatient SC <sup>1,7,10</sup>	\$5,993	\$7,548	\$7,115	\$4,161	14.68%	\$3,679	\$3,793	\$4,191	\$1,597	43.47%
5 Center for Spine Care <sup>1,10</sup>	\$367	\$646	\$874	\$803	-18.10%	\$370	\$645	\$787	\$706	-15.84%
5 Chambersburg Endoscopy <sup>1,10</sup>	\$2,501	\$2,434	\$2,239	\$2,213	4.34%	\$1,632	\$1,518	\$1,509	\$1,494	3.08%
5 Children's SC <sup>1,3,10</sup>	\$4,889	\$4,183	\$2,397	NA	NA	\$2,958	\$2,598	\$2,106	NA	NA
5 Cumberland SC <sup>1,10</sup>	\$207	\$175	\$282	\$659	-22.88%	\$196	\$226	\$296	\$444	-18.58%
5 Digestive Disease Inst <sup>1,10</sup>	\$2,598	\$2,526	\$2,457	\$2,618	-0.26%	\$2,710	\$2,515	\$2,477	\$2,615	1.22%
5 Endoscopy Ctr/Central PA <sup>1,10</sup>	\$1,158	\$1,234	\$1,255	\$1,182	-0.68%	\$1,151	\$1,159	\$1,223	\$1,102	1.51%
5 Eyes of York SC <sup>1,10</sup>	\$2,035	\$1,860	\$1,452	\$1,415	14.63%	\$1,705	\$1,501	\$1,177	\$1,004	23.31%
5 Foot and Ankle SC <sup>1,10</sup>	\$2,085	\$2,012	\$2,380	\$2,742	-7.99%	\$1,338	\$1,288	\$1,353	\$1,445	-2.46%
5 Grandview Surgery & Laser <sup>1,10</sup>	\$8,880	\$9,433	\$8,917	\$8,579	1.17%	\$5,902	\$6,238	\$5,652	\$5,368	3.31%
5 GSH Outpatient SC <sup>7</sup>	\$4,524	\$4,568	\$4,128	\$4,928	-2.73%	\$2,152	\$2,003	\$2,008	\$1,973	3.03%
5 Hanover SC <sup>3,10</sup>	\$3,383	\$3,587	\$3,553	\$1,873	NA	\$3,066	\$3,252	\$3,347	\$1,925	NA
5 Harrisburg Endoscopy & SC <sup>1,10</sup>	\$3,827	\$3,821	\$3,801	\$3,764	0.56%	\$3,826	\$3,820	\$3,797	\$3,775	0.45%
5 Harrisburg Pain Mgmt <sup>1,10</sup>	\$3,782	\$3,147	\$3,016	\$3,233	5.67%	\$3,597	\$2,905	\$2,902	\$2,894	8.10%
5 Hershey Endoscopy <sup>1,10</sup>	\$3,207	\$3,059	\$3,075	\$2,989	2.43%	\$2,129	\$2,019	\$1,933	\$1,900	4.02%

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## INDIVIDUAL AMBULATORY SURGERY CENTER DATA

Ambulatory Surgery Center	Operating Margin FY13	Total Margin FY13	3-yr Average Total Margin FY11-FY13	Medicare Share of NPR FY13	Medical Assistance Share of NPR FY13	Visits FY13
<b>Statewide Average</b>	<b>24.94%</b>	<b>25.13%</b>	<b>25.73%</b>	<b>24.47%</b>	<b>4.32%</b>	<b>3,909</b>
<b>Region 4 Average</b>	<b>33.98%</b>	<b>33.98%</b>	<b>34.61%</b>	<b>21.34%</b>	<b>1.68%</b>	<b>3,432</b>
Betz Ophthalmology <sup>1, 10</sup>	34.64%	34.64%	35.66%	74.00%	0.00%	541
Brookpark SC <sup>1, 10</sup>	24.21%	24.21%	21.19%	18.86%	0.00%	278
Central PA Endoscopy Ctr <sup>1, 10</sup>	21.56%	21.56%	7.67%	27.95%	2.05%	4,664
Evangelical ASC	-10.10%	-10.10%	-2.90%	11.09%	1.91%	1,550
Geisinger Aest & Cosmetic <sup>2, 4, 13</sup>	-969.91%	-969.91%	NA	0.45%	0.10%	842
Geisinger Endo & SC <sup>7, 11</sup>	23.98%	23.98%	29.19%	17.86%	3.58%	4,277
Geisinger Gastro-Lewistown <sup>3, 7</sup>	34.73%	34.73%	20.07%	36.62%	6.02%	3,759
Geisinger OP Woodbine	48.31%	48.31%	46.43%	16.74%	1.54%	8,797
Lewisburg Plastic & Laser <sup>1, 10</sup>	1.57%	1.57%	5.46%	13.58%	0.00%	320
Mifflin County Com SC <sup>1, 10</sup>	3.23%	3.23%	-3.53%	60.56%	5.52%	2,226
Mount Nittany SC <sup>11</sup>	38.33%	38.33%	43.40%	19.48%	1.16%	6,961
Penn State Hershey Endo <sup>10</sup>	-15.49%	-15.49%	NA	15.32%	1.10%	1,057
SC Central PA <sup>1, 7, 10</sup>	35.30%	35.30%	39.60%	50.13%	1.87%	6,845
Susquehanna Endoscopy <sup>1, 10</sup>	6.03%	6.03%	15.04%	25.48%	1.56%	8,553
Susquehanna SC <sup>10</sup>	0.07%	0.07%	1.07%	21.98%	1.22%	1,334
UOC Surgical Services <sup>1, 10</sup>	9.04%	9.04%	-2.91%	10.06%	0.55%	2,911
<b>Region 5 Average</b>	<b>28.04%</b>	<b>28.49%</b>	<b>28.32%</b>	<b>22.98%</b>	<b>4.92%</b>	<b>4,233</b>
Apple Hill SC <sup>10</sup>	16.66%	16.71%	19.09%	23.47%	3.87%	10,451
Calcagno & Rossi Vein SC <sup>1, 10</sup>	60.54%	60.67%	63.62%	24.30%	0.00%	1,255
Capital Surgery & Laser <sup>1, 4, 10, 13</sup>	-52.96%	-52.96%	NA	30.54%	0.00%	1,053
Carlisle Endoscopy <sup>1, 10</sup>	0.00%	0.00%	0.00%	27.34%	1.10%	6,079
Carlisle Outpatient SC <sup>1, 7, 10</sup>	38.61%	38.61%	43.54%	28.87%	0.73%	1,952
Center for Spine Care <sup>1, 10</sup>	-0.99%	-0.99%	4.95%	21.85%	1.78%	1,739
Chambersburg Endoscopy <sup>1, 10</sup>	34.77%	34.77%	35.13%	26.38%	1.53%	4,999
Children's SC <sup>1, 3, 10</sup>	39.49%	50.05%	38.04%	0.00%	69.79%	2,108
Cumberland SC <sup>1, 10</sup>	4.96%	3.55%	-6.70%	4.58%	0.00%	289
Digestive Disease Inst <sup>1, 10</sup>	-4.31%	-3.14%	-1.09%	46.62%	0.00%	5,012
Endoscopy Ctr/Central PA <sup>1, 10</sup>	0.53%	0.53%	3.21%	19.46%	0.00%	2,197
Eyes of York SC <sup>1, 10</sup>	16.86%	16.86%	18.33%	62.99%	0.00%	2,519
Foot and Ankle SC <sup>1, 10</sup>	35.84%	35.84%	38.84%	17.83%	0.00%	814
Grandview Surgery & Laser <sup>1, 10</sup>	33.73%	33.73%	35.29%	27.65%	0.97%	5,499
GSH Outpatient SC <sup>7</sup>	52.44%	52.44%	53.39%	29.70%	3.84%	3,832
Hanover SC <sup>3, 10</sup>	9.40%	9.40%	8.19%	42.50%	0.13%	2,648
Harrisburg Endoscopy & SC <sup>1, 10</sup>	0.02%	0.02%	0.05%	22.44%	1.19%	8,091
Harrisburg Pain Mgmt <sup>1, 10</sup>	4.92%	4.92%	5.45%	22.55%	2.60%	7,829
Hershey Endoscopy <sup>1, 10</sup>	33.60%	33.60%	34.94%	15.81%	0.00%	3,678

See footnotes on page 26.

