

OCTOBER 2019

Financial Analysis 2018

Ambulatory Surgery Centers

An Annual Report on the Financial Health
of Pennsylvania Ambulatory Surgery Centers



Volume Two

Pennsylvania Health Care Cost Containment Council

About PHC4

The Pennsylvania Health Care Cost Containment Council (PHC4) is an independent state agency charged with collecting, analyzing, and reporting information that can be used to improve the quality and restrain the cost of health care in the state. It was created in the mid-1980s when Pennsylvania businesses and labor unions, in collaboration with other key stakeholders, joined forces to enact market-oriented health care reforms. As a result of their efforts, the General Assembly passed legislation (Act 89 of 1986) creating PHC4.

PHC4's primary goal is to empower purchasers of health care benefits, such as businesses and labor unions, as well as other stakeholders, with information they can use to improve quality and restrain costs. More than 840 thousand public reports on patient treatment results are downloaded from the PHC4 website each year. Additionally, nearly 100 organizations and individuals annually utilize PHC4's special requests process to access and use data. Today, PHC4 is a recognized national leader in public health care reporting.

PHC4 is governed by a 25-member board of directors representing business, labor, consumers, health care providers, insurers, and state government.

FINANCIAL ANALYSIS

On an annual basis, the Pennsylvania Health Care Cost Containment Council (PHC4) produces a series of reports measuring the financial health condition and utilization of Pennsylvania’s hospitals and ambulatory surgery centers.

This is the second volume of a three-volume series of *Financial Analysis 2018* reports. *Volume One*, released in May 2019, focused on the financial health of Pennsylvania’s general acute care (GAC) hospitals. This report, *Volume Two*, presents financial information about Pennsylvania’s ambulatory surgery centers (ASCs). *Volume Three*, to be released later this year, will focus on Pennsylvania’s non-GAC (rehabilitation, long-term acute care, psychiatric and specialty) hospitals.

The data for the ASCs included in *Volume Two* is based on each facility’s fiscal year that ended during 2018. The fiscal year for the majority of ASCs was calendar year ending December 31, 2018. For those facilities that do not utilize a calendar year, the fiscal year typically ended on June 30, 2018.

Information contained in this report was derived from annual facility financial statements, supplemented with additional data supplied by each facility. Every reasonable effort has been made to ensure the accuracy of the information contained herein. Each facility had the opportunity to review its data and to make corrections. The responsibility for data accuracy lies with each facility.

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Pennsylvania Ambulatory Surgery Centers

The Commonwealth of Pennsylvania licenses ambulatory surgery centers (ASCs) that offer medical and/or surgical outpatient services to the public.

There were 292 licensed ASCs in Pennsylvania that operated during at least some portion of fiscal year 2018 (FY18). There were 289 ASCs that operated during the prior year. Nine ASCs opened and six closed between reporting periods. Of the facilities that opened, one is located in Region 1, two are located in Region 7, four are located in Region 8, and two are located in Region 9. Of the facilities that closed, one was located in Region 1, one was

located in Region 3, one was located in Region 4, and three were located in Region 8.

The total number of ASCs operating in Pennsylvania has remained relatively the same in recent fiscal years. Between FY09 and FY18, the number of ASCs increased by 30 facilities (Figure 1). The greatest concentration of growth occurred in Region 8 – Bucks, Chester, Delaware, and Montgomery counties (Figure 2).

The analysis for FY18 and the individual ASC data table in this report is based on data collected from 283 ASCs; nine ASCs did not submit complete data and are not included in this report.

Pennsylvania Counties by Region

- Region 1:** Allegheny, Armstrong, Beaver, Butler, Fayette, Greene, Washington and Westmoreland.
- Region 2:** Cameron, Clarion, Clearfield, Crawford, Elk, Erie, Forest, Jefferson, Lawrence, McKean, Mercer, Potter, Venango and Warren.
- Region 3:** Bedford, Blair, Cambria, Indiana and Somerset.
- Region 4:** Centre, Clinton, Columbia, Lycoming, Mifflin, Montour, Northumberland, Snyder, Tioga and Union.
- Region 5:** Adams, Cumberland, Dauphin, Franklin, Fulton, Huntingdon, Juniata, Lancaster, Lebanon, Perry and York.
- Region 6:** Bradford, Lackawanna, Luzerne, Monroe, Pike, Sullivan, Susquehanna, Wayne and Wyoming.
- Region 7:** Berks, Carbon, Lehigh, Northampton and Schuylkill.
- Region 8:** Bucks, Chester, Delaware and Montgomery.
- Region 9:** Philadelphia.

STATEWIDE

Figure 1
Number of Ambulatory Surgery Centers
by Fiscal Year

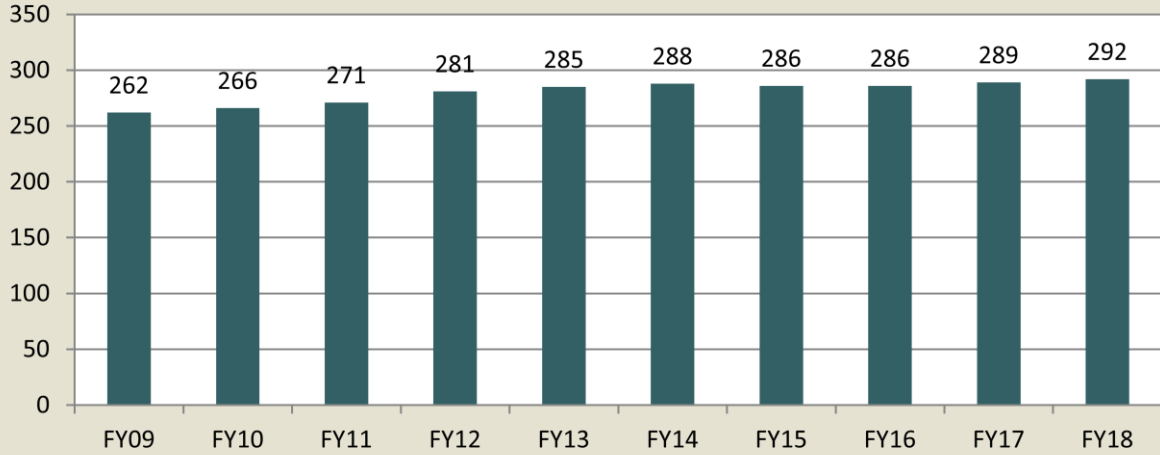
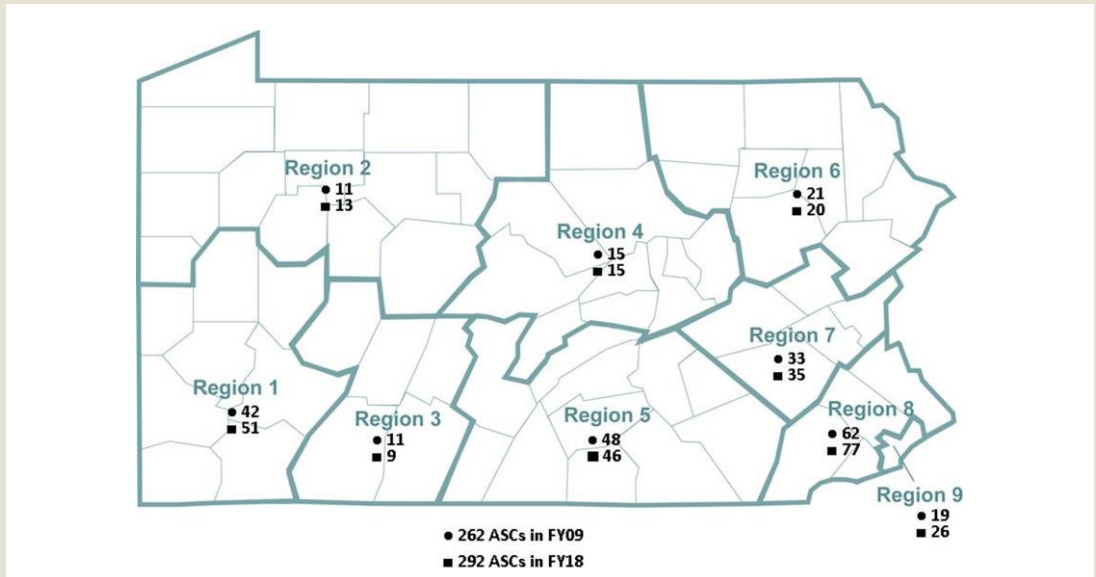


Figure 2
Number of Ambulatory Surgery Centers, FY09 & FY18
by Region



STATEWIDE

ASC Income

ASCs need positive income levels (total margin) to operate effectively. Those that have a negative total margin, or deficit, are not receiving sufficient revenue to pay all of their expenses.

ASCs need to receive sufficient income to be able to improve their facilities and equipment. Such improvements are necessary to replace worn out or obsolete equipment, keep pace with changes in medical technology, and meet a community's changing health care needs.

The level of income needed to keep an ASC financially healthy will be different for each facility. The precise amount of income an ASC needs depends on several factors, including, but not limited to: the condition of its equipment, the amount of debt, the mix of care provided by the ASC, the level of payment risk, and the

current and future needs of the market an ASC serves.

Operating Margin & Total Margin

Operating margin reflects the percent of operating revenue remaining after all operating expenses are paid (operating income). A positive operating margin indicates that operating revenues exceed operating expenses. Alternatively, a negative operating margin indicates that revenues are not covering costs.

Total margin reflects the percent of net income, which is both operating income and income from all other sources (non-operating income, if any).

Total margin reveals the composite financial health of a facility during the year. If total margin is negative, the ASC is losing money

Table 1
Ambulatory Surgery Centers Regional and Statewide Measures, FY18

Region	Operating Margin	Total Margin	3-year Average Total Margin	Medicare Share of Net Patient Revenue	Medical Assistance Share of Net Patient Revenue	Average Visits
Region 1	17.28%	17.10%	16.40%	28.97%	4.86%	3,794
Region 2	17.09%	17.09%	19.01%	36.99%	6.24%	4,370
Region 3	15.65%	15.64%	17.52%	27.16%	5.68%	4,150
Region 4	37.09%	37.09%	37.02%	24.77%	2.38%	3,794
Region 5	25.02%	25.15%	26.22%	25.31%	5.48%	4,248
Region 6	30.46%	30.57%	36.53%	27.88%	3.56%	4,165
Region 7	29.94%	29.96%	33.14%	28.09%	5.41%	4,494
Region 8	24.43%	24.47%	24.53%	24.39%	4.87%	3,607
Region 9	15.52%	15.53%	13.73%	30.47%	9.70%	2,643
Statewide	24.06%	24.08%	24.89%	27.08%	5.20%	3,861

STATEWIDE

after all sources of revenue and income have been considered.

Operating and total margins for ASCs do not always reflect compensation to the physician owners or reflect the payment of income tax expenses.

Physician owners of surgery centers may receive all or part of their compensation as a distribution of net income instead of salaries or fees. Such distributions are not reported as an operating expense; if they were, that would reduce operating and total margins.

In addition, the majority of ASCs are limited liability partnerships or Sub-Chapter S corporations and therefore, are not subject to income taxes, which generally are paid as personal income tax by the owners.

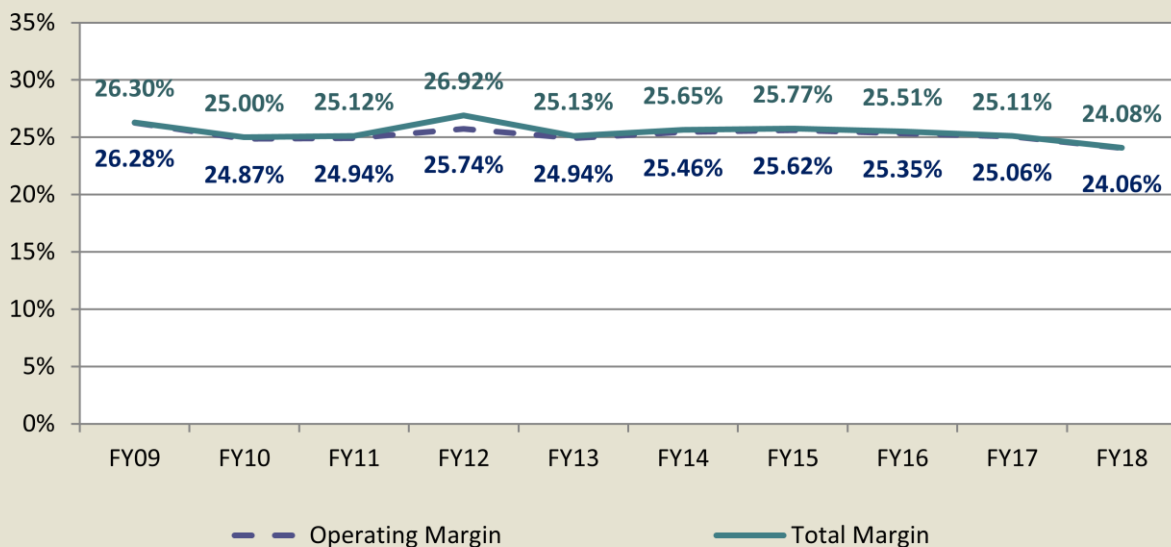
Consequently, the total margin for most for-profit ASCs does not reflect income tax expense.

Statewide Margins

Statewide operating margin for ASCs in FY18 is 24.06% and statewide total margin is 24.08% (Table1). As a group, the ASCs located in Region 4, northcentral Pennsylvania reported the highest operating and total margins in the state during FY18 of 37.09% for both operating and total margin. ASCs located in Region 9, Philadelphia County reported the lowest operating and total margins of 15.52% and 15.53%, respectively.