## INDIVIDUAL AMBULATORY SURGERY CENTER DATA

Region/ Ambulatory Surgery Center	Net Patient Revenue (NPR) (thousands)				3-yr Avg Change in NPR FY10-FY13	Total Operating Expenses (TOE) (thousands)				3-yr Avg Change in TOE FY10-FY13
	FY13	FY12	FY11	FY10		FY13	FY12	FY11	FY10	
<b>Statewide Average</b>	<b>\$4,239</b>	<b>\$4,106</b>	<b>\$4,063</b>	<b>\$3,890</b>	<b>2.99%</b>	<b>\$3,204</b>	<b>\$3,072</b>	<b>\$3,060</b>	<b>\$2,943</b>	<b>2.96%</b>
5 Hershey Outpatient SC <sup>1,10</sup>	\$7,922	\$7,993	\$7,291	\$7,139	3.66%	\$7,863	\$7,648	\$7,122	\$6,940	4.43%
5 Hillside Endoscopy <sup>1,10</sup>	\$406	\$402	\$286	NA	NA	\$276	\$249	\$240	NA	NA
5 Holy Spirit Endoscopy	\$931	\$687	NA	NA	NA	\$1,754	\$1,340	NA	NA	NA
5 Lancaster Gastro Center <sup>1,10</sup>	\$5,285	\$5,137	\$4,959	\$4,983	2.02%	\$2,383	\$2,297	\$2,106	\$2,142	3.75%
5 Leader SC <sup>1,10,13</sup>	\$1,585	\$1,302	\$1,367	\$1,406	4.23%	\$1,154	\$783	\$709	\$675	23.65%
5 Ludwick Laser & SC <sup>1,10</sup>	\$1,607	\$1,457	\$1,575	\$1,801	-3.59%	\$1,236	\$1,225	\$1,151	\$1,196	1.12%
5 Memorial Outpatient Endo <sup>1,10,13</sup>	\$3,734	\$1,724	\$930	\$1,081	81.78%	\$1,060	\$814	\$561	\$628	22.88%
5 Memorial SC York <sup>1,10,13</sup>	\$4,823	\$3,038	\$3,132	\$2,993	20.38%	\$2,724	\$3,297	\$3,483	\$3,327	-6.04%
5 Mid-Atlantic Gastro Ctr <sup>1,10</sup>	\$3,182	\$3,086	\$2,750	\$2,561	8.08%	\$1,580	\$1,491	\$1,499	\$1,348	5.73%
5 Mid-Atlantic Gastro II <sup>1,10</sup>	\$2,995	\$2,854	\$2,521	\$2,395	8.34%	\$1,940	\$1,764	\$1,805	\$1,758	3.46%
5 Neurospine Center <sup>1,10</sup>	\$3,170	\$3,644	\$3,598	\$2,802	4.37%	\$2,325	\$2,460	\$2,647	\$2,488	-2.18%
5 North Pointe SC <sup>1,10</sup>	\$9,619	\$9,368	\$8,295	\$6,224	18.18%	\$5,094	\$5,387	\$5,156	\$4,350	5.71%
5 Ophthalmology & Surgical <sup>1,10</sup>	\$4,194	\$3,878	\$3,849	\$4,148	0.37%	\$2,827	\$2,670	\$2,788	\$2,899	-0.82%
5 Ophthalmology SC <sup>1,10,13</sup>	\$1,867	\$2,030	\$2,020	\$2,316	-6.46%	\$1,819	\$1,879	\$2,116	\$2,465	-8.73%
5 OSS Ambulatory SC <sup>1,7,10</sup>	\$6,705	\$10,468	\$11,488	\$12,854	-15.95%	\$6,153	\$8,208	\$8,395	\$8,002	-7.70%
5 PA Eye SC <sup>1,10</sup>	\$2,488	\$2,525	\$2,309	\$2,049	7.14%	\$1,901	\$1,865	\$2,239	\$1,512	8.57%
5 Physicians' SC Lancaster <sup>1,10</sup>	\$22,071	\$22,765	\$22,710	\$22,048	0.03%	\$11,730	\$11,333	\$10,688	\$10,400	4.26%
5 PRISM Center <sup>1,7,10</sup>	\$1,395	\$1,763	\$1,843	\$1,605	-4.37%	\$1,250	\$1,663	\$1,660	\$1,424	-4.08%
5 Roy A. Himelfarb SC <sup>10</sup>	\$4,575	\$4,545	\$4,220	\$4,217	2.83%	\$3,724	\$3,663	\$3,460	\$3,541	1.71%
5 SC Lancaster <sup>1,10</sup>	\$10,657	\$9,912	\$7,895	\$9,236	5.13%	\$7,470	\$7,363	\$7,058	\$7,101	1.73%
5 SC of Lebanon <sup>1,10</sup>	\$7,086	\$7,482	\$6,545	\$6,811	1.34%	\$3,468	\$3,542	\$3,459	\$3,915	-3.80%
5 Susquehanna Valley SC <sup>1,10</sup>	\$9,062	\$9,691	\$8,688	\$9,727	-2.28%	\$8,387	\$7,941	\$7,765	\$8,095	1.20%
5 Valley View SC <sup>1,10</sup>	\$971	\$1,029	\$1,005	\$1,068	-3.05%	\$803	\$737	\$682	\$695	5.15%
5 Wellspan SC <sup>7</sup>	\$3,060	\$3,270	\$4,591	\$3,311	-2.53%	\$2,360	\$2,588	\$2,762	\$2,671	-3.89%
5 West Shore Endoscopy <sup>1,10</sup>	\$13,187	\$13,280	\$14,130	\$13,302	-0.29%	\$10,253	\$9,703	\$9,059	\$8,738	5.78%
5 West Shore SC <sup>1,10,13</sup>	\$8,375	\$8,950	\$8,108	\$7,799	2.46%	\$6,139	\$6,255	\$6,102	\$6,336	-1.04%
5 York Endoscopy <sup>1,10</sup>	\$3,724	\$3,157	\$3,457	\$3,606	1.09%	\$2,790	\$2,767	\$3,016	\$3,301	-5.15%
5 York Pain Specialists <sup>1,10</sup>	\$1,513	\$1,843	\$1,949	\$1,756	-4.62%	\$1,478	\$1,716	\$1,878	\$1,788	-5.78%
<b>Region 6 Average</b>	<b>\$4,098</b>	<b>\$3,757</b>	<b>\$3,783</b>	<b>\$3,296</b>	<b>8.11%</b>	<b>\$2,702</b>	<b>\$2,606</b>	<b>\$2,515</b>	<b>\$2,382</b>	<b>4.48%</b>
6 Angelina Theresa Bucci SC <sup>1,10</sup>	\$1,330	\$1,403	\$1,447	\$1,321	0.24%	\$1,247	\$1,206	\$1,202	\$1,091	4.74%
6 Center for Advanced Surg <sup>1,10</sup>	\$3,593	\$3,579	\$3,850	\$4,662	-7.64%	\$2,919	\$3,108	\$3,395	\$3,563	-6.03%
6 Center Same Day Surgery <sup>1,3,7,10,13</sup>	\$11,945	\$9,323	\$9,793	\$1,952	NA	\$1,703	\$1,710	\$1,907	\$485	NA
6 East Stroudsburg ASC <sup>1,7,10</sup>	\$3,905	\$3,868	NA	NA	NA	\$3,928	\$3,513	NA	NA	NA
6 Eynon SC <sup>1,10</sup>	\$1,281	\$1,349	\$1,555	\$1,631	-7.15%	\$879	\$851	\$885	\$994	-3.86%
6 Gateway SC <sup>1,3,10</sup>	\$3,108	\$3,166	\$3,014	\$1,590	NA	\$1,615	\$1,620	\$1,542	\$719	NA
6 Guthrie Clinic <sup>7,11</sup>	\$3,075	\$3,348	\$3,491	\$3,494	-4.00%	\$3,509	\$3,432	\$3,304	\$3,158	3.70%

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## INDIVIDUAL AMBULATORY SURGERY CENTER DATA

Ambulatory Surgery Center	Operating Margin FY13	Total Margin FY13	3-yr Average Total Margin FY11-FY13	Medicare Share of NPR FY13	Medical Assistance Share of NPR FY13	Visits FY13
<b>Statewide Average</b>	<b>24.94%</b>	<b>25.13%</b>	<b>25.73%</b>	<b>24.47%</b>	<b>4.32%</b>	<b>3,909</b>
Hershey Outpatient SC <sup>1,10</sup>	0.76%	0.77%	2.49%	18.05%	12.37%	6,537
Hillside Endoscopy <sup>1,10</sup>	31.94%	31.94%	30.05%	16.28%	0.24%	767
Holy Spirit Endoscopy	-88.46%	-88.46%	NA	16.40%	0.79%	749
Lancaster Gastro Center <sup>1,10</sup>	54.91%	54.99%	55.96%	18.53%	1.01%	7,988
Leader SC <sup>1,10,13</sup>	27.16%	27.16%	37.80%	17.11%	0.00%	1,689
Ludwick Laser & SC <sup>1,10</sup>	23.17%	23.17%	22.16%	72.98%	0.21%	1,531
Memorial Outpatient Endo <sup>1,10,13</sup>	71.62%	71.62%	61.90%	26.91%	1.14%	2,587
Memorial SC York <sup>1,10,13</sup>	43.53%	43.53%	13.57%	42.88%	7.79%	2,131
Mid-Atlantic Gastro Ctr <sup>1,10</sup>	50.33%	50.33%	49.32%	17.11%	0.00%	5,583
Mid-Atlantic Gastro II <sup>1,10</sup>	35.22%	35.22%	34.18%	15.83%	0.00%	5,429
Neurospine Center <sup>1,10</sup>	26.65%	26.65%	28.61%	0.98%	1.77%	532
North Pointe SC <sup>1,10</sup>	47.04%	47.09%	42.72%	2.65%	9.61%	3,777
Ophthalmology & Surgical <sup>1,10</sup>	32.58%	32.58%	30.56%	50.54%	4.05%	4,192
Ophthalmology SC <sup>1,10,13</sup>	2.55%	3.10%	1.92%	31.50%	4.25%	2,244
OSS Ambulatory SC <sup>1,7,10</sup>	8.24%	8.24%	20.90%	11.40%	2.51%	3,016
PA Eye SC <sup>1,10</sup>	23.60%	26.43%	19.06%	43.84%	0.41%	9,428
Physicians' SC Lancaster <sup>1,10</sup>	46.87%	46.87%	50.05%	20.29%	1.48%	12,051
PRISM Center <sup>1,7,10</sup>	10.38%	10.38%	8.56%	28.10%	5.01%	2,637
Roy A. Himelfarb SC <sup>10</sup>	18.61%	19.11%	19.14%	17.97%	12.66%	3,209
SC Lancaster <sup>1,10</sup>	29.91%	30.68%	24.14%	28.91%	10.43%	8,012
SC of Lebanon <sup>1,10</sup>	51.06%	51.07%	50.42%	36.75%	6.54%	5,460
Susquehanna Valley SC <sup>1,10</sup>	7.45%	7.47%	12.34%	16.06%	0.48%	6,704
Valley View SC <sup>1,10</sup>	17.31%	17.31%	26.06%	74.00%	0.00%	1,258
Wellspan SC <sup>7</sup>	22.89%	22.89%	29.41%	26.10%	0.41%	3,150
West Shore Endoscopy <sup>1,10</sup>	22.25%	22.30%	28.55%	9.97%	0.63%	8,561
West Shore SC <sup>1,10,13</sup>	26.70%	26.62%	27.26%	21.92%	1.98%	7,226
York Endoscopy <sup>1,10</sup>	25.14%	25.14%	17.21%	16.08%	2.22%	6,941
York Pain Specialists <sup>1,10</sup>	2.31%	2.31%	4.38%	37.80%	3.71%	3,515
<b>Region 6 Average</b>	<b>35.56%</b>	<b>35.79%</b>	<b>34.45%</b>	<b>24.43%</b>	<b>4.81%</b>	<b>4,554</b>
Angelina Theresa Bucci SC <sup>1,10</sup>	6.26%	6.26%	12.57%	41.38%	0.88%	1,990
Center for Advanced Surg <sup>1,10</sup>	19.04%	19.09%	14.67%	14.24%	3.41%	2,291
Center Same Day Surgery <sup>1,3,7,10,13</sup>	85.74%	85.74%	82.87%	13.73%	5.52%	3,436
East Stroudsburg ASC <sup>1,7,10</sup>	-0.58%	-0.58%	NA	14.75%	2.13%	1,877
Eynon SC <sup>1,10</sup>	31.38%	31.38%	37.50%	24.93%	5.21%	2,372
Gateway SC <sup>1,3,10</sup>	48.02%	48.02%	48.55%	20.91%	0.52%	5,801
Guthrie Clinic <sup>7,11</sup>	5.58%	6.04%	11.46%	13.24%	18.08%	5,860

See footnotes on page 26.

## INDIVIDUAL AMBULATORY SURGERY CENTER DATA

Region/ Ambulatory Surgery Center	Net Patient Revenue (NPR) (thousands)				3-yr Avg Change in NPR FY10-FY13	Total Operating Expenses (TOE) (thousands)				3-yr Avg Change in TOE FY10-FY13
	FY13	FY12	FY11	FY10		FY13	FY12	FY11	FY10	
<b>Statewide Average</b>	<b>\$4,239</b>	<b>\$4,106</b>	<b>\$4,063</b>	<b>\$3,890</b>	<b>2.99%</b>	<b>\$3,204</b>	<b>\$3,072</b>	<b>\$3,060</b>	<b>\$2,943</b>	<b>2.96%</b>
6 Hazleton ASC <sup>1,10</sup>	\$1,752	\$2,074	\$2,191	\$1,651	2.05%	\$986	\$1,255	\$1,140	\$1,094	-3.29%
6 Hazleton Endoscopy <sup>1,10,13</sup>	\$747	\$736	\$821	\$770	-0.98%	\$752	\$734	\$823	\$773	-0.89%
6 Kingston Ophthalmology <sup>1,10</sup>	\$4,781	\$4,700	\$4,581	\$4,734	0.33%	\$2,791	\$2,772	\$2,563	\$2,738	0.64%
6 Mountain Laurel SC <sup>1,10</sup>	\$2,589	\$2,567	\$2,325	\$2,217	5.59%	\$1,625	\$1,724	\$1,680	\$1,511	2.52%
6 NEI AS <sup>1,10</sup>	\$5,584	\$4,420	\$4,838	\$4,996	3.92%	\$4,847	\$3,998	\$4,063	\$4,467	2.83%
6 North East SC <sup>1,10</sup>	\$6,729	\$6,510	\$6,216	\$5,748	5.69%	\$6,590	\$6,163	\$5,690	\$5,663	5.46%
6 Pocono ASC <sup>1,10,13</sup>	\$6,789	\$6,331	\$6,191	\$5,749	6.03%	\$5,997	\$5,232	\$4,590	\$4,439	11.70%
6 Regional Hospital SC <sup>1,7,10,13</sup>	\$5,291	\$2,203	\$2,028	NR	NR	\$1,030	\$1,125	\$1,870	NR	NR
6 Renaissance Center <sup>1,10</sup>	\$701	\$519	\$672	\$715	-0.62%	\$810	\$654	\$833	\$776	1.46%
6 Riverview ASC <sup>1,10</sup>	\$5,170	\$5,303	\$4,782	\$5,012	1.05%	\$3,796	\$3,568	\$3,241	\$3,524	2.57%
6 Same Day Geisinger South <sup>7</sup>	\$6,543	\$6,274	\$6,206	\$5,001	10.28%	\$5,024	\$5,314	\$4,780	\$4,341	5.25%
6 Scranton Endoscopy <sup>1,10</sup>	\$4,878	\$4,884	\$4,852	\$4,953	-0.50%	\$1,740	\$1,713	\$1,684	\$1,772	-0.59%
6 Surgical Specialty NE PA <sup>1,10</sup>	\$2,162	\$2,577	\$3,018	\$3,459	-12.50%	\$2,253	\$2,429	\$2,584	\$2,773	-6.25%
<b>Region 7 Average</b>	<b>\$4,370</b>	<b>\$4,214</b>	<b>\$3,988</b>	<b>\$3,773</b>	<b>5.27%</b>	<b>\$2,814</b>	<b>\$2,670</b>	<b>\$2,630</b>	<b>\$2,460</b>	<b>4.80%</b>
7 Berks Ambulatory SC <sup>1,10</sup>	\$954	\$794	\$839	\$868	3.30%	\$856	\$689	\$658	\$732	5.68%
7 Berks Digestive Health <sup>1,10</sup>	\$6,457	\$6,588	\$6,122	\$6,091	2.00%	\$3,830	\$3,395	\$3,157	\$3,235	6.13%
7 Berks Urologic SC <sup>10</sup>	\$4,203	\$4,633	\$3,995	\$3,582	5.78%	\$2,481	\$2,565	\$2,213	\$2,191	4.41%
7 Berkshire Eye SC <sup>1,10</sup>	\$2,979	\$2,894	\$2,773	\$2,828	1.78%	\$1,879	\$1,753	\$1,732	\$1,702	3.47%
7 Bethlehem Endoscopy <sup>1,10</sup>	\$2,834	\$2,768	\$2,642	\$2,480	4.76%	\$1,639	\$1,578	\$1,563	\$1,397	5.78%
7 Center for Specialized <sup>1,10</sup>	\$5,637	\$4,674	\$4,766	\$5,286	2.22%	\$3,705	\$3,174	\$3,199	\$3,861	-1.35%
7 College Heights Endoscopy <sup>1,10</sup>	\$5,631	\$5,560	\$5,296	\$5,484	0.89%	\$2,312	\$2,256	\$2,208	\$2,380	-0.96%
7 Eastern PA Endoscopy <sup>1,10</sup>	\$4,908	\$4,729	\$4,847	\$4,454	3.39%	\$2,972	\$2,646	\$2,758	\$2,654	4.00%
7 Fairgrounds SC <sup>3,7</sup>	\$12,416	\$8,384	\$7,114	\$3,904	NA	\$9,231	\$7,515	\$6,778	\$3,416	NA
7 Keystone SC <sup>1,10</sup>	\$726	\$663	\$567	\$639	4.56%	\$576	\$587	\$556	\$554	1.34%
7 Mahoning Valley ASC <sup>1,10,13</sup>	\$1,099	\$1,184	\$1,322	\$1,308	-5.32%	\$684	\$755	\$788	\$829	-5.85%
7 PA Eye & Ear SC <sup>10</sup>	\$4,745	\$4,692	\$4,688	\$4,789	-0.31%	\$3,720	\$3,631	\$3,530	\$3,537	1.73%
7 Premier Podiatric SC <sup>1,10</sup>	\$325	\$238	\$266	\$365	-3.67%	\$299	\$201	\$209	\$281	2.18%
7 Progressive Laser Surgi <sup>1,10,13</sup>	\$865	\$1,042	\$1,098	\$1,251	-10.30%	\$753	\$731	\$776	\$823	-2.84%
7 Progressive Surgical Inst <sup>1,10,13</sup>	\$1,527	\$1,381	\$1,358	\$1,312	5.46%	\$1,063	\$836	\$771	\$812	10.29%
7 Proserpi-Schlechter <sup>1,10</sup>	\$272	\$309	\$305	\$180	17.08%	\$273	\$308	\$305	\$189	14.67%
7 Reading ASC <sup>1,10</sup>	\$10,703	\$10,391	\$9,693	\$8,491	8.68%	\$5,471	\$4,920	\$4,736	\$4,732	5.20%
7 Reading Endoscopy <sup>1,10,11</sup>	\$1,436	\$1,478	\$1,461	\$1,493	-1.28%	\$1,167	\$1,307	\$1,166	\$1,123	1.28%
7 Reading SC/Spring Ridge <sup>1,10</sup>	\$20,693	\$19,858	\$19,435	\$18,255	4.45%	\$12,495	\$12,530	\$12,264	\$11,813	1.92%
7 SC of Allentown <sup>1,10</sup>	\$13,425	\$14,308	\$14,953	\$13,776	-0.85%	\$9,568	\$9,463	\$10,609	\$9,623	-0.19%
7 SC Pottsville <sup>1,10</sup>	\$3,377	\$3,519	\$3,372	\$3,705	-2.95%	\$2,713	\$2,725	\$2,989	\$3,207	-5.13%
7 Schuylkill Endoscopy <sup>1,10</sup>	\$3,885	\$3,695	\$3,538	\$3,585	2.78%	\$2,086	\$2,016	\$2,008	\$1,918	2.91%