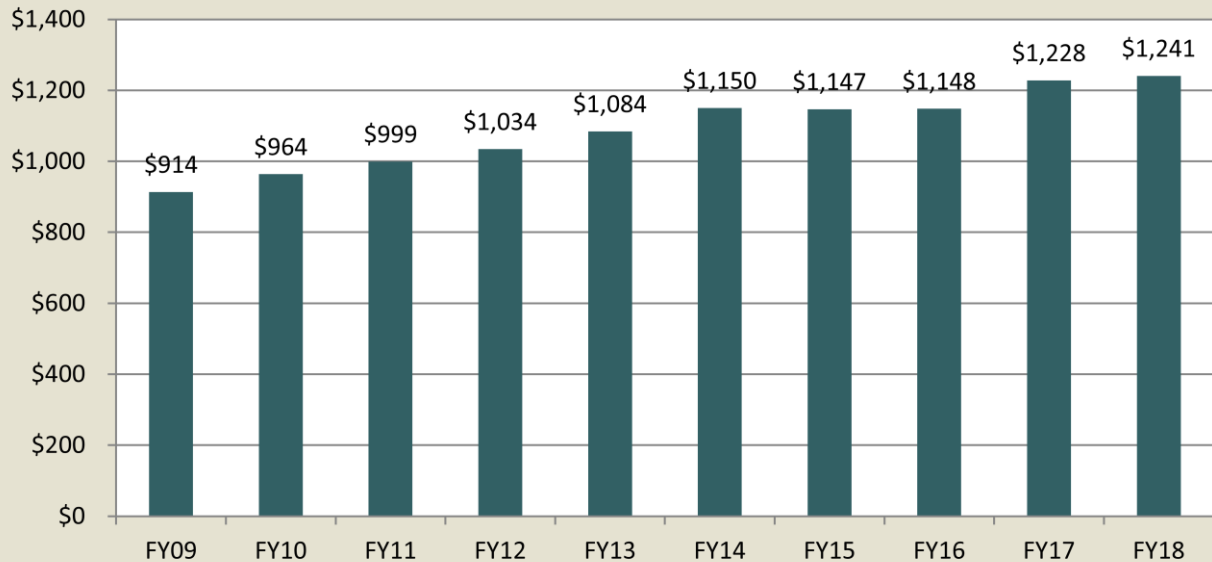
Statewide the average operating margin for ASCs decreased from 25.06% in FY17 to 24.06% in FY18 (Figure 3). The statewide

Figure 3
Statewide Average Operating and Total Margin by Fiscal Year



STATEWIDE

Figure 4
Ambulatory Surgery Centers Statewide Average Revenue per Visit
by Fiscal Year



average total margin for ASCs decreased from 25.11% in FY17 to 24.08% in FY18.

The statewide average operating and total margins for ASCs are similar because ASCs realize only a small amount of non-operating income.

The 3-year average statewide total margin for ASCs during FY18 is 24.89%. The statewide average operating and total margins for ASCs have changed only marginally over the past ten fiscal years, FY09 to FY18.

Eighty-five percent, or 240, of the reporting ASCs operated as for-profit facilities during FY18. The remaining 15% (43) operated as non-profit facilities.

Statewide Visits & Revenue

Pennsylvania’s ASCs reported a total of 1.1 million outpatient visits during FY18 and \$1.4 billion total net outpatient revenue (Table 2). The increase (0.1%) in the number of outpatient visits reported by ASCs during FY18, combined with the increase (1.1%) in net outpatient revenue, resulted in an average revenue per visit of \$1,241 during FY18 (Figure 4).

There is a wide variation in the level of resources provided per visit among ASCs and hospital outpatient departments (HOPDs). For example, a patient may receive care as a series of visits comprised of relatively short treatments (e.g., psychotherapy) in a hospital outpatient setting, while a patient at an ASC may be subject to an entire surgical procedure during a

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Table 2

Ambulatory Surgery Centers Statewide Outpatient Visits * and Revenue by Fiscal Year

	FY09	FY10	FY11	FY12	FY13	FY14	FY15	FY16	FY17	FY18
Outpatient Visits (thousands)	1,024	1,033	1,041	1,068	1,063	1,042	1,092	1,132	1,092	1,093
Net Outpatient Revenue (millions)	\$936	\$996	\$1,040	\$1,104	\$1,153	\$1,198	\$1,252	\$1,300	\$1,341	\$1,355
Average Revenue per Visit	\$914	\$964	\$999	\$1,034	\$1,084	\$1,150	\$1,147	\$1,148	\$1,228	\$1,241

*PHC4 captures the total number of visits with the annual financial data submissions.

Table 3

Statewide Outpatient Procedures* (number in the thousands) by Fiscal Year

Facility Type	FY14		FY15		FY16		FY17		FY18	
	Number	Percent	Number	Percent	Number	Percent	Number	Percent	Number	Percent
ASC	929	28.8%	949	27.9%	975	26.4%	985	25.9%	998	25.7%
GAC HOPD	2,298	71.2%	2,450	72.1%	2,720	73.6%	2,821	74.1%	2,879	74.3%
Statewide	3,227	100%	3,399	100%	3,695	100%	3,806	100%	3,877	100%

*The outpatient procedure codes captured by PHC4 are listed on PHC4's website: <http://www.phc4.org/services/datarequests/procedures.htm>.

single visit. As a group, ASCs provide a variety of outpatient services at varying levels of resource intensity, however on an individual basis, ASCs specialize in surgical procedures, e.g., endoscopy, laser surgery, ophthalmology and spine care.

Statewide Outpatient Procedures

During FY18 ASCs and general acute care hospital (GAC) HOPDs combined submitted 3.9 million outpatient records to PHC4 (Table 3).

ASCs performed 25.7%, or 997,917, of these outpatient procedures. In FY14, ASCs

performed 28.8%, or 929,192 of the total 3.2 million outpatient procedures. The percent of procedures performed at ASCs decreased 3.1 percentage points from fiscal year FY14 to FY18.

During FY18, the net growth in the number of outpatient procedures at ASCs and GAC HOPDs combined increased 1.9% from FY17. The number of outpatient procedures at ASCs increased 1.3% and the number of outpatient procedures at GAC HOPDs increased 2.1% in FY18.

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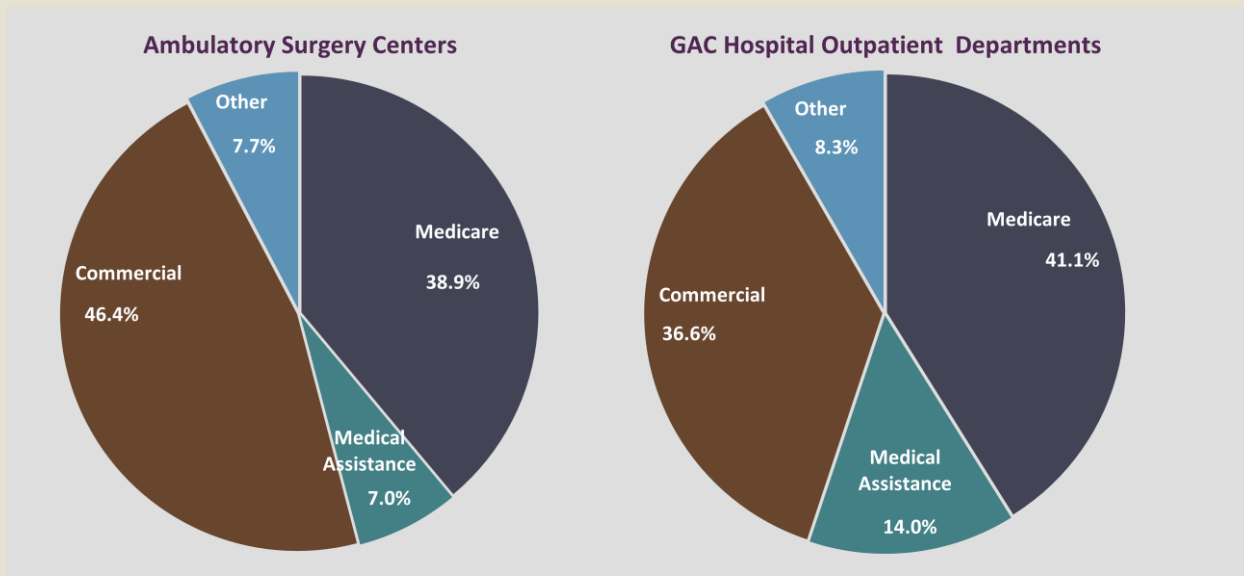
Statewide Payer Mix

The payer mix for outpatient procedures performed at ASCs is similar to GAC HOPDs (Figure 5). The greatest differences between the two are the proportion of procedures covered by Medical Assistance (MA) and commercial health insurance plans. During FY18, MA was the payer for 7.0% of the outpatient procedures at ASCs compared to 14.0% at GAC HOPDs.

Commercial health insurance plans covered 46.4% of the outpatient procedures at ASCs compared to 36.6% at GAC HOPDs.

In FY18, the mean age for patients undergoing an outpatient procedure at an ASC was 57.8 years, compared to 55.9 years for patients at GAC HOPDs.

Figure 5
Statewide Outpatient Procedures*, FY18
by Facility Type & Payer



*The outpatient procedure codes captured by PHC4 are listed on PHC4's website:
<http://www.phc4.org/services/datarequests/procedures.htm>.

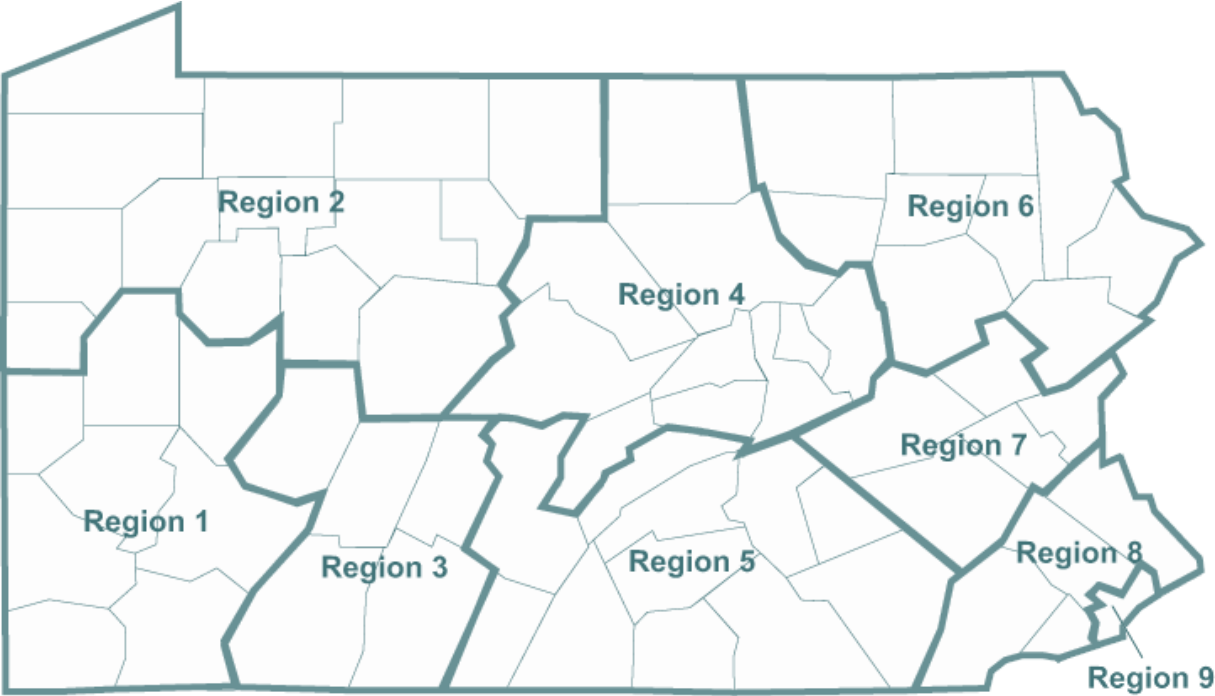
INDIVIDUAL ASC DATA

Ambulatory Surgery Center Data

The tables on the following pages provide ASC-specific financial data for 283 ASCs that reported data for FY18. The ASCs are arranged by the PHC4’s nine regions.

Operating and total margins for each ASC are reported. Each ASC’s corresponding operating income, total income, and total operating revenue can be obtained on PHC4’s website, www.phc4.org. (Note: Other operating revenue must be included with net patient revenue to calculate the operating income that is used to calculate operating margin.)

Statewide averages and regional averages for ASCs are presented in each table. The regional averages that are expressed as a percentage (e.g., “3-Year Average Change in NPR” and “Operating Margin”) are calculated as if the entire region is a single reporting entity. For example, the regional average operating margins are calculated by adding operating income and operating revenue for all ASCs within the region. The regional total operating income is divided by the regional total operating revenue to yield a regional average operating margin.



INDIVIDUAL ASC DATA

Ambulatory Surgery Center	Net Patient Revenue (NPR) (thousands)				3-yr Avg Change in NPR FY15-18	Total Operating Expenses (TOE) (thousands)				3-yr Avg Change in TOE FY15-18
	FY18	FY17	FY16	FY15		FY18	FY17	FY16	FY15	
Statewide Average	\$4,791	\$4,737	\$4,762	\$4,587	1.48%	\$3,667	\$3,580	\$3,590	\$3,438	2.22%
Region 1 Average	\$4,570	\$4,439	\$4,271	\$4,297	2.12%	\$3,824	\$3,738	\$3,665	\$3,662	1.47%
20/20 SC ^{1, 10}	\$2,982	\$2,986	\$3,036	\$2,866	1.34%	\$1,760	\$1,752	\$1,691	\$1,532	4.97%
Aestique ASC ^{1, 10}	\$3,035	\$3,164	\$2,510	\$2,689	4.29%	\$2,659	\$2,751	\$2,435	\$2,355	4.31%
Allegheny Endoscopy Ctr ^{1, 4}	\$873	NA	NA	NA	NA	\$948	NA	NA	NA	NA
Allegheny Monroeville SC ^{1, 10}	\$8,854	\$9,513	\$6,490	\$5,519	20.14%	\$6,765	\$6,695	\$7,015	\$6,465	1.55%
Allegheny SC Bethel Park ^{1, 10}	\$2,511	\$1,434	\$903	NA	NA	\$3,381	\$2,474	\$2,349	NA	NA
ASC Jefferson Pain Rehab ^{1, 10}	\$216	\$210	\$235	\$179	6.96%	\$297	\$284	\$454	\$354	-5.32%
Associates SC ^{1, 10}	\$7,273	\$7,523	\$7,495	\$6,790	2.37%	\$5,124	\$5,620	\$5,099	\$5,481	-2.17%
Delmont SC ^{1, 10}	\$1,671	\$1,479	\$1,548	\$1,559	2.41%	\$1,315	\$1,360	\$1,305	\$1,403	-2.08%
Dermatology & Cosmetic SC ^{1, 10}	\$2,077	\$1,755	\$1,766	\$2,170	-1.43%	\$2,092	\$1,783	\$1,751	\$2,164	-1.10%
East Side SC ^{1, 10}	\$2,483	\$2,404	\$2,154	\$2,054	6.95%	\$2,496	\$2,345	\$2,238	\$2,301	2.82%
Elite SC ^{1, 3, 10}	\$2,361	\$2,192	\$1,902	\$779	NA	\$2,384	\$2,283	\$2,291	\$1,489	NA
Excela Health Norwin ⁷	\$5,747	\$5,368	\$4,398	\$5,644	0.61%	\$3,121	\$3,001	\$2,721	\$3,423	-2.94%
Four Seasons Endoscopy ^{1, 10}	\$3,147	\$2,913	\$2,979	\$2,916	2.64%	\$1,496	\$1,484	\$1,407	\$1,470	0.60%
Gamma SC ^{1, 10}	\$4,631	\$3,329	\$3,567	\$3,052	17.25%	\$3,769	\$3,419	\$3,104	\$2,876	10.35%
Heritage Valley SC	\$5,833	\$5,084	\$4,977	\$5,100	4.79%	\$6,128	\$5,257	\$4,982	\$4,973	7.74%
Laurel SC Greensburg	\$4,404	\$4,188	\$3,627	\$5,223	-5.23%	\$3,018	\$3,025	\$2,721	\$3,466	-4.31%
Leo R. McCafferty SC ^{1, 10}	\$567	\$544	\$513	\$507	3.97%	\$366	\$362	\$319	\$312	5.80%
McCandless Endoscopy ^{1, 10}	\$2,969	\$2,704	\$2,701	\$2,024	15.56%	\$1,666	\$1,486	\$1,549	\$1,410	6.07%
Mt Lebanon SC ⁷	\$5,515	\$4,731	\$3,636	\$3,697	16.39%	\$3,559	\$3,048	\$2,690	\$2,534	13.48%
Mt Pleasant SC ^{1, 10}	\$2,004	\$2,147	\$2,092	\$2,050	-0.74%	\$2,322	\$2,406	\$2,476	\$2,107	3.40%
North Shore Endoscopy ^{1, 10}	\$2,820	\$2,444	\$2,495	\$2,305	7.45%	\$1,454	\$1,347	\$1,366	\$1,223	6.29%
Peters Township SC ^{1, 10}	\$3,814	\$4,401	\$4,055	\$2,456	18.43%	\$3,899	\$3,871	\$3,674	\$3,098	8.61%
Pittsburgh Reproductive ^{1, 10, 11}	\$219	\$213	\$239	\$221	-0.23%	\$127	\$165	\$164	\$162	-7.19%
Premier SC Pittsburgh ^{1, 10}	\$1,134	\$1,241	\$1,200	NR	NR	\$1,401	\$1,307	\$1,301	NR	NR
Radiance SC ^{1, 10}	\$3,711	\$4,142	\$3,057	\$3,351	3.59%	\$3,352	\$3,759	\$3,197	\$3,188	1.70%
SC at Benbrook ^{1, 10}	\$8,507	\$8,131	\$7,732	\$7,877	2.67%	\$6,367	\$6,091	\$6,175	\$5,689	3.97%
SC Cranberry ^{1, 10}	\$2,438	\$2,320	\$2,127	\$2,051	6.29%	\$2,055	\$2,079	\$1,941	\$2,087	-0.52%
SC Edgeworth Commons ^{1, 10}	\$5,318	\$5,078	\$4,978	\$4,860	3.14%	\$4,569	\$4,355	\$4,268	\$4,213	2.81%
Shadyside SC ^{1, 10}	\$309	\$238	\$301	\$364	-4.98%	\$243	\$217	\$253	\$230	1.82%

See footnotes on page 32.

INDIVIDUAL ASC DATA

Ambulatory Surgery Center	Operating Margin FY18	Total Margin FY18	3-yr Avg Total Margin FY16-FY18	Medicare Share of NPR FY18	Medical Assistance Share of NPR FY18	Visits FY18
Statewide Average	24.06%	24.08%	24.89%	27.08%	5.20%	3,861
Region 1 Average	17.28%	17.10%	16.40%	28.97%	4.86%	3,794
20/20 SC ^{1,10}	40.97%	41.13%	42.34%	62.44%	2.75%	2,622
Aestique ASC ^{1,10}	12.37%	12.37%	9.92%	35.05%	5.66%	2,696
Allegheny Endoscopy Ctr ^{1,4}	-8.63%	-8.63%	NA	34.48%	0.09%	1,115
Allegheny Monroeville SC ^{1,10}	23.59%	23.59%	17.47%	30.63%	2.80%	7,256
Allegheny SC Bethel Park ^{1,10}	-34.66%	-34.66%	-68.80%	18.20%	1.44%	1,453
ASC Jefferson Pain Rehab ^{1,10}	-37.65%	-37.65%	-56.64%	48.74%	14.11%	1,116
Associates SC ^{1,10}	29.64%	27.97%	28.00%	64.41%	3.42%	4,106
Delmont SC ^{1,10}	21.29%	21.29%	15.28%	6.23%	0.00%	791
Dermatology & Cosmetic SC ^{1,10}	-0.72%	-0.72%	-0.51%	34.56%	0.00%	3,693
East Side SC ^{1,10}	-0.54%	-0.51%	-0.39%	52.25%	1.79%	1,782
Elite SC ^{1,3,10}	-0.97%	-0.97%	-7.79%	36.24%	0.00%	1,118
Excela Health Norwin ⁷	45.69%	45.69%	43.00%	24.94%	3.21%	5,846
Four Seasons Endoscopy ^{1,10}	52.47%	52.47%	51.47%	28.35%	0.01%	5,440
Gamma SC ^{1,10}	18.61%	18.84%	10.83%	33.45%	1.04%	2,522
Heritage Valley SC	-5.05%	-5.05%	-2.97%	50.17%	5.97%	3,128
Laurel SC Greensburg	31.47%	31.47%	28.28%	29.69%	4.35%	4,232
Leo R. McCafferty SC ^{1,10}	35.45%	35.46%	35.49%	0.88%	0.00%	502
McCandless Endoscopy ^{1,10}	43.89%	43.89%	43.86%	8.39%	0.28%	4,144
Mt Lebanon SC ⁷	35.48%	35.48%	33.03%	54.92%	1.05%	3,611
Mt Pleasant SC ^{1,10}	-4.64%	-4.64%	-2.75%	46.28%	1.30%	1,131
North Shore Endoscopy ^{1,10}	48.43%	48.45%	46.29%	6.79%	4.70%	3,870
Peters Township SC ^{1,10}	-2.23%	-2.23%	6.73%	32.72%	4.26%	3,314
Pittsburgh Reproductive ^{1,10,11}	42.15%	81.60%	60.07%	0.00%	0.00%	244
Premier SC Pittsburgh ^{1,10}	-23.48%	-23.48%	-12.09%	3.30%	0.00%	NR
Radiance SC ^{1,10}	9.83%	9.83%	5.48%	20.85%	0.19%	1,585
SC at Benbrook ^{1,10}	25.16%	25.23%	23.62%	27.63%	5.36%	9,909
SC Cranberry ^{1,10}	15.72%	15.94%	11.85%	56.58%	0.20%	2,283
SC Edgeworth Commons ^{1,10}	14.09%	14.22%	14.28%	26.87%	4.07%	2,840
Shadyside SC ^{1,10}	21.61%	21.61%	16.06%	18.70%	0.00%	192

See footnotes on page 32.

INDIVIDUAL ASC DATA

Ambulatory Surgery Center	Net Patient Revenue (NPR) (thousands)				3-yr Avg Change in NPR FY15-18	Total Operating Expenses (TOE) (thousands)				3-yr Avg Change in TOE FY15-18
	FY18	FY17	FY16	FY15		FY18	FY17	FY16	FY15	
Statewide Average	\$4,791	\$4,737	\$4,762	\$4,587	1.48%	\$3,667	\$3,580	\$3,590	\$3,438	2.22%
Region 1 Average (continued)	\$4,570	\$4,439	\$4,271	\$4,297	2.12%	\$3,824	\$3,738	\$3,665	\$3,662	1.47%
Skin Center ^{1, 10}	\$734	\$937	\$839	\$586	8.44%	\$690	\$744	\$962	\$898	-7.72%
South Hills Endoscopy ^{1, 10}	\$4,491	\$4,295	\$3,663	\$3,128	14.52%	\$2,487	\$2,905	\$2,535	\$2,002	8.07%
South Hills SC ^{1, 10}	\$2,684	\$2,774	\$2,670	\$2,412	3.76%	\$2,524	\$2,362	\$2,459	\$2,064	7.44%
Southwestern ASC ^{1, 10}	\$4,011	\$3,682	\$3,453	\$3,092	9.90%	\$3,349	\$3,220	\$3,073	\$2,942	4.61%
Southwestern Endo ^{1, 10}	\$4,387	\$4,284	\$4,495	\$4,590	-1.48%	\$3,399	\$3,327	\$3,340	\$3,184	2.25%
Southwestern PA Eye SC ^{1, 10}	\$5,018	\$4,689	\$3,840	\$3,739	11.40%	\$4,562	\$3,923	\$3,495	\$3,009	17.20%
Spartan Health SC ^{1, 10}	\$3,377	\$3,297	\$3,640	\$3,787	-3.61%	\$2,973	\$2,756	\$2,963	\$2,692	3.49%
Three Rivers Endoscopy ^{1, 10}	\$4,880	\$4,657	\$4,729	\$4,633	1.78%	\$2,824	\$2,945	\$3,110	\$2,908	-0.96%
Tri-County Surgical ^{1, 10}	\$180	\$355	\$320	\$519	-21.76%	\$183	\$313	\$361	\$529	-21.81%
Tri-State SC ^{1, 10}	\$6,880	\$6,282	\$5,931	\$5,135	11.33%	\$6,000	\$5,571	\$5,336	\$4,893	7.54%
UPMC CHP North	\$17,208	\$17,245	\$15,506	\$15,100	4.65%	\$11,246	\$11,063	\$9,444	\$9,170	7.55%
UPMC Digestive Hlth Endo	\$2,716	\$2,422	\$2,546	\$2,018	11.54%	\$2,211	\$2,093	\$2,112	\$1,749	8.80%
UPMC Mercy South Side ¹¹	\$16,779	\$17,119	\$20,158	\$18,513	-3.12%	\$20,065	\$20,146	\$20,969	\$20,792	-1.17%
UPMC Monroeville SC ¹¹	\$5,047	\$5,737	\$6,602	\$6,618	-7.91%	\$5,887	\$6,321	\$6,764	\$6,661	-3.87%
UPMC South SC	\$9,567	\$8,986	\$9,134	\$9,683	-0.40%	\$8,369	\$7,910	\$8,074	\$8,224	0.59%
UPMC St Margaret OP Ctr	\$9,314	\$8,203	\$10,415	\$16,408	-14.41%	\$9,681	\$8,779	\$10,147	\$14,002	-10.29%
Vascular Access Pgh ^{1, 10}	\$2,894	\$4,297	\$4,052	NA	NA	\$3,318	\$5,666	\$4,988	NA	NA
Waterfront SC ^{1, 10}	\$6,788	\$6,537	\$6,044	\$5,825	5.51%	\$5,490	\$5,174	\$4,813	\$4,478	7.53%
Western PA SC ^{1, 10}	\$11,005	\$11,090	\$10,670	\$9,945	3.55%	\$8,277	\$7,732	\$7,824	\$7,168	5.15%
Wexford SC ¹	\$13,545	\$12,289	\$10,804	\$6,090	40.81%	\$9,203	\$8,330	\$7,745	\$6,639	12.88%
Zitelli Brodland Central ^{1, 10}	\$1,991	\$2,136	\$2,172	\$2,176	-2.83%	\$1,991	\$2,136	\$2,170	\$2,176	-2.83%
Zitelli Brodland South ^{1, 10}	\$2,154	\$2,231	\$2,202	\$2,224	-1.06%	\$2,154	\$2,230	\$2,200	\$2,224	-1.05%
Region 2 Average	\$4,518	\$4,728	\$4,413	\$4,802	-1.97%	\$3,748	\$3,850	\$3,480	\$3,717	0.28%
Community SC ^{1, 10}	\$1,488	\$1,747	\$1,990	\$1,705	-4.23%	\$1,384	\$1,274	\$856	\$854	20.66%
Erie ASC ¹	\$367	\$274	\$260	\$316	5.39%	\$2,665	\$2,550	\$3,140	\$2,948	-3.20%
Greater Erie SC ^{1, 10}	\$3,794	\$3,346	\$2,480	\$1,922	32.46%	\$3,240	\$2,706	\$2,441	\$1,815	26.18%
Laurel Laser Brookville ^{1, 10}	\$2,981	\$3,148	\$2,774	\$3,293	-3.15%	\$2,444	\$2,527	\$2,234	\$2,514	-0.93%
Lawrence County SC ^{1, 10}	\$906	\$1,043	\$1,008	\$1,000	-3.13%	\$723	\$813	\$780	\$723	0.00%
Penn Highlands Elk SC	\$2,362	\$2,079	\$2,322	\$2,875	-5.96%	\$1,567	\$1,282	\$1,306	\$1,366	4.89%