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## INDIVIDUAL AMBULATORY SURGERY CENTER DATA

Ambulatory Surgery Center	Operating Margin FY13	Total Margin FY13	3-yr Average Total Margin FY11-FY13	Medicare Share of NPR FY13	Medical Assistance Share of NPR FY13	Visits FY13
<b>Statewide Average</b>	<b>24.94%</b>	<b>25.13%</b>	<b>25.73%</b>	<b>24.47%</b>	<b>4.32%</b>	<b>3,909</b>
Hazleton ASC <sup>1, 10</sup>	43.74%	43.74%	43.83%	52.04%	8.05%	1,259
Hazleton Endoscopy <sup>1, 10, 13</sup>	-0.68%	-0.68%	-0.21%	24.42%	0.35%	1,554
Kingston Ophthalmology <sup>1, 10</sup>	41.63%	43.93%	43.11%	46.06%	0.03%	5,003
Mountain Laurel SC <sup>1, 10</sup>	37.24%	37.33%	32.84%	29.86%	6.92%	5,046
NEI AS <sup>1, 10</sup>	13.21%	13.21%	13.03%	66.06%	3.82%	15,143
North East SC <sup>1, 10</sup>	17.43%	17.43%	20.66%	16.66%	4.29%	6,866
Pocono ASC <sup>1, 10, 13</sup>	11.66%	12.73%	18.84%	23.26%	1.91%	8,688
Regional Hospital SC <sup>1, 7, 10, 13</sup>	80.53%	80.53%	57.73%	12.14%	1.55%	2,137
Renaissance Center <sup>1, 10</sup>	-15.52%	-15.52%	-21.45%	7.31%	0.00%	1,202
Riverview ASC <sup>1, 10</sup>	26.56%	26.56%	30.48%	23.10%	1.85%	5,833
Same Day Geisinger South <sup>7</sup>	23.22%	23.22%	20.53%	22.20%	17.71%	2,994
Scranton Endoscopy <sup>1, 10</sup>	64.32%	64.33%	64.84%	19.21%	0.00%	9,266
Surgical Specialty NE PA <sup>1, 10</sup>	-4.22%	-4.22%	6.36%	29.56%	5.64%	2,457
<b>Region 7 Average</b>	<b>35.75%</b>	<b>36.21%</b>	<b>35.77%</b>	<b>25.32%</b>	<b>2.78%</b>	<b>4,600</b>
Berks Ambulatory SC <sup>1, 10</sup>	10.21%	10.21%	14.81%	3.75%	0.00%	501
Berks Digestive Health <sup>1, 10</sup>	41.08%	40.92%	46.30%	18.97%	0.02%	18,418
Berks Urologic SC <sup>10</sup>	41.57%	41.57%	44.04%	43.44%	3.10%	7,910
Berkshire Eye SC <sup>1, 10</sup>	37.02%	37.02%	38.07%	50.88%	1.04%	3,330
Bethlehem Endoscopy <sup>1, 10</sup>	42.17%	42.06%	41.85%	23.34%	0.98%	4,008
Center for Specialized <sup>1, 10</sup>	34.28%	34.30%	33.78%	47.68%	1.46%	5,277
College Heights Endoscopy <sup>1, 10</sup>	58.95%	58.95%	58.90%	19.81%	0.06%	7,355
Eastern PA Endoscopy <sup>1, 10</sup>	39.45%	39.45%	42.17%	21.69%	1.69%	6,315
Fairgrounds SC <sup>3, 7</sup>	25.65%	25.65%	15.74%	21.54%	4.18%	6,653
Keystone SC <sup>1, 10</sup>	20.67%	20.67%	12.14%	13.51%	0.20%	493
Mahoning Valley ASC <sup>1, 10, 13</sup>	37.82%	37.82%	38.24%	61.96%	3.05%	4,449
PA Eye & Ear SC <sup>10</sup>	21.65%	21.65%	22.98%	36.71%	2.99%	4,359
Premier Podiatric SC <sup>1, 10</sup>	7.87%	7.87%	14.38%	28.91%	0.00%	225
Progressive Laser Surg <sup>1, 10, 13</sup>	12.88%	12.88%	24.77%	40.18%	19.30%	738
Progressive Surgical Inst <sup>1, 10, 13</sup>	30.37%	30.37%	37.42%	47.96%	9.99%	1,824
Proserpi-Schlechter <sup>1, 10</sup>	-0.32%	-0.32%	-0.12%	0.00%	0.00%	186
Reading ASC <sup>1, 10</sup>	48.92%	52.88%	52.28%	12.96%	1.75%	7,769
Reading Endoscopy <sup>1, 10, 11</sup>	18.77%	18.79%	16.86%	23.30%	22.91%	2,810
Reading SC/Spring Ridge <sup>1, 10</sup>	39.62%	39.66%	37.89%	9.03%	3.10%	8,079
SC of Allentown <sup>1, 10</sup>	28.73%	28.79%	30.58%	16.62%	0.29%	8,626
SC Pottsville <sup>1, 10</sup>	19.67%	19.67%	17.94%	24.48%	4.91%	3,010
Schuylkill Endoscopy <sup>1, 10</sup>	46.31%	46.40%	45.12%	29.39%	0.00%	9,849

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## INDIVIDUAL AMBULATORY SURGERY CENTER DATA

Region/ Ambulatory Surgery Center	Net Patient Revenue (NPR) (thousands)				3-yr Avg Change in NPR FY10-FY13	Total Operating Expenses (TOE) (thousands)				3-yr Avg Change in TOE FY10-FY13
	FY13	FY12	FY11	FY10		FY13	FY12	FY11	FY10	
<b>Statewide Average</b>	<b>\$4,239</b>	<b>\$4,106</b>	<b>\$4,063</b>	<b>\$3,890</b>	<b>2.99%</b>	<b>\$3,204</b>	<b>\$3,072</b>	<b>\$3,060</b>	<b>\$2,943</b>	<b>2.96%</b>
7 State Hill SC <sup>1,10</sup>	\$1,247	\$1,131	\$812	\$828	16.83%	\$1,103	\$1,019	\$730	\$602	27.74%
7 Twin Rivers Endoscopy <sup>1,10</sup>	\$3,816	\$4,148	\$3,435	\$3,148	7.07%	\$1,940	\$1,924	\$1,862	\$1,584	7.51%
7 Valley Access/Eastern PA <sup>1,10</sup>	\$1,769	\$1,780	\$1,776	\$1,614	3.20%	\$1,253	\$1,283	\$1,349	\$1,256	-0.07%
7 Valley Access/Lehigh <sup>1,10</sup>	\$1,107	\$1,161	\$1,027	\$1,104	0.09%	\$794	\$837	\$817	\$825	-1.27%
7 Valley Eye SC <sup>1,10</sup>	\$5,513	\$5,069	\$4,777	\$4,804	4.92%	\$4,493	\$4,296	\$4,937	\$4,089	3.29%
7 Valley SC <sup>1,10</sup>	\$1,841	\$2,252	\$2,316	\$2,433	-8.10%	\$1,155	\$1,387	\$1,234	\$1,281	-3.26%
7 Wyomissing Surgical Serv <sup>1,10</sup>	\$2,342	\$2,889	\$2,938	\$2,893	-6.35%	\$1,092	\$1,112	\$1,036	\$1,015	2.52%
<b>Region 8 Average</b>	<b>\$4,250</b>	<b>\$3,925</b>	<b>\$3,724</b>	<b>\$3,599</b>	<b>6.02%</b>	<b>\$3,168</b>	<b>\$2,852</b>	<b>\$2,863</b>	<b>\$2,807</b>	<b>4.28%</b>
8 Abington Endoscopy <sup>3,7,13</sup>	\$10,266	\$2,837	\$4,169	\$4,260	47.00%	\$8,633	\$2,787	\$4,147	\$4,246	34.44%
8 Abington SC <sup>10</sup>	\$12,587	\$14,693	\$14,401	\$14,644	-4.68%	\$12,075	\$13,084	\$13,059	\$12,566	-1.30%
8 AFP SC <sup>1,10</sup>	\$908	\$844	\$913	\$1,009	-3.36%	\$831	\$738	\$713	\$815	0.67%
8 Ambulatory Endo SC/Bucks <sup>1,10,13</sup>	\$1,637	\$1,953	NR	\$2,209	-8.63%	\$1,355	\$1,442	NR	\$2,204	-12.85%
8 ASC Bucks County <sup>7</sup>	\$9,076	\$8,239	\$11,561	\$11,632	-7.32%	\$3,997	\$3,690	\$6,654	\$6,352	-12.36%
8 ASC St. Mary <sup>1,3,10</sup>	\$8,360	\$7,559	\$804	NA	NA	\$6,462	\$6,014	\$2,613	NA	NA
8 Best Impression SC <sup>1,10,13</sup>	\$171	\$158	\$174	\$78	39.72%	\$132	\$138	\$125	\$92	14.72%
8 Blue Bell SC <sup>1,3,7,10</sup>	\$5,859	\$2,833	\$6,164	\$7,214	-6.26%	\$5,535	\$2,620	\$4,958	\$4,573	7.01%
8 Brandywine SC <sup>1,10,13</sup>	\$329	\$338	\$278	\$321	0.81%	\$337	\$331	\$298	\$301	4.03%
8 Brandywine Vly Endoscopy <sup>1,10</sup>	\$1,228	\$1,368	\$1,226	\$1,079	4.62%	\$796	\$754	\$763	\$867	-2.72%
8 Bucks County GI Endo SC <sup>1,10</sup>	\$2,285	\$2,333	\$2,466	\$2,588	-3.90%	\$2,048	\$1,856	\$1,812	\$1,848	3.60%
8 Bux-Mont Endoscopy <sup>1,10</sup>	\$2,181	\$2,048	\$2,191	\$2,105	1.20%	\$1,351	\$1,390	\$1,517	\$1,475	-2.81%
8 Childrens SC Malvern <sup>1,3,10</sup>	\$4,828	\$2,023	NA	NA	NA	\$3,238	\$2,237	NA	NA	NA
8 CHOP ASC Exton <sup>7</sup>	\$9,217	\$8,647	\$10,582	\$10,248	-3.35%	\$3,608	\$3,678	\$5,177	\$4,839	-8.48%
8 Cornerstone ASC <sup>1,10</sup>	\$2,641	\$2,092	\$1,760	\$1,747	17.06%	\$1,649	\$1,127	\$991	\$1,671	-0.44%
8 Crozer Endo <sup>3,7</sup>	\$2,803	\$1,511	NA	NA	NA	\$2,009	\$1,184	NA	NA	NA
8 Crozer Keystone Haverford <sup>2,7</sup>	\$2,590	\$6,385	\$6,357	\$6,503	NA	\$1,562	\$5,609	\$5,522	\$5,525	NA
8 Crozer SC at Brinton Lake <sup>2,3,7</sup>	\$9,686	\$3,780	\$7,010	\$7,655	NA	\$6,191	\$2,663	\$6,377	\$6,940	NA
8 Del Valley Nephro&Hypert <sup>1,10</sup>	\$1,794	\$1,797	\$1,872	\$1,713	1.58%	\$1,222	\$1,189	\$1,184	\$1,130	2.73%
8 Del Valley Ortho&Spine SC <sup>1,7,10</sup>	\$2,595	\$2,725	\$2,968	\$3,440	-8.18%	\$2,593	\$2,718	\$2,963	\$3,354	-7.56%
8 Delaware Valley Laser <sup>1,7,10</sup>	\$2,577	\$2,481	\$2,048	\$2,163	6.38%	\$2,395	\$2,228	\$1,614	\$1,680	14.20%
8 Dermatologic/Drexel Hill <sup>1,10</sup>	\$541	\$381	\$732	\$799	-10.75%	\$487	\$516	\$714	\$797	-12.98%
8 Doylestown Hospital SC <sup>3</sup>	\$5,138	\$2,244	\$4,537	\$5,047	0.60%	\$3,557	\$2,406	\$4,836	\$5,076	-9.98%
8 Einstein Montgomery SC <sup>1,4,10,13</sup>	\$1,694	NA	NA	NA	NA	\$3,294	NA	NA	NA	NA
8 Endoscopy Center <sup>1,10</sup>	\$1,945	\$2,001	\$1,956	\$2,097	-2.42%	\$1,488	\$1,525	\$1,956	\$1,555	-1.42%
8 Endoscopy Center of Bucks <sup>1,10</sup>	\$3,763	\$3,719	\$3,582	\$3,456	2.96%	\$1,797	\$1,558	\$1,430	\$1,394	9.65%
8 Endoscopy St Mary <sup>1,10,13</sup>	\$6,807	\$6,661	\$6,385	\$6,039	4.24%	\$3,157	\$3,162	\$2,968	\$2,970	2.10%
8 Eye SC <sup>1,10</sup>	\$5,994	\$5,945	\$5,153	\$5,136	5.57%	\$4,251	\$4,108	\$3,543	\$3,483	7.35%