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INDIVIDUAL ASC DATA

Ambulatory Surgery Center	Operating Margin FY18	Total Margin FY18	3-yr Avg Total Margin FY16-FY18	Medicare Share of NPR FY18	Medical Assistance Share of NPR FY18	Visits FY18
Statewide Average	24.06%	24.08%	24.89%	27.08%	5.20%	3,861
Region 1 Average (continued)	17.28%	17.10%	16.40%	28.97%	4.86%	3,794
Skin Center ^{1, 10}	6.00%	6.00%	4.56%	0.00%	0.00%	190
South Hills Endoscopy ^{1, 10}	44.65%	44.65%	36.48%	18.20%	0.00%	10,412
South Hills SC ^{1, 10}	5.94%	5.94%	9.43%	18.64%	0.86%	1,651
Southwestern ASC ^{1, 10}	16.50%	16.50%	13.56%	34.45%	16.86%	3,153
Southwestern Endo ^{1, 10}	22.52%	22.52%	23.55%	27.48%	16.50%	10,136
Southwestern PA Eye SC ^{1, 10}	9.09%	9.09%	11.56%	53.10%	6.00%	4,593
Spartan Health SC ^{1, 10}	11.97%	11.97%	15.81%	48.58%	8.38%	3,641
Three Rivers Endoscopy ^{1, 10}	42.12%	42.14%	37.77%	28.84%	3.49%	7,147
Tri-County Surgical ^{1, 10}	-1.52%	-1.52%	-0.35%	43.45%	0.00%	287
Tri-State SC ^{1, 10}	13.68%	13.68%	11.89%	32.67%	5.60%	7,003
UPMC CHP North	34.58%	34.58%	36.42%	0.00%	22.90%	8,198
UPMC Digestive Hlth Endo	18.61%	18.61%	16.50%	35.88%	4.27%	2,438
UPMC Mercy South Side ¹¹	-4.84%	-4.84%	0.06%	18.12%	3.57%	4,105
UPMC Monroeville SC ¹¹	-16.64%	-16.64%	-9.11%	36.29%	5.73%	4,925
UPMC South SC	12.52%	12.52%	12.04%	18.97%	2.01%	3,053
UPMC St Margaret OP Ctr	-3.93%	-3.93%	-2.41%	28.10%	2.76%	4,477
Vascular Access Pgh ^{1, 10}	-14.66%	-51.65%	-32.60%	48.00%	0.00%	1,754
Waterfront SC ^{1, 10}	19.20%	19.20%	20.13%	34.03%	3.98%	7,867
Western PA SC ^{1, 10}	24.91%	23.92%	27.10%	23.03%	2.19%	6,469
Wexford SC ¹	32.10%	32.10%	31.05%	21.31%	1.25%	9,688
Zitelli Brodland Central ^{1, 10}	0.02%	0.02%	0.03%	54.01%	0.00%	4,812
Zitelli Brodland South ^{1, 10}	0.00%	0.00%	0.05%	52.66%	0.00%	4,946
Region 2 Average	17.09%	17.09%	19.01%	36.99%	6.24%	4,370
Community SC ^{1, 10}	7.03%	7.03%	33.02%	52.33%	5.53%	2,609
Erie ASC ¹	-561.66%	-561.66%	-728.51%	0.00%	32.57%	302
Greater Erie SC ^{1, 10}	14.60%	14.60%	12.81%	46.51%	0.00%	3,019
Laurel Laser Brookville ^{1, 10}	18.06%	18.06%	19.09%	39.37%	0.31%	9,233
Lawrence County SC ^{1, 10}	20.25%	20.25%	21.72%	83.59%	0.16%	593
Penn Highlands Elk SC	33.66%	33.66%	38.57%	36.82%	7.74%	2,882

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Ambulatory Surgery Center	Net Patient Revenue (NPR) (thousands)				3-yr Avg Change in NPR FY15-18	Total Operating Expenses (TOE) (thousands)				3-yr Avg Change in TOE FY15-18
	FY18	FY17	FY16	FY15		FY18	FY17	FY16	FY15	
Statewide Average	\$4,791	\$4,737	\$4,762	\$4,587	1.48%	\$3,667	\$3,580	\$3,590	\$3,438	2.22%
Region 2 Average (continued)	\$4,518	\$4,728	\$4,413	\$4,802	-1.97%	\$3,748	\$3,850	\$3,480	\$3,717	0.28%
Pine Grove ASC ^{1, 10}	\$2,499	\$3,490	\$3,176	\$3,257	-7.76%	\$2,512	\$3,096	\$2,508	\$2,429	1.14%
Saint Vincent Endoscopy ¹	\$2,379	\$2,472	\$2,723	\$3,046	-7.30%	\$2,149	\$2,225	\$1,923	\$2,084	1.05%
Saint Vincent SC Erie ^{1, 11}	\$16,844	\$17,780	\$17,961	\$16,394	0.92%	\$11,312	\$11,282	\$11,212	\$11,025	0.87%
SC Linden Pointe ^{1, 10}	\$1,285	\$1,241	\$283	NA	NA	\$869	\$1,475	\$236	NA	NA
Surgery & Laser ^{1, 10}	\$1,326	\$1,467	\$1,371	\$1,845	-9.37%	\$1,093	\$1,187	\$1,307	\$1,281	-4.87%
UPMC Hamot SC ¹⁰	\$14,372	\$14,679	\$14,319	\$14,909	-1.20%	\$12,088	\$12,336	\$11,536	\$11,597	1.41%
Village SC ^{1, 10}	\$8,125	\$8,694	\$6,708	\$7,063	5.01%	\$6,683	\$7,293	\$5,762	\$5,970	3.98%
Region 3 Average	\$3,674	\$3,901	\$3,924	\$3,506	1.59%	\$3,128	\$3,271	\$3,192	\$2,874	2.95%
Advanced Center Surgery ^{1, 10}	\$7,221	\$7,043	\$6,877	\$6,638	2.93%	\$6,484	\$6,303	\$6,043	\$6,199	1.53%
Allegheny Reg Endoscopy ^{1, 10}	\$5,566	\$5,303	\$5,419	\$4,711	6.06%	\$3,799	\$3,835	\$3,551	\$2,792	12.02%
Allegheny SC Altoona ^{1, 10}	\$2,791	\$3,241	\$3,295	\$2,787	0.05%	\$1,934	\$2,055	\$1,992	\$1,747	3.58%
Center for Surgical Arts ^{1, 10}	\$1,036	\$1,016	\$1,163	\$536	31.06%	\$897	\$925	\$973	\$570	19.10%
Digestive Health Indiana ^{1, 10}	\$742	\$795	\$822	\$1,180	-12.37%	\$1,065	\$1,284	\$1,139	\$1,210	-4.00%
Indiana AS Associates ^{1, 10}	\$2,144	\$2,499	\$2,943	\$2,667	-6.53%	\$2,184	\$2,344	\$2,532	\$2,380	-2.76%
Laurel Laser Altoona ^{1, 10}	\$2,879	\$3,541	\$3,208	\$2,773	1.28%	\$2,091	\$2,227	\$2,080	\$2,205	-1.73%
Ophthalmic Associates SC ^{1, 10}	\$2,976	\$2,722	\$2,597	\$2,436	7.40%	\$2,248	\$1,975	\$1,817	\$1,673	11.46%
UPMC Altoona SC	\$7,708	\$8,953	\$9,662	\$8,303	-2.39%	\$7,450	\$8,489	\$8,552	\$6,558	4.54%
Region 4 Average	\$7,025	\$6,121	\$6,327	\$5,427	9.82%	\$4,427	\$3,900	\$3,993	\$3,746	6.06%
Betz Ophthalmology ^{1, 10, 11}	\$573	\$567	\$590	\$496	5.21%	\$323	\$374	\$361	\$321	0.22%
Brookpark SC ^{1, 10}	\$253	\$304	\$321	\$274	-2.59%	\$250	\$275	\$295	\$269	-2.31%
Geisinger Endoscopy ¹⁰	\$2,035	\$416	NR	\$1,918	2.05%	\$1,843	\$512	NR	\$1,703	2.74%
Geisinger Gastro Lewistow ⁷	\$2,883	\$1,694	\$2,400	\$2,348	7.59%	\$1,992	\$1,667	\$2,103	\$2,179	-2.85%
Geisinger Gray's Woods ⁷	\$8,438	\$8,920	\$6,527	\$6,362	10.87%	\$9,934	\$9,957	\$7,816	\$8,608	5.14%
Geisinger OP Woodbine	\$38,268	\$38,020	\$38,516	\$38,843	-0.49%	\$19,176	\$19,086	\$19,321	\$19,798	-1.05%
Lewisburg Plastic & Laser ^{1, 10}	\$764	\$752	\$636	\$460	22.02%	\$731	\$688	\$839	\$375	31.63%
Mifflin County Com SC ^{1, 10}	\$578	\$771	\$882	\$664	-4.32%	\$685	\$707	\$885	\$654	1.58%
Mount Nittany SC	\$20,905	\$20,666	\$20,556	\$17,091	7.44%	\$8,517	\$8,391	\$8,166	\$9,562	-3.64%
Penn State Hershey Endo	\$1,552	\$1,357	\$1,213	\$1,128	12.54%	\$994	\$1,021	\$946	\$947	1.67%
SC Central PA ^{1, 10}	\$8,304	\$8,766	\$6,779	\$6,572	8.79%	\$7,456	\$7,385	\$6,482	\$5,904	8.76%

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INDIVIDUAL ASC DATA

Ambulatory Surgery Center	Operating Margin FY18	Total Margin FY18	3-yr Avg Total Margin FY16-FY18	Medicare Share of NPR FY18	Medical Assistance Share of NPR FY18	Visits FY18
Statewide Average	24.06%	24.08%	24.89%	27.08%	5.20%	3,861
Region 2 Average (continued)	17.09%	17.09%	19.01%	36.99%	6.24%	4,370
Pine Grove ASC ^{1,10}	-0.52%	-0.52%	11.44%	44.30%	16.80%	2,832
Saint Vincent Endoscopy ¹	9.66%	9.66%	16.90%	30.46%	3.02%	2,763
Saint Vincent SC Erie ^{1,11}	32.86%	32.86%	35.79%	36.74%	5.17%	8,671
SC Linden Pointe ^{1,10}	32.36%	32.36%	8.15%	81.50%	0.00%	630
Surgery & Laser ^{1,10}	17.54%	17.69%	13.98%	38.28%	1.60%	1,976
UPMC Hamot SC ¹⁰	15.92%	15.92%	17.18%	24.35%	10.24%	16,059
Village SC ^{1,10}	17.75%	17.75%	16.11%	41.01%	5.09%	5,246
Region 3 Average	15.65%	15.64%	17.52%	27.16%	5.68%	4,150
Advanced Center Surgery ^{1,10}	10.24%	10.24%	10.98%	14.42%	1.73%	2,649
Allegheny Reg Endoscopy ^{1,10}	31.75%	31.75%	31.33%	27.36%	5.43%	8,571
Allegheny SC Altoona ^{1,10}	30.70%	30.70%	35.87%	35.96%	15.70%	4,013
Center for Surgical Arts ^{1,10}	13.41%	13.41%	13.06%	3.57%	0.22%	685
Digestive Health Indiana ^{1,10}	-1.54%	-1.87%	-1.60%	22.78%	0.00%	1,420
Indiana AS Associates ^{1,10}	-1.81%	-1.81%	6.96%	27.45%	10.98%	2,198
Laurel Laser Altoona ^{1,10}	27.40%	27.40%	33.56%	29.72%	0.18%	8,504
Ophthalmic Associates SC ^{1,10}	24.48%	24.50%	27.22%	57.01%	4.09%	5,582
UPMC Altoona SC	3.35%	3.35%	6.97%	26.78%	8.38%	3,725
Region 4 Average	37.09%	37.09%	37.02%	24.77%	2.38%	3,794
Betz Ophthalmology ^{1,10,11}	43.71%	43.71%	38.93%	52.64%	0.00%	628
Brookpark SC ^{1,10}	1.32%	1.32%	6.79%	31.00%	0.45%	182
Geisinger Endoscopy ¹⁰	9.45%	9.45%	NR	48.53%	1.49%	5,817
Geisinger Gastro Lewistown ⁷	34.48%	34.48%	22.26%	27.42%	7.56%	4,179
Geisinger Gray's Woods ⁷	-17.74%	-17.74%	-16.00%	23.55%	5.45%	8,732
Geisinger OP Woodbine	49.89%	49.89%	49.84%	17.61%	2.37%	9,046
Lewisburg Plastic & Laser ^{1,10}	4.38%	4.38%	-4.89%	12.00%	0.00%	483
Mifflin County Com SC ^{1,10}	-18.45%	-18.45%	-1.21%	63.01%	8.49%	1,893
Mount Nittany SC	59.26%	59.26%	59.64%	25.07%	1.22%	5,615
Penn State Hershey Endo	35.97%	35.97%	28.17%	14.50%	0.37%	1,734
SC Central PA ^{1,10}	10.21%	10.21%	13.14%	56.09%	1.31%	6,903