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## INDIVIDUAL AMBULATORY SURGERY CENTER DATA

Ambulatory Surgery Center	Operating Margin FY13	Total Margin FY13	3-yr Average Total Margin FY11-FY13	Medicare Share of NPR FY13	Medical Assistance Share of NPR FY13	Visits FY13
<b>Statewide Average</b>	<b>24.94%</b>	<b>25.13%</b>	<b>25.73%</b>	<b>24.47%</b>	<b>4.32%</b>	<b>3,909</b>
State Hill SC <sup>1,10</sup>	11.51%	11.51%	10.57%	61.20%	0.50%	1,453
Twin Rivers Endoscopy <sup>1,10</sup>	49.15%	49.16%	49.77%	24.11%	0.00%	5,046
Valley Access/Eastern PA <sup>1,10</sup>	29.17%	29.17%	27.04%	60.76%	0.10%	1,080
Valley Access/Lehigh <sup>1,10</sup>	28.30%	28.30%	25.71%	58.19%	0.23%	880
Valley Eye SC <sup>1,10</sup>	20.94%	20.94%	12.82%	63.31%	1.32%	6,727
Valley SC <sup>1,10</sup>	37.25%	37.26%	41.16%	24.47%	27.80%	2,995
Wyomissing Surgical Serv <sup>1,10</sup>	53.41%	53.42%	60.38%	20.45%	7.86%	3,037
<b>Region 8 Average</b>	<b>25.72%</b>	<b>25.79%</b>	<b>27.53%</b>	<b>22.32%</b>	<b>3.21%</b>	<b>3,548</b>
Abington Endoscopy <sup>3,7,13</sup>	15.91%	15.91%	49.80%	14.55%	0.23%	6,237
Abington SC <sup>10</sup>	10.79%	10.84%	14.92%	20.42%	2.14%	11,968
AFP SC <sup>1,10</sup>	8.39%	8.39%	14.34%	27.77%	0.96%	916
Ambulatory Endo SC/Bucks <sup>1,10,13</sup>	17.26%	17.26%	NR	41.96%	6.34%	4,612
ASC Bucks County <sup>7</sup>	55.96%	55.96%	50.34%	0.00%	11.67%	11,017
ASC St. Mary <sup>1,3,10</sup>	22.71%	22.72%	9.83%	12.57%	3.04%	3,444
Best Impression SC <sup>1,10,13</sup>	22.78%	22.78%	21.38%	4.02%	0.00%	390
Blue Bell SC <sup>1,3,7,10</sup>	5.53%	5.53%	11.74%	22.24%	0.88%	2,726
Brandywine SC <sup>1,10,13</sup>	-2.58%	-2.58%	-2.25%	0.00%	0.00%	435
Brandywine Vly Endoscopy <sup>1,10</sup>	35.17%	35.18%	39.48%	10.53%	0.00%	2,394
Bucks County GI Endo SC <sup>1,10</sup>	10.40%	10.40%	19.31%	23.36%	6.99%	4,168
Bux-Mont Endoscopy <sup>1,10</sup>	38.07%	38.07%	33.68%	21.35%	1.49%	4,144
Childrens SC Malvern <sup>1,3,10</sup>	32.93%	32.93%	NA	0.00%	65.69%	2,737
CHOP ASC Exton <sup>7</sup>	60.85%	60.85%	56.19%	0.00%	11.49%	8,773
Cornerstone ASC <sup>1,10</sup>	37.56%	37.56%	42.20%	40.40%	2.68%	1,165
Crozer Endo <sup>3,7</sup>	28.31%	28.31%	NA	13.29%	7.35%	1,965
Crozer Keystone Haverford <sup>2,7</sup>	39.70%	39.70%	17.33%	34.08%	3.52%	1,335
Crozer SC at Brinton Lake <sup>2,3,7</sup>	36.09%	36.09%	25.62%	30.91%	5.85%	5,296
Del Valley Nephro&Hypert <sup>1,10</sup>	31.88%	31.88%	34.19%	60.46%	0.22%	906
Del Valley Ortho&Spine SC <sup>1,7,10</sup>	0.08%	0.08%	0.18%	9.85%	13.01%	2,337
Delaware Valley Laser <sup>1,7,10</sup>	7.08%	7.08%	12.23%	54.01%	8.33%	3,100
Dermatologic/Drexel Hill <sup>1,10</sup>	10.05%	10.05%	-3.73%	58.20%	0.00%	2,056
Doylestown Hospital SC <sup>3</sup>	30.79%	30.79%	21.83%	32.85%	0.39%	2,698
Einstein Montgomery SC <sup>1,4,10,13</sup>	-94.43%	-94.43%	NA	21.77%	0.47%	1,128
Endoscopy Center <sup>1,10</sup>	23.49%	23.49%	15.82%	29.94%	1.19%	4,149
Endoscopy Center of Bucks <sup>1,10</sup>	52.24%	52.24%	56.76%	19.57%	0.00%	5,407
Endoscopy St Mary <sup>1,10,13</sup>	53.62%	53.62%	53.24%	4.96%	0.00%	5,908
Eye SC <sup>1,10</sup>	29.08%	29.08%	30.37%	52.80%	2.78%	5,163

See footnotes on page 26.

## INDIVIDUAL AMBULATORY SURGERY CENTER DATA

Region/ Ambulatory Surgery Center	Net Patient Revenue (NPR) (thousands)				3-yr Avg Change in NPR FY10-FY13	Total Operating Expenses (TOE) (thousands)				3-yr Avg Change in TOE FY10-FY13
	FY13	FY12	FY11	FY10		FY13	FY12	FY11	FY10	
<b>Statewide Average</b>	<b>\$4,239</b>	<b>\$4,106</b>	<b>\$4,063</b>	<b>\$3,890</b>	<b>2.99%</b>	<b>\$3,204</b>	<b>\$3,072</b>	<b>\$3,060</b>	<b>\$2,943</b>	<b>2.96%</b>
8 Eye SC Chester <sup>1,10</sup>	\$4,334	\$3,808	\$3,476	\$3,606	6.73%	\$2,978	\$2,747	\$2,641	\$2,791	2.23%
8 Foundation/Ft Washington <sup>1,10,13</sup>	\$2,891	\$2,569	\$2,139	\$1,974	15.49%	\$2,616	\$2,561	\$1,845	\$1,784	15.53%
8 Grand View Endoscopy Ctr	\$493	\$519	\$444	\$426	5.26%	\$403	\$417	\$393	\$314	9.54%
8 Holy Redeemer ASC <sup>10</sup>	\$6,118	\$6,101	\$5,709	\$6,369	-1.31%	\$4,478	\$4,623	\$4,475	\$4,706	-1.62%
8 Huntingdon Valley SC <sup>1,10,13</sup>	\$9,233	\$13,311	\$10,963	\$9,827	-2.02%	\$6,665	\$6,623	\$6,279	\$5,713	5.56%
8 Hypertension Nephrology <sup>1,10</sup>	\$1,783	\$1,770	\$1,869	\$1,450	7.66%	\$1,107	\$1,089	\$1,138	\$962	5.03%
8 Keystone Kidney Center <sup>1,10</sup>	\$1,669	\$1,559	\$1,623	\$1,605	1.33%	\$1,193	\$1,128	\$1,104	\$978	7.34%
8 Laser Spine SC <sup>1,10</sup>	\$30,296	\$28,270	\$10,377	\$6,209	129.32%	\$19,916	\$15,140	\$5,880	\$6,033	76.71%
8 Leonard Dzubow ASC <sup>1,10</sup>	\$429	\$435	\$421	\$670	-12.02%	\$141	\$175	\$177	\$181	-7.39%
8 Main Line Endoscopy/East <sup>1,10</sup>	\$3,007	\$3,034	\$2,934	\$3,246	-2.46%	\$1,540	\$1,409	\$1,410	\$1,548	-0.17%
8 Main Line Endoscopy/South <sup>1,10</sup>	\$1,211	\$1,084	\$1,032	\$979	7.91%	\$713	\$663	\$586	\$636	4.04%
8 Main Line Endoscopy/West <sup>1,10</sup>	\$4,643	\$4,459	\$4,343	\$4,705	-0.45%	\$2,154	\$1,962	\$1,941	\$2,099	0.87%
8 Main Line Fertility <sup>1,2,4,10</sup>	\$6,667	NA	NA	NA	NA	\$6,599	NA	NA	NA	NA
8 Main Line SC <sup>1,10</sup>	\$10,819	\$9,874	\$9,122	\$8,811	7.59%	\$8,921	\$8,093	\$7,816	\$7,617	5.71%
8 Main Line Spine SC <sup>1,10,13</sup>	\$4,410	\$4,662	\$3,414	\$3,129	13.64%	\$2,972	\$3,285	\$2,711	\$2,442	7.23%
8 Manoa Diagnostic <sup>1,10,13</sup>	\$1,674	\$1,869	\$1,858	\$1,945	-4.64%	\$933	\$945	\$890	\$848	3.37%
8 Montgomery SC <sup>1,10</sup>	\$2,186	\$2,095	\$2,152	\$2,467	-3.81%	\$1,906	\$1,924	\$2,152	\$2,306	-5.79%
8 New Britain SC <sup>1,10</sup>	\$6,422	\$3,930	NA	NA	NA	\$5,619	\$3,578	NA	NA	NA
8 Pain & SC/Langhorne <sup>1,10,11</sup>	\$3,448	\$3,202	\$3,580	\$2,931	5.88%	\$3,001	\$2,874	\$3,116	\$2,487	6.89%
8 Paoli SC <sup>1,10</sup>	\$6,701	\$6,068	\$6,108	\$5,940	4.27%	\$5,922	\$5,328	\$5,044	\$4,937	6.66%
8 Penn Medicine Radnor Endo <sup>7</sup>	\$2,291	\$2,625	\$3,492	\$3,311	-10.27%	\$3,618	\$4,179	\$4,136	\$4,008	-3.24%
8 Phila Cosmetic Surgery <sup>1,10,12</sup>	\$42	NR	NR	\$395	-29.79%	\$17	NR	NR	\$426	-32.00%
8 Plaza SC <sup>1,10,13</sup>	\$180	\$198	\$184	\$249	-9.24%	\$159	\$199	\$183	\$244	-11.64%
8 PMA Gastroenterology <sup>1,10</sup>	\$2,275	\$2,150	\$1,933	\$2,289	-0.21%	\$2,003	\$2,125	\$2,016	\$1,924	1.36%
8 Pottstown SC <sup>1,10,13</sup>	\$1,758	\$2,288	\$2,106	\$1,941	-3.14%	\$1,013	\$1,799	\$1,623	\$1,525	-11.20%
8 Riddle SC <sup>1,10</sup>	\$13,785	\$10,798	\$7,923	NA	NA	\$8,282	\$6,880	\$6,431	NA	NA
8 RMA of Philadelphia SC <sup>1,10,13</sup>	\$1,265	\$875	NA	NA	NA	\$632	\$557	NA	NA	NA
8 Sally Balin ASC <sup>1,10</sup>	\$345	\$453	\$401	\$465	-8.59%	\$336	\$444	\$401	\$464	-9.23%
8 Sam SC <sup>1,4,10</sup>	\$407	NA	NA	NA	NA	\$174	NA	NA	NA	NA
8 SC Chester County <sup>1,10</sup>	\$1,670	\$1,787	\$2,199	\$2,084	-6.63%	\$1,901	\$2,042	\$2,208	\$7,162	-24.48%
8 SC Limerick <sup>1,7,10</sup>	\$3,221	\$3,040	\$3,470	\$4,950	-11.64%	\$2,868	\$2,766	\$3,115	\$2,369	7.02%
8 SC of the Main Line <sup>1,7,10</sup>	\$6,332	\$7,226	\$6,938	\$5,505	5.01%	\$6,038	\$6,718	\$5,884	\$4,643	10.01%
8 Springfield ASC <sup>1,10</sup>	\$3,808	\$3,987	\$3,912	\$3,890	-0.70%	\$2,795	\$2,918	\$2,906	\$2,934	-1.58%
8 Trevoze Specialty Care SC <sup>1,10,13</sup>	\$3,058	\$3,185	\$1,846	\$1,970	18.40%	\$2,685	\$3,150	\$1,705	\$1,824	15.73%
8 Tri-County Eye Surgery <sup>1,10</sup>	\$3,509	\$3,170	\$2,881	\$2,651	10.79%	\$2,108	\$1,870	\$1,809	\$1,660	8.99%
8 Turk's Head SC <sup>1,10</sup>	\$7,383	\$7,686	\$7,160	\$5,974	7.87%	\$5,995	\$5,874	\$5,653	\$5,204	5.07%

See footnotes on page 26.



## INDIVIDUAL AMBULATORY SURGERY CENTER DATA

Ambulatory Surgery Center	Operating Margin FY13	Total Margin FY13	3-yr Average Total Margin FY11-FY13	Medicare Share of NPR FY13	Medical Assistance Share of NPR FY13	Visits FY13
<b>Statewide Average</b>	<b>24.94%</b>	<b>25.13%</b>	<b>25.73%</b>	<b>24.47%</b>	<b>4.32%</b>	<b>3,909</b>
Eye SC Chester <sup>1, 10</sup>	31.30%	31.30%	28.01%	54.33%	0.06%	4,019
Foundation/Ft Washington <sup>1, 10, 13</sup>	9.53%	9.53%	7.60%	31.72%	0.00%	1,850
Grand View Endoscopy Ctr	18.22%	18.22%	16.61%	15.07%	1.77%	372
Holy Redeemer ASC <sup>10</sup>	26.80%	26.80%	24.28%	13.14%	0.00%	5,446
Huntingdon Valley SC <sup>1, 10, 13</sup>	27.81%	28.83%	41.83%	30.16%	0.00%	7,493
Hypertension Nephrology <sup>1, 10</sup>	37.89%	37.89%	38.49%	54.74%	0.18%	849
Keystone Kidney Center <sup>1, 10</sup>	28.50%	28.50%	29.41%	7.95%	0.99%	398
Laser Spine SC <sup>1, 10</sup>	34.26%	34.26%	40.62%	6.10%	0.00%	1,685
Leonard Dzubow ASC <sup>1, 10</sup>	67.04%	67.05%	61.65%	44.14%	0.00%	779
Main Line Endoscopy/East <sup>1, 10</sup>	48.78%	48.90%	51.49%	23.62%	0.06%	5,011
Main Line Endoscopy/South <sup>1, 10</sup>	41.15%	41.27%	41.10%	25.43%	0.00%	1,970
Main Line Endoscopy/West <sup>1, 10</sup>	53.61%	53.70%	55.00%	17.84%	0.06%	7,329
Main Line Fertility <sup>1, 2, 4, 10</sup>	1.03%	1.64%	NA	0.00%	0.00%	1,230
Main Line SC <sup>1, 10</sup>	17.54%	17.54%	16.72%	43.17%	1.51%	7,378
Main Line Spine SC <sup>1, 10, 13</sup>	32.61%	32.61%	28.18%	28.14%	0.11%	6,284
Manoa Diagnostic <sup>1, 10, 13</sup>	44.26%	44.26%	48.75%	32.80%	0.00%	5,238
Montgomery SC <sup>1, 10</sup>	12.81%	13.12%	7.25%	73.14%	1.60%	2,158
New Britain SC <sup>1, 10</sup>	12.68%	12.68%	NA	20.42%	0.00%	5,551
Pain & SC/Langhorne <sup>1, 10, 11</sup>	12.96%	13.06%	12.41%	38.95%	4.86%	5,245
Paoli SC <sup>1, 10</sup>	11.80%	11.14%	14.13%	18.64%	0.04%	4,486
Penn Medicine Radnor Endo <sup>7</sup>	-57.91%	-57.91%	-41.89%	20.32%	2.23%	3,453
Phila Cosmetic Surgery <sup>1, 10, 12</sup>	59.52%	59.52%	NR	0.00%	0.00%	20
Plaza SC <sup>1, 10, 13</sup>	11.94%	11.94%	3.96%	0.00%	0.00%	87
PMA Gastroenterology <sup>1, 10</sup>	11.96%	11.96%	2.86%	20.12%	1.86%	4,263
Pottstown SC <sup>1, 10, 13</sup>	42.39%	42.39%	52.43%	32.96%	0.86%	4,228
Riddle SC <sup>1, 10</sup>	39.92%	39.92%	33.60%	19.32%	0.67%	5,683
RMA of Philadelphia SC <sup>1, 10, 13</sup>	49.99%	49.77%	NA	0.00%	0.00%	1,724
Sally Balin ASC <sup>1, 10</sup>	2.73%	2.73%	1.60%	61.65%	0.00%	550
Sam SC <sup>1, 4, 10</sup>	57.36%	57.36%	NA	33.11%	7.91%	196
SC Chester County <sup>1, 10</sup>	-13.82%	-13.82%	-8.74%	16.36%	0.00%	1,872
SC Limerick <sup>1, 7, 10</sup>	10.97%	10.97%	10.09%	29.00%	2.62%	1,901
SC of the Main Line <sup>1, 7, 10</sup>	4.64%	4.64%	9.05%	19.09%	0.34%	2,942
Springfield ASC <sup>1, 10</sup>	26.60%	26.60%	26.38%	22.36%	0.00%	6,828
Treose Specialty Care SC <sup>1, 10, 13</sup>	12.20%	12.20%	6.78%	28.67%	3.97%	3,064
Tri-County Eye Surgery <sup>1, 10</sup>	39.94%	39.94%	39.48%	66.63%	1.15%	4,305
Turk's Head SC <sup>1, 10</sup>	18.80%	20.33%	22.44%	23.31%	0.91%	5,408