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INDIVIDUAL ASC DATA

Ambulatory Surgery Center	Net Patient Revenue (NPR) (thousands)				3-yr Avg Change in NPR FY15-18	Total Operating Expenses (TOE) (thousands)				3-yr Avg Change in TOE FY15-18
	FY18	FY17	FY16	FY15		FY18	FY17	FY16	FY15	
Statewide Average	\$4,791	\$4,737	\$4,762	\$4,587	1.48%	\$3,667	\$3,580	\$3,590	\$3,438	2.22%
Region 4 Average (continued)	\$7,025	\$6,121	\$6,327	\$5,427	9.82%	\$4,427	\$3,900	\$3,993	\$3,746	6.06%
Susquehanna SC ¹⁰	\$1,301	\$1,527	\$1,855	\$1,749	-8.53%	\$1,262	\$1,494	\$1,687	\$1,753	-9.34%
UOC Surgical Services ^{1,10}	\$5,469	\$5,789	\$5,596	\$6,015	-3.03%	\$4,388	\$4,756	\$4,679	\$4,436	-0.36%
Region 5 Average	\$5,488	\$5,391	\$5,103	\$4,743	5.24%	\$4,116	\$3,965	\$3,770	\$3,457	6.35%
Apple Hill SC ¹⁰	\$13,880	\$13,792	\$13,743	\$12,916	2.49%	\$11,738	\$10,974	\$10,729	\$10,071	5.52%
Calcagno & Rossi Vein SC ^{1,10}	\$416	\$501	\$510	\$577	-9.30%	\$240	\$258	\$227	\$278	-4.52%
Capital Surgery & Laser ^{1,10}	\$2,650	\$2,766	\$2,505	\$2,545	1.37%	\$2,201	\$2,181	\$1,997	\$2,050	2.46%
Carlisle Endoscopy ^{1,10}	\$3,052	\$3,121	\$2,950	\$2,761	3.51%	\$3,027	\$3,096	\$2,940	\$2,761	3.21%
Carlisle Outpatient SC	\$3,670	\$3,472	NR	NR	NR	\$2,242	\$842	NR	NR	NR
Chambersburg Endoscopy ^{1,10}	\$3,815	\$3,617	\$3,372	\$3,080	7.96%	\$2,090	\$2,015	\$2,041	\$1,872	3.87%
Children's Dental Lanc ^{1,10}	\$5,780	\$4,867	\$5,090	\$4,787	6.91%	\$4,550	\$3,878	\$2,896	\$3,214	13.87%
Digestive Disease Inst ^{1,10}	\$3,031	\$2,874	\$2,938	\$2,818	2.52%	\$2,638	\$3,075	\$2,940	\$2,797	-1.89%
Dr Roy A Himelfarb SC ^{10,11}	\$7,206	\$7,736	\$7,065	\$5,023	14.48%	\$5,515	\$5,219	\$4,564	\$3,836	14.60%
Endoscopy Central PA ^{1,10}	\$1,163	\$1,284	\$1,287	\$1,250	-2.31%	\$1,144	\$1,196	\$1,108	\$1,102	1.28%
Eyes of York SC ^{1,10}	\$3,190	\$3,390	\$2,592	\$2,321	12.48%	\$2,534	\$3,044	\$2,256	\$1,996	8.99%
Grandview Surgery & Laser ^{1,10}	\$7,667	\$7,935	\$8,118	\$7,938	-1.14%	\$5,825	\$5,984	\$6,101	\$5,649	1.04%
GSH Outpatient SC ⁷	\$5,983	\$4,664	\$4,199	\$5,534	2.70%	\$2,882	\$2,496	\$2,404	\$2,707	2.16%
Hanover SC ¹⁰	\$3,144	\$3,090	\$2,938	\$2,940	2.31%	\$3,333	\$3,398	\$3,236	\$2,954	4.27%
Harrisburg Endoscopy SC ^{1,10}	\$4,474	\$4,198	\$4,535	\$4,101	3.03%	\$4,474	\$4,198	\$4,533	\$4,100	3.04%
Harrisburg Pain Mgmt ^{1,10}	\$2,342	\$3,387	\$3,643	\$3,761	-12.58%	\$2,249	\$3,169	\$3,577	\$3,473	-11.75%
Hershey Endoscopy ^{1,10}	\$3,841	\$3,913	\$3,977	\$3,830	0.09%	\$2,691	\$2,811	\$2,708	\$2,580	1.44%
Hershey Outpatient SC ^{1,10}	\$11,574	\$11,558	\$10,960	\$9,407	7.68%	\$10,908	\$10,730	\$9,945	\$8,314	10.40%
Hillside Endoscopy ^{1,10}	\$443	\$431	\$461	\$404	3.21%	\$380	\$361	\$369	\$448	-5.05%
Holy Spirit Endoscopy	\$1,384	\$1,640	\$1,331	\$1,218	4.52%	\$2,460	\$2,117	\$1,687	\$1,630	16.97%
Lancaster Ctr Spine Care ^{1,10}	\$1,274	\$1,349	\$1,250	\$1,095	5.42%	\$474	\$784	\$782	\$717	-11.32%
Leader SC ^{1,10}	\$4,161	\$3,758	\$2,577	\$2,229	28.90%	\$3,663	\$3,152	\$2,541	\$1,592	43.36%
Ludwick Laser & SC ^{1,10}	\$3,760	\$3,305	\$3,689	\$3,177	6.12%	\$2,445	\$2,336	\$2,577	\$2,292	2.22%
Memorial Outpatient Endo	\$3,203	\$3,539	\$3,158	\$3,631	-3.93%	\$1,742	\$1,594	\$1,213	\$1,286	11.84%
Memorial SC York	\$5,746	\$4,831	\$4,713	\$4,711	7.32%	\$3,371	\$2,696	\$2,413	\$2,881	5.67%
Mid-Atlan Gastro II Ephr ^{1,10}	\$4,078	\$2,759	\$2,925	\$2,986	12.18%	\$1,831	\$1,383	\$1,737	\$1,950	-2.03%

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INDIVIDUAL ASC DATA

Ambulatory Surgery Center	Operating Margin FY18	Total Margin FY18	3-yr Avg Total Margin FY16-FY18	Medicare Share of NPR FY18	Medical Assistance Share of NPR FY18	Visits FY18
Statewide Average	24.06%	24.08%	24.89%	27.08%	5.20%	3,861
Region 4 Average (continued)	37.09%	37.09%	37.02%	24.77%	2.38%	3,794
Susquehanna SC ¹⁰	3.03%	3.03%	5.13%	33.65%	6.53%	1,230
UOC Surgical Services ^{1,10}	19.77%	19.77%	17.53%	13.81%	1.12%	2,886
Region 5 Average	25.02%	25.15%	26.22%	25.31%	5.48%	4,248
Apple Hill SC ¹⁰	15.43%	16.00%	19.74%	23.36%	6.51%	10,349
Calcagno & Rossi Vein SC ^{1,10}	42.19%	42.28%	49.23%	21.04%	0.00%	834
Capital Surgery & Laser ^{1,10}	16.91%	16.91%	19.45%	38.65%	0.00%	2,977
Carlisle Endoscopy ^{1,10}	0.82%	0.82%	0.82%	31.83%	5.38%	5,057
Carlisle Outpatient SC	38.91%	38.91%	NR	30.71%	3.22%	1,293
Chambersburg Endoscopy ^{1,10}	45.24%	45.31%	43.15%	28.93%	3.63%	6,313
Children's Dental Lanc ^{1,10}	21.28%	21.28%	34.95%	0.00%	63.72%	2,990
Digestive Disease Inst ^{1,10}	12.97%	12.97%	2.14%	32.96%	0.80%	5,324
Dr Roy A Himelfarb SC ^{10,11}	23.46%	23.92%	30.87%	18.38%	18.09%	5,234
Endoscopy Central PA ^{1,10}	1.65%	1.65%	7.66%	27.02%	0.00%	2,353
Eyes of York SC ^{1,10}	20.55%	20.55%	14.64%	61.31%	0.00%	3,279
Grandview Surgery & Laser ^{1,10}	24.28%	24.28%	24.78%	19.75%	2.01%	3,725
GSH Outpatient SC ⁷	51.83%	51.83%	47.58%	24.96%	4.71%	4,227
Hanover SC ¹⁰	-5.97%	-6.34%	-8.66%	44.96%	0.22%	2,224
Harrisburg Endoscopy SC ^{1,10}	0.00%	0.00%	0.01%	21.60%	6.15%	8,400
Harrisburg Pain Mgmt ^{1,10}	3.94%	3.94%	4.02%	23.97%	1.29%	4,731
Hershey Endoscopy ^{1,10}	29.93%	29.93%	30.01%	16.89%	0.00%	4,278
Hershey Outpatient SC ^{1,10}	5.75%	5.75%	7.38%	22.84%	14.08%	8,292
Hillside Endoscopy ^{1,10}	14.11%	14.33%	16.95%	20.49%	0.00%	830
Holy Spirit Endoscopy	-77.78%	-77.78%	-43.85%	11.54%	1.50%	770
Lancaster Ctr Spine Care ^{1,10}	62.80%	62.80%	47.31%	38.10%	7.50%	2,050
Leader SC ^{1,10}	11.96%	11.96%	11.22%	28.45%	0.00%	2,803
Ludwick Laser & SC ^{1,10}	35.13%	35.13%	31.75%	70.55%	0.83%	2,683
Memorial Outpatient Endo	45.59%	45.59%	54.04%	15.55%	1.31%	1,499
Memorial SC York	41.33%	41.33%	44.54%	41.24%	9.95%	2,024
Mid-Atlan Gastro II Ephr ^{1,10}	55.10%	55.12%	49.31%	22.60%	0.02%	5,333

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INDIVIDUAL ASC DATA

Ambulatory Surgery Center	Net Patient Revenue (NPR) (thousands)				3-yr Avg Change in NPR FY15-18	Total Operating Expenses (TOE) (thousands)				3-yr Avg Change in TOE FY15-18
	FY18	FY17	FY16	FY15		FY18	FY17	FY16	FY15	
Statewide Average	\$4,791	\$4,737	\$4,762	\$4,587	1.48%	\$3,667	\$3,580	\$3,590	\$3,438	2.22%
Region 5 Average (continued)	\$5,488	\$5,391	\$5,103	\$4,743	5.24%	\$4,116	\$3,965	\$3,770	\$3,457	6.35%
Mid-Atlan Gastro III Lanc ^{1, 10, 11}	\$6,087	\$6,133	\$5,991	\$6,070	0.09%	\$2,611	\$2,431	\$2,553	\$2,547	0.84%
Mid-Atlan Gastro Lanc ^{1, 10}	\$3,599	\$3,456	\$3,549	\$3,524	0.71%	\$1,808	\$1,670	\$1,452	\$1,863	-0.99%
Neurospine Center ^{1, 10}	\$2,919	\$3,674	\$3,162	\$3,146	-2.40%	\$2,405	\$2,647	\$2,239	\$2,154	3.89%
North Pointe SC Lancaster ^{1, 10}	\$10,758	\$11,047	\$11,123	\$11,461	-2.04%	\$6,828	\$7,014	\$6,731	\$7,403	-2.59%
North Pointe SC Lebanon ^{1, 10}	\$4,068	\$2,821	\$1,874	NA	NA	\$4,226	\$3,534	\$3,022	NA	NA
Ophthalmology & Surgical ^{1, 10}	\$4,989	\$4,685	\$4,608	\$4,329	5.08%	\$4,171	\$3,970	\$3,669	\$3,262	9.28%
Ophthalmology SC ^{1, 10}	\$1,771	\$1,999	\$2,023	\$1,861	-1.61%	\$1,686	\$1,993	\$1,915	\$1,806	-2.22%
OSS Health ASC ^{1, 10}	\$19,261	\$20,803	\$6,810	\$7,256	55.16%	\$15,362	\$14,031	\$5,908	\$6,943	40.42%
PA Eye SC ^{1, 10}	\$3,541	\$3,315	\$2,907	\$2,393	16.00%	\$2,853	\$2,768	\$2,585	\$2,220	9.51%
Physicians SC ^{1, 10}	\$5,069	\$5,245	\$6,311	\$6,417	-7.00%	\$3,051	\$2,963	\$3,209	\$3,420	-3.60%
Physicians' SC Lancaster ^{1, 10}	\$25,386	\$23,941	\$24,425	\$23,504	2.67%	\$15,083	\$14,345	\$13,391	\$12,304	7.53%
SC Lancaster ^{1, 10}	\$10,204	\$10,114	\$9,921	\$10,106	0.32%	\$8,380	\$7,935	\$7,996	\$7,950	1.80%
Susquehanna Valley SC ^{1, 10}	\$8,056	\$7,509	\$7,510	\$7,813	1.04%	\$6,542	\$6,553	\$6,800	\$7,388	-3.81%
Valley View SC ^{1, 10}	\$969	\$1,039	\$919	\$835	5.35%	\$941	\$959	\$884	\$836	4.18%
WellSpan SC ⁷	\$2,821	\$2,750	\$2,851	\$2,574	3.19%	\$1,553	\$1,122	\$1,449	\$1,449	2.40%
West Shore Endoscopy ^{1, 10}	\$14,868	\$15,267	\$14,540	\$14,752	0.26%	\$10,863	\$12,083	\$12,397	\$11,677	-2.32%
West Shore Pain & Spine ^{1, 10}	\$910	\$513	NA	NA	NA	\$919	\$932	NA	NA	NA
West Shore SC ^{1, 10}	\$9,332	\$9,891	\$10,062	\$8,844	1.84%	\$7,903	\$7,648	\$7,660	\$6,703	5.97%
York Pain Specialists ^{1, 10}	\$1,446	\$1,377	\$1,491	\$1,610	-3.39%	\$1,386	\$1,413	\$1,521	\$1,584	-4.17%
Region 6 Average	\$4,200	\$4,467	\$4,582	\$4,394	-1.47%	\$2,954	\$2,777	\$2,800	\$2,635	4.04%
Angelina Theresa Bucci SC ^{1, 10}	\$1,559	\$1,730	\$1,729	\$1,502	1.25%	\$1,297	\$1,474	\$1,706	\$1,619	-6.62%
Center Same Day Surgery ^{1, 10}	\$8,949	\$10,823	\$11,104	\$11,397	-7.16%	\$5,641	\$1,831	\$1,798	\$1,538	88.93%
East Stroudsburg ASC ^{1, 10}	\$4,138	\$4,613	\$4,258	\$3,801	2.95%	\$3,988	\$3,670	\$4,042	\$3,678	2.81%
Eynon SC ^{1, 10}	\$1,112	\$1,189	\$1,281	\$1,283	-4.43%	\$901	\$810	\$874	\$849	2.06%
Gateway SC ^{1, 10}	\$3,408	\$3,568	\$3,465	\$2,704	8.69%	\$1,689	\$1,824	\$1,741	\$1,483	4.63%
Hazleton ASC ^{1, 10}	\$1,934	\$1,891	\$2,064	\$1,989	-0.92%	\$1,312	\$1,173	\$1,148	\$1,117	5.85%
Hazleton Endoscopy ^{1, 10}	\$711	\$868	\$808	\$817	-4.32%	\$775	\$868	\$808	\$817	-1.70%
Hazleton SC ^{1, 10}	\$3,078	\$3,224	\$3,398	\$3,158	-0.85%	\$2,697	\$2,772	\$2,948	\$2,725	-0.35%
Mountain Laurel SC ^{1, 10}	\$3,361	\$3,368	\$3,234	\$2,701	8.14%	\$2,261	\$2,248	\$2,140	\$1,843	7.57%