See footnotes on page 26.

## INDIVIDUAL AMBULATORY SURGERY CENTER DATA

Region/ Ambulatory Surgery Center	Net Patient Revenue (NPR) (thousands)				3-yr Avg Change in NPR FY10-FY13	Total Operating Expenses (TOE) (thousands)				3-yr Avg Change in TOE FY10-FY13
	FY13	FY12	FY11	FY10		FY13	FY12	FY11	FY10	
<b>Statewide Average</b>	<b>\$4,239</b>	<b>\$4,106</b>	<b>\$4,063</b>	<b>\$3,890</b>	<b>2.99%</b>	<b>\$3,204</b>	<b>\$3,072</b>	<b>\$3,060</b>	<b>\$2,943</b>	<b>2.96%</b>
8 Valley Forge SC <sup>1,3,10,13</sup>	\$241	\$204	\$723	\$1,041	-25.61%	\$532	\$205	\$720	\$898	-13.56%
8 Valley Pain Center <sup>1,10</sup>	\$2,545	\$2,791	\$2,861	\$3,290	-7.55%	\$2,219	\$2,498	\$2,455	\$2,780	-6.73%
8 West Chester Endoscopy <sup>1,10</sup>	\$3,985	\$3,517	\$3,694	\$3,816	1.48%	\$2,663	\$2,259	\$2,293	\$2,360	4.29%
8 Wills Eye SC Plymouth Mtg <sup>10</sup>	\$3,239	\$3,156	\$3,488	\$3,590	-3.26%	\$2,966	\$2,944	\$3,234	\$3,255	-2.96%
8 Wills SC Bucks County <sup>10</sup>	\$3,951	\$3,650	\$3,971	\$4,298	-2.69%	\$3,728	\$3,468	\$3,948	\$4,061	-2.74%
<b>Region 9 Average</b>	<b>\$3,786</b>	<b>\$3,651</b>	<b>\$3,423</b>	<b>\$3,254</b>	<b>5.45%</b>	<b>\$3,283</b>	<b>\$3,154</b>	<b>\$3,102</b>	<b>\$2,838</b>	<b>5.24%</b>
9 American Access Care PA <sup>1,10,13</sup>	\$4,781	\$5,287	\$4,652	\$4,537	1.80%	\$4,582	\$4,882	\$4,920	\$4,451	0.98%
9 American Access S Phila <sup>1,4,10,13</sup>	\$4,362	NA	NA	NA	NA	\$4,366	NA	NA	NA	NA
9 Clinical Nephrology Assoc <sup>1,10</sup>	\$1,423	\$1,590	\$1,730	\$1,495	-1.60%	\$1,116	\$1,167	\$1,235	\$1,172	-1.60%
9 Dermatologic/Philadelphia <sup>1,10</sup>	\$283	\$189	\$461	\$514	-14.96%	\$307	\$272	\$504	\$476	-11.87%
9 Drexel Digestive Health <sup>7</sup>	\$1,725	\$1,482	\$1,886	\$1,505	4.85%	\$1,409	\$1,261	\$1,230	\$997	13.76%
9 Einstein SC <sup>7</sup>	\$5,124	\$5,255	\$5,265	\$5,570	-2.67%	\$4,656	\$4,666	\$5,089	\$4,709	-0.37%
9 Endoscopy Ctr of PA Hosp <sup>2,11</sup>	\$1,178	\$3,144	\$3,314	\$3,947	NA	\$1,029	\$3,075	\$2,662	\$3,055	NA
9 Gastrointestinal Spec <sup>1,10</sup>	\$2,218	\$2,420	\$2,310	\$2,289	-1.03%	\$2,203	\$2,425	\$2,319	\$2,304	-1.47%
9 Grant SC <sup>1,10</sup>	\$2,531	\$2,808	NA	NA	NA	\$1,755	\$1,879	NA	NA	NA
9 HUP Reproductive Surgical	\$1,267	\$964	\$1,057	\$815	18.52%	\$397	\$734	\$1,068	\$1,037	-20.57%
9 Jefferson SC/Navy Yard <sup>1,3,10</sup>	\$16,359	\$13,068	\$8,537	\$4,431	NA	\$11,223	\$9,300	\$7,755	\$3,781	NA
9 Liberty Eye SC <sup>1,10</sup>	\$2,834	\$3,309	\$3,170	\$3,935	-9.33%	\$2,639	\$2,559	\$2,708	\$2,971	-3.72%
9 Metropolitan Nephrology <sup>1,10</sup>	\$1,062	\$987	\$1,126	\$1,023	1.26%	\$759	\$757	\$802	\$774	-0.64%
9 Mt Airy AESC <sup>1,10</sup>	\$1,355	\$1,443	\$1,181	\$1,306	1.24%	\$1,257	\$1,190	\$998	\$1,305	-1.22%
9 PGC Endoscopy <sup>1,10</sup>	\$1,970	\$1,847	\$1,662	\$1,668	6.02%	\$1,855	\$1,845	\$1,674	\$1,696	3.14%
9 Philadelphia Surgical Ctr <sup>10</sup>	\$2,162	\$2,277	\$1,827	\$1,721	8.56%	\$2,283	\$2,185	\$1,894	\$1,592	14.47%
9 Red Lion SC <sup>1,10</sup>	\$4,751	\$5,047	\$4,841	\$4,288	3.60%	\$3,817	\$3,413	\$2,894	\$2,281	22.44%
9 SC of Pennsylvania Hosp	\$5,635	\$4,618	\$5,201	\$5,257	2.40%	\$5,454	\$4,922	\$5,168	\$5,022	2.86%
9 Temple Univ/Podiatric ASC <sup>7</sup>	\$60	\$27	\$15	\$128	-17.62%	\$341	\$379	\$414	\$441	-7.57%
9 Wills SC Northeast <sup>10</sup>	\$3,510	\$3,618	\$3,483	\$3,451	0.57%	\$3,429	\$3,334	\$3,299	\$3,291	1.40%
9 Wills SC/Phila Stadium <sup>10</sup>	\$4,035	\$3,487	\$4,090	\$4,893	-5.85%	\$3,476	\$3,219	\$3,553	\$4,118	-5.20%
9 Wills Surgical Ctr City <sup>11</sup>	\$14,672	\$13,807	\$12,658	\$12,307	6.41%	\$13,882	\$12,759	\$11,845	\$11,278	7.70%

See footnotes on page 26.