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INDIVIDUAL ASC DATA

Ambulatory Surgery Center	Operating Margin FY18	Total Margin FY18	3-yr Avg Total Margin FY16-FY18	Medicare Share of NPR FY18	Medical Assistance Share of NPR FY18	Visits FY18
Statewide Average	24.06%	24.08%	24.89%	27.08%	5.20%	3,861
Region 5 Average (continued)	25.02%	25.15%	26.22%	25.31%	5.48%	4,248
Mid-Atlan Gastro III Lanc ^{1,10,11}	57.10%	57.04%	58.31%	23.38%	0.05%	8,265
Mid-Atlan Gastro Lanc ^{1,10}	49.78%	49.96%	53.59%	23.64%	0.03%	5,001
Neurospine Center ^{1,10}	17.61%	17.61%	25.08%	8.99%	1.52%	442
North Pointe SC Lancaster ^{1,10}	36.53%	36.69%	37.60%	12.31%	4.45%	5,027
North Pointe SC Lebanon ^{1,10}	-3.88%	-3.83%	-22.98%	11.38%	2.67%	1,570
Ophthalmology & Surgical ^{1,10}	16.46%	16.46%	17.32%	46.88%	3.97%	4,477
Ophthalmology SC ^{1,10}	4.78%	4.60%	3.21%	59.21%	1.47%	1,704
OSS Health ASC ^{1,10}	20.24%	20.23%	24.70%	19.79%	1.09%	3,539
PA Eye SC ^{1,10}	19.45%	19.46%	15.78%	43.99%	4.06%	3,545
Physicians SC ^{1,10}	39.82%	39.82%	44.53%	28.82%	7.59%	4,261
Physicians' SC Lancaster ^{1,10}	40.50%	40.50%	41.89%	25.53%	2.06%	12,110
SC Lancaster ^{1,10}	17.87%	19.85%	22.09%	27.58%	10.64%	6,564
Susquehanna Valley SC ^{1,10}	19.15%	18.66%	14.42%	22.15%	0.99%	5,347
Valley View SC ^{1,10}	2.86%	7.50%	9.12%	75.89%	0.00%	1,305
WellSpan SC ⁷	44.93%	44.93%	51.03%	23.24%	1.18%	2,038
West Shore Endoscopy ^{1,10}	26.93%	26.94%	20.89%	9.48%	2.85%	11,809
West Shore Pain & Spine ^{1,10}	-1.06%	-1.06%	NA	55.95%	0.15%	3,572
West Shore SC ^{1,10}	15.32%	15.54%	20.97%	34.53%	2.73%	7,566
York Pain Specialists ^{1,10}	4.13%	4.13%	-0.12%	45.56%	2.61%	3,163
Region 6 Average	30.46%	30.57%	36.53%	27.88%	3.56%	4,165
Angelina Theresa Bucci SC ^{1,10}	16.76%	16.76%	10.76%	36.87%	1.86%	2,125
Center Same Day Surgery ^{1,10}	36.96%	36.96%	69.98%	16.06%	3.01%	2,313
East Stroudsburg ASC ^{1,10}	3.62%	3.62%	10.07%	23.74%	8.13%	2,563
Eynon SC ^{1,10}	18.96%	18.96%	27.84%	27.91%	5.60%	1,977
Gateway SC ^{1,10}	50.46%	50.46%	49.69%	37.29%	0.95%	5,897
Hazleton ASC ^{1,10}	32.27%	32.27%	38.34%	77.85%	2.70%	2,454
Hazleton Endoscopy ^{1,10}	-9.03%	-9.68%	-2.86%	43.64%	0.00%	837
Hazleton SC ^{1,10}	12.39%	11.81%	13.11%	15.35%	6.42%	2,030
Mountain Laurel SC ^{1,10}	32.72%	32.79%	33.43%	29.67%	10.09%	6,200

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INDIVIDUAL ASC DATA

Ambulatory Surgery Center	Net Patient Revenue (NPR) (thousands)				3-yr Avg Change in NPR FY15-18	Total Operating Expenses (TOE) (thousands)				3-yr Avg Change in TOE FY15-18
	FY18	FY17	FY16	FY15		FY18	FY17	FY16	FY15	
Statewide Average	\$4,791	\$4,737	\$4,762	\$4,587	1.48%	\$3,667	\$3,580	\$3,590	\$3,438	2.22%
Region 6 Average (continued)	\$4,200	\$4,467	\$4,582	\$4,394	-1.47%	\$2,954	\$2,777	\$2,800	\$2,635	4.04%
NEI AS ^{1,10}	\$5,373	\$5,719	\$5,176	\$5,168	1.32%	\$4,720	\$5,316	\$4,446	\$4,419	2.27%
North East SC ^{1,10}	\$6,144	\$5,949	\$6,370	\$6,460	-1.63%	\$6,517	\$6,418	\$6,599	\$6,375	0.74%
Northeast Regional SC ^{1,10}	\$892	\$988	\$932	\$309	62.92%	\$774	\$838	\$656	\$278	59.57%
Pain Center Wyoming ^{1,10}	\$1,658	\$1,914	NA	NA	NA	\$918	\$957	NA	NA	NA
Pocono ASC ^{1,10}	\$6,790	\$7,244	\$7,751	\$7,688	-3.89%	\$7,417	\$6,840	\$7,071	\$6,534	4.51%
Regional Hospital SC ^{1,10}	\$9,532	\$9,930	\$10,924	\$9,532	0.00%	\$1,786	\$1,672	\$1,437	\$1,340	11.09%
Renaissance Center ^{1,10}	\$317	\$336	\$505	\$476	-11.12%	\$332	\$352	\$520	\$532	-12.52%
Riverview ASC ^{1,10}	\$4,650	\$4,701	\$4,355	\$4,896	-1.67%	\$4,975	\$4,805	\$4,371	\$4,489	3.61%
Robert Packer Endoscopy	\$9,697	\$9,859	\$9,349	\$10,142	-1.46%	\$5,346	\$5,598	\$5,673	\$4,588	5.51%
Scranton Endoscopy ^{1,10}	\$4,587	\$5,055	\$5,094	\$4,763	-1.24%	\$1,761	\$1,821	\$1,796	\$1,672	1.77%
Surgical Specialty NE PA ^{1,10}	\$6,117	\$6,363	\$5,252	\$1,824	78.48%	\$3,973	\$4,262	\$3,429	\$1,887	36.84%
Region 7 Average	\$5,096	\$5,231	\$5,166	\$4,737	2.53%	\$3,589	\$3,460	\$3,348	\$2,980	6.81%
Berks ASC ^{1,10}	\$1,284	\$1,110	\$1,015	\$976	10.53%	\$965	\$995	\$817	\$904	2.24%
Berks Digestive Health ^{1,10}	\$11,188	\$10,717	\$10,421	\$9,529	5.80%	\$5,259	\$5,252	\$5,214	\$4,905	2.41%
Berks Urologic SC ^{1,10}	\$4,510	\$3,951	\$3,803	\$4,109	3.25%	\$2,573	\$2,384	\$2,422	\$2,334	3.42%
Berkshire Eye SC ^{1,10}	\$3,482	\$3,170	\$3,368	\$3,161	3.39%	\$2,700	\$3,269	\$2,556	\$2,083	9.88%
Bethlehem Endoscopy ^{1,10}	\$2,479	\$2,592	\$2,948	\$2,974	-5.55%	\$1,582	\$1,774	\$1,617	\$1,652	-1.40%
Carbon-Schuylkill Endo ^{1,10}	\$1,239	\$1,187	\$1,215	\$1,032	6.67%	\$919	\$304	\$845	\$777	6.07%
Center for Specialized ^{1,10}	\$6,028	\$6,124	\$6,506	\$5,605	2.52%	\$4,072	\$3,895	\$3,933	\$3,445	6.06%
Children's Dental Beth ^{1,4,10}	\$2,268	NA	NA	NA	NA	\$2,412	NA	NA	NA	NA
College Heights Endo ^{1,10}	\$5,039	\$5,814	\$6,175	\$6,171	-6.11%	\$2,433	\$2,629	\$2,479	\$2,408	0.35%
Eastern PA Endoscopy ^{1,10}	\$5,100	\$5,706	\$5,471	\$4,968	0.88%	\$3,244	\$3,103	\$2,925	\$2,930	3.57%
Fairgrounds SC ⁷	\$9,613	\$12,702	\$12,490	\$11,891	-6.39%	\$10,213	\$10,154	\$10,645	\$9,550	2.31%
Keystone SC ^{1,10}	\$545	\$588	\$753	\$677	-6.50%	\$558	\$561	\$608	\$563	-0.26%
Lehigh Valley SC Tilghman ⁷	\$15,871	\$14,514	\$12,479	\$9,263	23.78%	\$8,364	\$6,538	\$6,369	\$4,701	25.97%
Lehigh Vly Children's SC ⁷	\$6,596	\$6,022	NA	NA	NA	\$6,783	\$5,701	NA	NA	NA
Lifeline Valley Access ^{1,10}	\$2,542	\$2,465	\$2,465	\$2,054	7.91%	\$1,891	\$1,837	\$2,069	\$1,652	4.83%
Mahoning Valley ASC ^{1,10}	\$1,210	\$997	\$1,205	\$1,158	1.51%	\$717	\$552	\$769	\$740	-1.04%
Northwood SC ^{1,10}	\$1,172	\$3,210	NR	NR	NR	\$2,244	\$3,093	NR	NR	NR

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INDIVIDUAL ASC DATA

Ambulatory Surgery Center	Operating Margin FY18	Total Margin FY18	3-yr Avg Total Margin FY16-FY18	Medicare Share of NPR FY18	Medical Assistance Share of NPR FY18	Visits FY18
Statewide Average	24.06%	24.08%	24.89%	27.08%	5.20%	3,861
Region 6 Average (continued)	30.46%	30.57%	36.53%	27.88%	3.56%	4,165
NEI AS ^{1,10}	12.15%	12.15%	10.98%	66.94%	6.23%	6,601
North East SC ^{1,10}	7.57%	7.57%	10.60%	20.84%	7.16%	6,134
Northeast Regional SC ^{1,10}	13.19%	13.19%	19.31%	23.46%	0.14%	3,008
Pain Center Wyoming ^{1,10}	44.63%	44.63%	NA	29.49%	6.67%	6,485
Pocono ASC ^{1,10}	-8.57%	-8.57%	2.42%	32.93%	3.24%	6,546
Regional Hospital SC ^{1,10}	81.26%	81.26%	83.89%	8.28%	0.04%	3,231
Renaissance Center ^{1,10}	-4.77%	-4.77%	-3.97%	11.00%	0.00%	192
Riverview ASC ^{1,10}	-6.99%	-6.99%	-3.25%	32.94%	3.70%	4,430
Robert Packer Endoscopy	44.86%	44.86%	42.51%	16.33%	3.44%	4,815
Scranton Endoscopy ^{1,10}	61.60%	61.60%	63.51%	24.87%	0.00%	8,150
Surgical Specialty NE PA ^{1,10}	35.05%	36.77%	36.30%	46.21%	0.75%	7,305
Region 7 Average	29.94%	29.96%	33.14%	28.09%	5.41%	4,494
Berks ASC ^{1,10}	24.84%	24.84%	18.55%	5.22%	0.00%	652
Berks Digestive Health ^{1,10}	54.30%	54.30%	52.65%	18.50%	3.19%	17,780
Berks Urologic SC ^{1,10}	43.50%	43.50%	40.41%	48.89%	4.79%	7,166
Berkshire Eye SC ^{1,10}	22.45%	22.45%	15.08%	68.12%	1.78%	3,040
Bethlehem Endoscopy ^{1,10}	36.16%	36.16%	38.06%	38.64%	3.25%	6,578
Carbon-Schuylkill Endo ^{1,10}	25.83%	25.83%	47.60%	21.78%	1.10%	2,096
Center for Specialized ^{1,10}	32.46%	32.46%	36.23%	43.76%	1.51%	4,604
Children's Dental Beth ^{1,4,10}	-6.34%	-6.34%	NA	0.00%	73.14%	1,140
College Heights Endo ^{1,10}	51.72%	51.73%	55.72%	42.86%	0.87%	10,503
Eastern PA Endoscopy ^{1,10}	36.40%	36.40%	43.05%	22.48%	2.45%	6,361
Fairgrounds SC ⁷	-6.24%	-6.24%	10.90%	27.03%	5.96%	4,099
Keystone SC ^{1,10}	-2.50%	-2.50%	8.40%	25.81%	0.01%	314
Lehigh Valley SC Tilghman ⁷	47.30%	47.30%	50.38%	15.85%	4.18%	4,433
Lehigh Vly Children's SC ⁷	-2.84%	-2.84%	NA	0.00%	16.59%	2,574
Lifeline Valley Access ^{1,10}	25.60%	25.60%	22.42%	69.82%	1.08%	1,941
Mahoning Valley ASC ^{1,10}	40.74%	40.74%	40.26%	67.46%	2.79%	2,026
Northwood SC ^{1,10}	-91.38%	-91.38%	NR	19.05%	2.64%	527

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INDIVIDUAL ASC DATA

Ambulatory Surgery Center	Net Patient Revenue (NPR) (thousands)				3-yr Avg Change in NPR FY15-18	Total Operating Expenses (TOE) (thousands)				3-yr Avg Change in TOE FY15-18
	FY18	FY17	FY16	FY15		FY18	FY17	FY16	FY15	
Statewide Average	\$4,791	\$4,737	\$4,762	\$4,587	1.48%	\$3,667	\$3,580	\$3,590	\$3,438	2.22%
Region 7 Average (continued)	\$5,096	\$5,231	\$5,166	\$4,737	2.53%	\$3,589	\$3,460	\$3,348	\$2,980	6.81%
PA Eye & Ear SC ¹⁰	\$7,033	\$6,428	\$5,815	\$5,136	12.31%	\$5,633	\$4,954	\$4,385	\$3,856	15.35%
Premier Podiatric SC ^{1, 10, 11}	\$166	\$167	\$192	\$239	-10.24%	\$175	\$199	\$185	\$296	-13.60%
Progressive Allentown ^{1, 10}	\$806	\$624	\$81	NA	NA	\$800	\$696	\$518	NA	NA
Progressive Pottsville ^{1, 10}	\$1,013	\$1,468	\$1,630	\$1,565	-11.76%	\$882	\$1,115	\$1,380	\$1,223	-9.31%
Progressive Wyomissing ^{1, 10}	\$913	\$1,092	\$838	\$877	1.37%	\$742	\$734	\$836	\$732	0.46%
Reading SC Spring Ridge ^{1, 10}	\$19,592	\$20,520	\$19,402	\$19,214	0.66%	\$14,813	\$14,054	\$13,778	\$13,326	3.72%
Reading SC Surgical Inst ^{1, 10}	\$14,467	\$12,914	\$12,735	\$7,927	27.50%	\$5,725	\$5,378	\$4,943	\$3,327	24.02%
SC of Allentown ^{1, 10}	\$14,770	\$14,627	\$15,833	\$15,031	-0.58%	\$11,618	\$11,386	\$11,173	\$10,296	4.28%
SC Pottsville ^{1, 10}	\$6,432	\$6,718	\$5,700	\$5,587	5.04%	\$4,836	\$5,024	\$4,658	\$4,679	1.12%
Schuylkill Endoscopy ^{1, 10}	\$4,132	\$4,252	\$4,241	\$3,983	1.25%	\$2,293	\$2,247	\$2,187	\$2,081	3.39%
Spring Ridge Plastic ^{1, 10}	\$275	\$254	\$265	\$269	0.70%	\$275	\$255	\$264	\$270	0.72%
St Luke's Anderson ASC ^{2, 4}	\$6,376	NA	NA	NA	NA	\$4,904	NA	NA	NA	NA
State Hill SC ^{1, 10}	\$1,045	\$1,070	\$1,099	\$1,212	-4.59%	\$1,040	\$926	\$956	\$1,050	-0.31%
Twin Rivers Endoscopy ^{1, 10}	\$3,452	\$3,304	\$3,642	\$3,854	-3.48%	\$2,063	\$1,430	\$1,468	\$1,525	11.77%
Valley Eye SC ^{1, 10}	\$8,787	\$8,871	\$8,710	NR	NR	\$7,569	\$7,345	\$7,781	NR	NR
Valley SC ^{1, 10}	\$1,811	\$2,283	\$1,955	\$1,836	-0.45%	\$406	\$1,366	\$1,481	\$1,134	-21.39%
Wyomissing Surgical Serv ^{1, 10}	\$2,019	\$1,941	\$2,531	\$2,329	-4.44%	\$1,324	\$1,574	\$1,172	\$1,013	10.24%
Region 8 Average	\$4,728	\$4,513	\$4,697	\$4,731	-0.03%	\$3,604	\$3,504	\$3,495	\$3,583	0.19%
Abington Endoscopy	\$5,134	\$6,034	\$7,102	\$9,907	-16.06%	\$4,259	\$4,939	\$4,614	\$6,746	-12.29%
Abington SC ¹⁰	\$14,601	\$15,299	\$15,012	\$14,421	0.42%	\$14,522	\$14,337	\$13,638	\$13,043	3.78%
AFP SC ^{1, 10}	\$675	\$799	\$954	\$920	-8.89%	\$805	\$885	\$1,089	\$1,022	-7.09%
ASC St Mary ^{1, 10}	\$10,345	\$8,799	\$9,486	\$8,650	6.53%	\$7,612	\$6,871	\$7,227	\$7,095	2.43%
Brandywine SC ^{1, 10}	\$796	\$568	\$297	\$372	37.98%	\$757	\$558	\$250	\$380	33.05%
Brandywine Valley Endo ^{1, 10}	\$1,353	\$1,133	\$1,169	\$1,103	7.56%	\$908	\$933	\$902	\$885	0.86%
Bucks County GI Endo SC ^{1, 10}	\$2,518	\$2,445	\$2,426	\$2,316	2.91%	\$2,085	\$2,146	\$2,133	\$1,979	1.79%
Bux-Mont Endoscopy ^{1, 10}	\$2,802	\$2,980	\$2,774	\$2,323	6.87%	\$1,757	\$1,101	\$1,725	\$1,458	6.83%
Children's Dental Malvern ^{1, 10}	\$6,604	\$6,483	\$5,151	\$5,121	9.65%	\$5,253	\$5,313	\$3,321	\$3,447	17.46%
CHOP Brandywine Valley SC ⁷	\$8,009	\$6,996	\$5,999	\$10,036	-6.73%	\$6,179	\$5,265	\$4,406	\$3,883	19.71%
CHOP Bucks ASC ⁷	\$9,194	\$9,045	\$8,491	\$9,009	0.68%	\$4,478	\$4,760	\$4,166	\$4,026	3.74%

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INDIVIDUAL ASC DATA

Ambulatory Surgery Center	Operating Margin FY18	Total Margin FY18	3-yr Avg Total Margin FY16-FY18	Medicare Share of NPR FY18	Medical Assistance Share of NPR FY18	Visits FY18
Statewide Average	24.06%	24.08%	24.89%	27.08%	5.20%	3,861
Region 7 Average (continued)	29.94%	29.96%	33.14%	28.09%	5.41%	4,494
PA Eye & Ear SC ¹⁰	19.91%	20.05%	22.51%	31.40%	5.05%	5,644
Premier Podiatric SC ^{1, 10, 11}	-5.63%	-5.63%	-6.60%	31.28%	0.00%	100
Progressive Allentown ^{1, 10}	0.76%	0.76%	-33.30%	48.06%	22.46%	1,269
Progressive Pottsville ^{1, 10}	12.96%	12.96%	17.83%	46.92%	7.75%	2,280
Progressive Wyomissing ^{1, 10}	18.78%	18.78%	18.70%	35.03%	32.53%	2,031
Reading SC Spring Ridge ^{1, 10}	24.39%	24.43%	28.41%	10.41%	6.99%	7,758
Reading SC Surgical Inst ^{1, 10}	60.43%	60.43%	60.00%	30.22%	3.86%	7,824
SC of Allentown ^{1, 10}	21.34%	21.54%	24.60%	23.83%	0.42%	9,604
SC Pottsville ^{1, 10}	24.82%	24.82%	22.98%	27.44%	4.34%	4,167
Schuylkill Endoscopy ^{1, 10}	44.50%	45.76%	47.13%	34.23%	-0.46%	11,057
Spring Ridge Plastic ^{1, 10}	-0.13%	-0.13%	0.02%	0.00%	0.00%	184
St Luke's Anderson ASC ^{2, 4}	23.87%	22.66%	NA	27.78%	3.28%	6,334
State Hill SC ^{1, 10}	0.53%	0.35%	9.06%	69.80%	1.66%	1,209
Twin Rivers Endoscopy ^{1, 10}	40.23%	40.23%	52.29%	37.46%	0.00%	4,596
Valley Eye SC ^{1, 10}	18.30%	18.31%	17.36%	65.89%	0.00%	7,369
Valley SC ^{1, 10}	77.57%	77.58%	46.22%	25.93%	38.92%	3,001
Wyomissing Surgical Serv ^{1, 10}	34.48%	34.49%	37.41%	32.22%	7.52%	2,521
Region 8 Average	24.43%	24.47%	24.53%	24.39%	4.87%	3,607
Abington Endoscopy	17.04%	17.04%	24.40%	28.44%	0.62%	3,691
Abington SC ¹⁰	8.69%	8.72%	12.34%	20.67%	3.00%	11,072
AFP SC ^{1, 10}	-19.28%	-19.28%	-14.50%	38.31%	0.00%	735
ASC St Mary ^{1, 10}	26.41%	26.81%	23.43%	21.63%	2.28%	4,070
Brandywine SC ^{1, 10}	4.84%	4.84%	5.79%	0.00%	0.00%	2,400
Brandywine Valley Endo ^{1, 10}	32.89%	32.89%	24.95%	21.09%	5.05%	1,066
Bucks County GI Endo SC ^{1, 10}	17.19%	17.19%	13.88%	27.95%	12.01%	4,296
Bux-Mont Endoscopy ^{1, 10}	37.31%	37.31%	46.43%	21.01%	2.72%	5,013
Children's Dental Malvern ^{1, 10}	20.46%	20.46%	23.85%	0.02%	65.08%	3,601
CHOP Brandywine Valley SC ⁷	22.85%	22.85%	24.54%	0.00%	17.45%	1,578
CHOP Bucks ASC ⁷	51.29%	51.29%	49.85%	0.00%	11.97%	1,669

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INDIVIDUAL ASC DATA

Ambulatory Surgery Center	Net Patient Revenue (NPR) (thousands)				3-yr Avg Change in NPR FY15-18	Total Operating Expenses (TOE) (thousands)				3-yr Avg Change in TOE FY15-18
	FY18	FY17	FY16	FY15		FY18	FY17	FY16	FY15	
Statewide Average	\$4,791	\$4,737	\$4,762	\$4,587	1.48%	\$3,667	\$3,580	\$3,590	\$3,438	2.22%
Region 8 Average (continued)	\$4,728	\$4,513	\$4,697	\$4,731	-0.03%	\$3,604	\$3,504	\$3,495	\$3,583	0.19%
CHOP King Prussia ASC ⁷	\$10,998	\$11,512	\$11,512	NA	NA	\$4,193	\$3,757	\$4,206	NA	NA
Colonoscopy Ctr Lansdale ^{1, 4, 10}	\$1,524	NA	NA	NA	NA	\$1,195	NA	NA	NA	NA
Colonoscopy Ctr Sellers ^{1, 10}	\$1,651	\$2,082	\$1,946	\$2,151	-7.75%	\$1,294	\$2,190	\$1,632	\$1,717	-8.20%
Cornerstone ASC ^{1, 10}	\$1,112	\$1,246	\$1,182	\$1,765	-12.34%	\$1,225	\$1,200	\$1,069	\$1,301	-1.95%
Crozer Endo ^{1, 10}	\$3,804	\$3,877	\$3,474	\$3,541	2.48%	\$2,731	\$2,391	\$2,337	\$2,443	3.94%
Crozer SC Brinton Lake ^{1, 10}	\$14,775	\$15,001	\$15,236	\$13,715	2.58%	\$7,298	\$9,087	\$10,836	\$10,338	-9.80%
Crozer SC Haverford ^{1, 10}	\$13,946	\$13,119	\$12,213	\$11,258	7.96%	\$8,784	\$8,001	\$8,876	\$7,596	5.21%
Del Valley Laser ^{1, 10}	\$1,707	\$1,749	\$2,155	\$2,522	-10.77%	\$1,882	\$1,849	\$2,574	\$2,575	-8.97%
Dermatologic Drexel Hill ^{1, 10}	\$507	\$529	\$405	\$571	-3.74%	\$517	\$518	\$440	\$551	-2.06%
Doylestown SC	\$5,135	\$5,576	\$5,155	\$5,828	-3.97%	\$3,210	\$3,274	\$3,490	\$3,426	-2.10%
duPont Children SC Bryn ¹	\$4,168	\$1,358	\$2,025	\$2,388	24.85%	\$3,877	\$2,094	\$2,148	\$2,271	23.57%
Einstein Montgomery SPU ³	\$10,006	\$9,682	NR	\$5,751	NA	\$8,409	\$8,171	NR	\$6,512	NA
Endoscopy Associates Vly ^{1, 10}	\$2,536	\$2,522	\$2,417	\$2,428	1.48%	\$2,258	\$2,389	\$2,055	\$2,138	1.86%
Endoscopy Bucks ^{1, 10}	\$2,213	\$2,216	\$4,199	\$3,894	-14.39%	\$2,430	\$2,378	\$1,890	\$1,812	11.37%
Endoscopy St Mary ^{1, 10}	\$4,940	\$5,180	NR	\$6,577	-8.29%	\$2,570	\$2,825	NR	\$3,151	-6.15%
Eye SC King of Prussia ^{1, 10}	\$6,395	\$6,154	\$6,827	\$6,244	0.81%	\$4,914	\$4,823	\$4,764	\$4,533	2.80%
Fertility Partners PA SC ^{1, 4, 10}	\$249	NA	NA	NA	NA	\$107	NA	NA	NA	NA
Grand View Harleysville ^{1, 2, 4, 10}	\$222	NA	NA	NA	NA	\$1,634	NA	NA	NA	NA
Holy Redeemer ASC ¹⁰	\$7,913	\$7,951	\$7,339	\$6,927	4.74%	\$6,149	\$6,089	\$5,673	\$5,319	5.20%
Huntingdon Valley SC ^{1, 10}	\$10,054	\$7,278	\$8,696	\$7,188	13.29%	\$8,487	\$6,403	\$6,585	\$7,964	2.19%
Hypertension Nephrology ^{1, 10}	\$1,416	\$1,521	\$1,975	\$1,794	-7.02%	\$1,021	\$1,042	\$1,137	\$1,136	-3.37%
Jefferson Endoscopy Bala ¹⁰	\$2,531	\$1,167	NA	NA	NA	\$1,909	\$1,377	NA	NA	NA
Keystone Kidney Center ^{1, 10}	\$455	\$1,641	\$1,685	\$1,637	-24.07%	\$384	\$1,101	\$1,168	\$1,154	-22.23%
Kole Plastic SC ^{1, 10}	\$218	\$163	\$171	\$121	26.82%	\$163	\$132	\$77	\$62	53.83%
Langhorne Access ^{1, 10}	\$667	\$260	\$258	\$291	43.06%	\$667	\$262	\$258	\$293	42.65%
Langhorne SC ^{1, 10}	\$3,053	\$3,424	\$3,282	\$3,496	-4.22%	\$2,804	\$2,933	\$2,789	\$2,923	-1.35%
Main Line Endoscopy East ^{1, 10}	\$2,732	\$2,708	\$3,054	\$2,926	-2.22%	\$1,583	\$1,525	\$1,606	\$1,564	0.41%
Main Line Endoscopy South ^{1, 10}	\$1,590	\$1,547	\$1,462	\$1,267	8.51%	\$913	\$896	\$789	\$750	7.25%
Main Line Endoscopy West ^{1, 10}	\$5,090	\$4,734	\$4,602	\$4,469	4.64%	\$2,186	\$2,129	\$2,053	\$1,982	3.43%