## INDIVIDUAL AMBULATORY SURGERY CENTER DATA

Ambulatory Surgery Center	Operating Margin FY13	Total Margin FY13	3-yr Average Total Margin FY11-FY13	Medicare Share of NPR FY13	Medical Assistance Share of NPR FY13	Visits FY13
<b>Statewide Average</b>	<b>24.94%</b>	<b>25.13%</b>	<b>25.73%</b>	<b>24.47%</b>	<b>4.32%</b>	<b>3,909</b>
Valley Forge SC <sup>1, 3, 10, 13</sup>	-120.80%	-120.80%	-24.79%	0.00%	0.00%	348
Valley Pain Center <sup>1, 10</sup>	12.80%	12.80%	12.58%	13.50%	0.00%	3,304
West Chester Endoscopy <sup>1, 10</sup>	33.46%	33.46%	37.09%	12.17%	0.00%	7,693
Wills Eye SC Plymouth Mtg <sup>10</sup>	8.43%	8.43%	7.48%	68.49%	2.00%	2,630
Wills SC Bucks County <sup>10</sup>	5.72%	5.72%	3.72%	53.78%	11.94%	2,992
<b>Region 9 Average</b>	<b>14.99%</b>	<b>15.03%</b>	<b>13.99%</b>	<b>31.85%</b>	<b>9.39%</b>	<b>3,141</b>
American Access Care PA <sup>1, 10, 13</sup>	4.16%	4.48%	2.64%	73.57%	2.34%	2,396
American Access S Phila <sup>1, 4, 10, 13</sup>	-0.10%	-0.22%	NA	70.82%	1.93%	2,370
Clinical Nephrology Assoc <sup>1, 10</sup>	21.57%	21.57%	25.83%	64.07%	0.59%	806
Dermatologic/Philadelphia <sup>1, 10</sup>	-8.31%	-8.31%	-16.07%	84.66%	0.00%	1,110
Drexel Digestive Health <sup>7</sup>	19.16%	19.16%	23.71%	14.49%	18.46%	2,138
Einstein SC <sup>7</sup>	18.07%	18.07%	17.66%	26.95%	26.37%	3,227
Endoscopy Ctr of PA Hosp <sup>2, 11</sup>	12.67%	12.67%	11.39%	18.98%	5.25%	2,420
Gastrointestinal Spec <sup>1, 10</sup>	0.68%	0.68%	0.01%	21.61%	0.52%	4,005
Grant SC <sup>1, 10</sup>	30.66%	30.66%	NA	24.10%	24.76%	4,107
HUP Reproductive Surgical	72.88%	72.88%	43.02%	0.00%	0.37%	595
Jefferson SC/Navy Yard <sup>1, 3, 10</sup>	31.40%	31.40%	25.31%	5.08%	0.14%	4,947
Liberty Eye SC <sup>1, 10</sup>	6.87%	6.87%	15.12%	61.34%	18.65%	3,457
Metropolitan Nephrology <sup>1, 10</sup>	28.54%	28.54%	26.98%	64.39%	1.20%	592
Mt Airy AESC <sup>1, 10</sup>	7.19%	7.19%	13.42%	60.50%	16.23%	2,534
PGC Endoscopy <sup>1, 10</sup>	5.80%	5.80%	2.29%	19.60%	4.64%	3,871
Philadelphia Surgical Ctr <sup>10</sup>	-5.18%	-5.18%	-1.12%	13.42%	8.32%	4,991
Red Lion SC <sup>1, 10</sup>	19.65%	19.67%	30.93%	0.00%	51.36%	2,656
SC of Pennsylvania Hosp	16.37%	16.37%	11.70%	16.56%	13.72%	4,508
Temple Univ/Podiatric ASC <sup>7</sup>	-463.59%	-463.59%	-1007.16%	24.39%	15.13%	125
Wills SC Northeast <sup>10</sup>	2.30%	2.95%	5.34%	50.28%	3.54%	3,783
Wills SC/Phila Stadium <sup>10</sup>	13.96%	13.96%	11.82%	45.64%	5.45%	4,839
Wills Surgical Ctr City <sup>11</sup>	5.41%	5.41%	6.49%	44.60%	4.29%	9,624

See footnotes on page 26.

# FOOTNOTES

## Footnotes:

1. The end of the fiscal year is not June 30. The data reflects the fiscal year that ended prior to June 30.
2. The data is less than 12 months; therefore, a three-year comparison is not appropriate for some of the measures.
3. Prior year(s) reflect less than 12 months of data; therefore, a three-year comparison is not appropriate for some of the measures.
4. This is the first reporting year for this facility. Often expenses are higher than operating revenue during the start-up period. Three-year comparisons are not appropriate for this facility.
5. The hospital has a specialty unit(s) such as psychiatric, rehabilitation, long-term care, skilled nursing, home health, etc., which are included in the data presented for the facility.
6. Extraordinary item(s) reported on audited financial statement was included in the calculation of total margin.
7. Balance sheet ratios are for the parent organization.
8. Acquired or merged with another licensed hospital during the FY13 reporting period.
9. Acquired or merged with another licensed hospital during the FY11 or FY12 reporting periods.
10. For-profit facility.
11. Facility is referred to by a different name, or it closed after the FY13 reporting period.
12. Facility failed to satisfy the financial filing requirements.
13. One or more of the required financial submissions was filed late.
14. Facility submitted incomplete or inaccurate data.
- NR Information necessary to report or calculate this measure was not reported by the facility.
- NA Not applicable.

**Note:** The above footnotes are applicable to all reports in PHC4's Financial Analysis series.

# EXPLANATION OF TERMS & MEASURES

## Explanation of Terms and Measures

**3-year Average Change in Net Patient Revenue (NPR) or Total Operating Expenses (TOE):** The average annual change in the facility's NPR or TOE that occurred from the end of FY10 through FY13.

$$[(\text{NPR}_{13} - \text{NPR}_{10}) / \text{NPR}_{10}] / 3]$$

or

$$[(\text{TOE}_{13} - \text{TOE}_{10}) / \text{TOE}_{10}] / 3]$$

**3-year Average Total Margin:** The average total margin realized by the facility during FY11 through FY13.

$$(\sum \text{revenue over expenses}_{13, 12, 11} / \sum \text{total revenue}_{13, 12, 11})$$

**Ambulatory Surgery Center (ASC):** A facility licensed by the Pennsylvania Department of Health that provides specialty or multi-specialty surgical care to patients who do not require overnight hospitalization, but require medical supervision following a procedure. An ASC does not include individual or group practice offices of private physicians.

**Commercial Third-Party Payers:** Commercial insurers encompass all indemnity and managed care health insurance plans, including Blue Cross and Blue Shield plans, and hospital and health system plans. Government-funded programs, such as Medicare managed care, are not included, even if a commercial insurer administers the program.

**Net Patient Revenue (NPR):** Net patient revenue reflects revenue for patient care only and does not include revenue from other operations, such as the cafeteria, parking, rent, research and educational activities. Revenue from those operations is included in total operating revenue. NPR may include retroactive adjustments from third-party payers for care provided during a previous fiscal year.

**Other Third-Party Payers:** Third-party payers other than health insurance companies and managed care organizations. These include direct payments by employers or associations, auto insurance, workers compensation and government programs (other than Medicare and Medical Assistance).

**Operating Income:** The amount by which total operating revenue exceeds total operating expenses.

$$(\text{total operating revenue} - \text{total operating expenses})$$

**Operating Margin:** The ratio of operating income to total operating revenue. This measure places operating income in perspective with the volume of business realized by the facility.

$$(\text{operating income} / \text{total operating revenue})$$

**Outpatient Visits:** The number of visits to the individual outpatient department of the hospital or surgery center during the fiscal year.

**Total Margin:** The ratio of total income to total revenue. This measure puts income from all sources in perspective with all revenues received by a facility.

$$(\text{revenue over expenses} / \text{total revenue})$$

**Total Net Income (Revenue over Expenses):** Total net income reflects the sum of operating income and non-operating income. Total income may also include an extraordinary item, such as the gain or loss from the sale of securities.

**Total Operating Expenses (TOE):** All costs associated with operating the entire facility, such as salaries, professional fees, supplies, depreciation, interest and insurance. The acquisition of durable equipment and other property are not considered expenses and are reflected on the facility's balance sheet as assets. However, the cost to finance equipment (interest) as well as the depreciation, operation and maintenance costs of capital equipment are operating expenses.

**Total Operating Revenue (TOR):** All revenues allocated by the facility to meet operating expenses. TOR includes all revenue sources such as net patient revenue, investment income, contributions, and revenue from other operations (e.g., cafeteria, parking, rent, research and educational activities). Individual facilities may also allocate investment income, contributions, etc., as non-operating income.

**Total Revenue:** Operating revenue plus non-operating income. The non-operating income component typically includes unrestricted contributions, investment income, and net investment gains and losses on marketable securities.

# NON-COMPLIANT AMBULATORY SURGERY CENTERS

## No Submission

The following ambulatory surgery centers did not comply with one or more of PHC4's filing requirements and are not included in this report:

Associates SC  
Bryn Mawr Med Specialists  
Carbon-Schuylkill Endo  
Conyngham Valley SC  
Kole Plastic SC  
Northwood SC  
Philadelphia Surgery Ctr  
Premier SC Pittsburgh  
Rhawn Street Endoscopy  
Ridley Crossing SC  
Valley ASC  
Westfield SC  
Williamsport SC

## Partial Submission

The following ambulatory surgery center did not meet a substantial portion of PHC4's filing requirements:

Phila Cosmetic Surgery

## Late Submission

The following ambulatory surgery centers submitted their annual financial data and/or the supporting audited financial statements late:

Abington Endoscopy  
Ambulatory Endo SC/Bucks  
American Access Care PA  
American Access S Phila  
Best Impression SC  
Brandywine SC  
Capital Surgery Laser  
Center Same Day Surgery  
Center Surgical Arts  
Community SC  
Delmont SC  
Einstein Montgomery SC  
Endoscopy St. Mary  
Foundation/Ft Washington  
Gamma SC  
Geisinger Aest & Cosmetic  
Greater Erie SC  
Hazleton Endoscopy  
Huntingdon Valley SC  
Laurel SC  
Leader SC  
Mahoning Valley ASC  
Main Line Spine SC  
Manoa Diagnostic  
McCandless Endoscopy  
Memorial Outpatient Endo  
Memorial SC York  
Ophthalmology SC  
Peters Township SC  
Pine Grove ASC  
Plaza SC  
Pocono ASC  
Pottstown SC  
Progressive Laser Surgi  
Progressive Surgical Inst  
Regional Hospital SC  
RMA of Philadelphia SC  
Saint Vincent SC Erie  
South Hills SC  
Spartan Health SC  
Surgery & Laser  
Trevoze Specialty Care SC  
Tri-State SC  
UPMC Digestive Hlth Endo  
Valley Forge SC  
West Shore SC





**Pennsylvania Health Care Cost Containment Council**

Joe Martin, Executive Director

225 Market Street, Suite 400, Harrisburg, PA 17101

Phone: 717-232-6787 • Fax: 717-232-3821

[www.phc4.org](http://www.phc4.org)



**For More Information**

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