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INDIVIDUAL ASC DATA

Ambulatory Surgery Center	Operating Margin FY18	Total Margin FY18	3-yr Avg Total Margin FY16-FY18	Medicare Share of NPR FY18	Medical Assistance Share of NPR FY18	Visits FY18
Statewide Average	24.06%	24.08%	24.89%	27.08%	5.20%	3,861
Region 8 Average (continued)	24.43%	24.47%	24.53%	24.39%	4.87%	3,607
CHOP King Prussia ASC ⁷	61.87%	61.87%	64.27%	0.00%	14.71%	2,010
Colonoscopy Ctr Lansdale ^{1, 4, 10}	21.60%	21.60%	NA	16.25%	3.40%	4,925
Colonoscopy Ctr Sellers ^{1, 10}	21.60%	21.60%	10.10%	24.62%	2.53%	5,782
Cornerstone ASC ^{1, 10}	-10.19%	-10.19%	1.29%	27.00%	1.00%	815
Crozer Endo ^{1, 10}	28.20%	28.20%	33.13%	14.75%	11.77%	2,627
Crozer SC Brinton Lake ^{1, 10}	50.60%	50.60%	39.53%	32.36%	10.52%	7,262
Crozer SC Haverford ^{1, 10}	37.01%	37.01%	34.67%	32.20%	8.36%	7,145
Del Valley Laser ^{1, 10}	-10.28%	-9.64%	-11.01%	38.55%	10.62%	2,012
Dermatologic Drexel Hill ^{1, 10}	-1.86%	-1.86%	-2.32%	55.07%	0.00%	140
Doylestown SC	37.48%	37.48%	37.13%	37.26%	0.78%	2,401
duPont Children SC Bryn ¹	6.98%	6.98%	-7.45%	0.00%	16.83%	12,385
Einstein Montgomery SPU ³	17.01%	17.01%	NR	19.07%	9.90%	4,475
Endoscopy Associates Vly ^{1, 10}	10.95%	9.49%	9.83%	19.67%	2.80%	4,377
Endoscopy Bucks ^{1, 10}	16.04%	16.04%	34.27%	22.78%	0.00%	5,621
Endoscopy St Mary ^{1, 10}	47.98%	47.98%	NR	13.48%	0.00%	4,917
Eye SC King of Prussia ^{1, 10}	23.17%	23.17%	25.16%	55.98%	4.01%	6,925
Fertility Partners PA SC ^{1, 4, 10}	56.98%	56.98%	NA	0.00%	0.00%	749
Grand View Harleysville ^{1, 2, 4, 10}	-634.61%	-634.61%	NA	94.16%	0.00%	168
Holy Redeemer ASC ¹⁰	22.29%	22.29%	22.98%	18.01%	0.00%	8,171
Huntingdon Valley SC ^{1, 10}	15.59%	15.59%	17.50%	27.36%	0.00%	8,658
Hypertension Nephrology ^{1, 10}	27.88%	27.88%	34.84%	70.61%	2.77%	940
Jefferson Endoscopy Bala ¹⁰	24.60%	24.60%	NA	11.46%	2.89%	1,253
Keystone Kidney Center ^{1, 10}	15.53%	15.53%	29.83%	25.87%	0.89%	124
Kole Plastic SC ^{1, 10}	25.02%	25.02%	32.67%	0.00%	0.00%	142
Langhorne Access ^{1, 10}	0.06%	0.06%	-0.14%	100.00%	0.00%	251
Langhorne SC ^{1, 10}	8.68%	8.68%	12.89%	54.08%	0.56%	3,541
Main Line Endoscopy East ^{1, 10}	42.04%	42.20%	44.56%	31.26%	-0.13%	4,499
Main Line Endoscopy South ^{1, 10}	42.57%	42.60%	43.51%	23.88%	-0.11%	2,454
Main Line Endoscopy West ^{1, 10}	57.05%	57.08%	55.91%	22.02%	-0.02%	7,936

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INDIVIDUAL ASC DATA

Ambulatory Surgery Center	Net Patient Revenue (NPR) (thousands)				3-yr Avg Change in NPR FY15-18	Total Operating Expenses (TOE) (thousands)				3-yr Avg Change in TOE FY15-18
	FY18	FY17	FY16	FY15		FY18	FY17	FY16	FY15	
Statewide Average	\$4,791	\$4,737	\$4,762	\$4,587	1.48%	\$3,667	\$3,580	\$3,590	\$3,438	2.22%
Region 8 Average (continued)	\$4,728	\$4,513	\$4,697	\$4,731	-0.03%	\$3,604	\$3,504	\$3,495	\$3,583	0.19%
Main Line Fertility ^{1,10}	\$6,690	\$7,572	\$6,929	\$7,640	-4.15%	\$6,163	\$4,702	\$6,689	\$7,626	-6.40%
Main Line SC ^{1,10}	\$12,327	\$13,052	\$11,340	\$11,432	2.61%	\$10,408	\$11,125	\$10,108	\$9,904	1.70%
Main Line Spine SC ^{1,10}	\$9,366	\$8,388	\$7,036	\$5,276	25.84%	\$7,315	\$6,645	\$5,046	\$3,595	34.48%
Main Line Vascular Inst ^{1,10}	\$2,222	\$545	NA	NA	NA	\$3,573	\$1,327	NA	NA	NA
Montgomery SC ^{1,10}	\$2,170	\$2,164	\$2,187	\$2,191	-0.32%	\$2,115	\$2,039	\$1,957	\$1,959	2.66%
New Britain SC ^{1,10}	\$8,855	\$8,987	\$8,418	\$8,244	2.47%	\$6,239	\$6,207	\$6,311	\$6,345	-0.56%
Ortho SC Bryn Mawr ^{1,3,10}	\$18,786	\$6,270	NA	NA	NA	\$12,777	\$6,213	NA	NA	NA
Oxford Valley Pain SC ^{1,10}	\$1,109	\$1,288	\$1,245	\$918	6.94%	\$861	\$788	\$694	\$612	13.56%
Paoli SC ^{1,10}	\$6,973	\$6,717	\$6,465	\$6,593	1.92%	\$5,870	\$6,324	\$6,179	\$6,277	-2.16%
Penn Medicine Radnor Endo	\$5,737	\$5,733	\$4,852	\$2,375	47.21%	\$3,486	\$2,919	\$2,516	\$3,909	-3.61%
Phila Cosmetic Surgery ^{1,10}	\$2,817	\$2,451	\$2,245	\$2,000	13.61%	\$2,567	\$2,302	\$2,064	\$1,951	10.52%
Philadelphia Surgery Ctr ^{1,10}	\$302	\$266	\$302	\$547	-14.94%	\$300	\$268	\$301	\$547	-15.08%
Phoenixville SC Limerick ²	\$3,449	\$3,302	\$4,270	\$4,077	NA	\$2,566	\$2,744	\$3,573	\$3,394	NA
Phoenixville SC Main Line ²	\$992	\$1,003	\$2,174	\$4,881	NA	\$1,759	\$1,674	\$2,575	\$4,521	NA
Plaza SC ^{1,10}	\$300	\$255	\$252	NR	NR	\$279	\$251	\$226	NR	NR
Pottstown AC ^{1,4}	\$687	NA	NA	NA	NA	\$731	NA	NA	NA	NA
Premier Exton SC ^{1,10}	\$5,503	\$4,521	NA	NA	NA	\$4,382	\$4,303	NA	NA	NA
Riddle SC ^{1,10}	\$15,656	\$16,108	\$16,680	\$14,634	2.33%	\$10,238	\$9,585	\$9,175	\$8,648	6.13%
RMA of Philadelphia SC ^{1,10}	\$1,084	\$1,125	\$1,143	\$848	9.29%	\$815	\$850	\$857	\$710	4.89%
Sally Balin ASC ^{1,10}	\$296	\$316	\$331	\$327	-3.16%	\$314	\$316	\$329	\$308	0.70%
SC Bucks County ¹⁰	\$4,224	\$3,888	\$3,695	\$3,417	7.87%	\$4,006	\$3,705	\$3,830	\$3,504	4.78%
SC Chester County ^{1,10}	\$2,901	\$154	\$2,184	\$1,657	25.02%	\$2,677	\$0	\$2,064	\$2,064	9.90%
SC Ft Washington ^{1,10}	\$4,994	\$4,989	\$4,030	\$3,683	11.87%	\$4,540	\$4,193	\$3,298	\$3,052	16.25%
Springfield ASC ^{1,10}	\$3,931	\$3,802	\$4,657	\$3,683	2.24%	\$3,069	\$2,944	\$3,116	\$2,915	1.77%
Treose Specialty Care SC ^{1,10}	\$4,015	\$4,294	\$4,333	\$3,827	1.64%	\$3,452	\$3,573	\$3,246	\$3,142	3.30%
Tri-County SC ^{1,10}	\$5,388	\$5,526	\$5,398	\$4,576	5.92%	\$3,793	\$3,893	\$3,672	\$2,917	10.01%
Turk's Head SC ^{1,10}	\$7,593	NR	\$8,200	\$7,932	-1.42%	\$7,232	NR	\$6,915	\$6,714	2.57%
Valley Pain Center ^{1,10}	\$2,299	\$2,203	\$2,455	\$2,802	-5.99%	\$2,265	\$2,143	\$2,240	\$2,506	-3.21%
Vascular Access DE Valley ^{1,10}	\$1,630	\$1,525	\$1,715	\$1,872	-4.31%	\$1,110	\$1,105	\$1,161	\$1,254	-3.82%

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INDIVIDUAL ASC DATA

Ambulatory Surgery Center	Operating Margin FY18	Total Margin FY18	3-yr Avg Total Margin FY16-FY18	Medicare Share of NPR FY18	Medical Assistance Share of NPR FY18	Visits FY18
Statewide Average	24.06%	24.08%	24.89%	27.08%	5.20%	3,861
Region 8 Average (continued)	24.43%	24.47%	24.53%	24.39%	4.87%	3,607
Main Line Fertility ^{1,10}	7.88%	9.05%	19.57%	0.00%	0.00%	4,290
Main Line SC ^{1,10}	15.79%	15.79%	14.16%	59.16%	1.68%	8,007
Main Line Spine SC ^{1,10}	21.90%	21.90%	23.33%	39.84%	0.00%	6,471
Main Line Vascular Inst ^{1,10}	-59.97%	-59.97%	NA	57.15%	0.00%	502
Montgomery SC ^{1,10}	2.54%	2.54%	6.29%	45.62%	2.90%	2,223
New Britain SC ^{1,10}	29.86%	29.86%	28.91%	26.10%	0.00%	6,354
Ortho SC Bryn Mawr ^{1,3,10}	32.01%	32.01%	NA	7.65%	0.31%	4,414
Oxford Valley Pain SC ^{1,10}	22.37%	22.37%	35.68%	12.91%	6.49%	1,159
Paoli SC ^{1,10}	15.85%	15.85%	8.89%	18.03%	0.39%	3,758
Penn Medicine Radnor Endo	39.24%	39.24%	45.34%	23.44%	3.55%	5,042
Phila Cosmetic Surgery ^{1,10}	8.85%	8.85%	7.72%	0.00%	0.00%	350
Philadelphia Surgery Ctr ^{1,10}	0.73%	0.73%	0.14%	0.00%	0.00%	14
Phoenixville SC Limerick ²	25.62%	25.62%	19.41%	34.33%	4.10%	1,426
Phoenixville SC Main Line ²	-77.37%	-77.37%	-44.13%	11.57%	1.07%	333
Plaza SC ^{1,10}	7.06%	7.06%	6.29%	0.00%	0.00%	136
Pottstown AC ^{1,4}	-6.41%	-6.41%	NA	53.67%	0.00%	1,475
Premier Exton SC ^{1,10}	20.47%	20.47%	NA	10.63%	2.31%	3,209
Riddle SC ^{1,10}	34.61%	34.61%	40.14%	11.38%	0.35%	5,568
RMA of Philadelphia SC ^{1,10}	51.64%	51.64%	51.06%	0.00%	0.00%	2,488
Sally Balin ASC ^{1,10}	-6.06%	-6.06%	-1.63%	55.26%	0.00%	350
SC Bucks County ¹⁰	5.15%	5.15%	2.26%	61.23%	3.67%	3,148
SC Chester County ^{1,10}	7.71%	9.88%	10.71%	22.76%	0.03%	1,084
SC Ft Washington ^{1,10}	9.10%	9.10%	14.16%	38.20%	3.44%	2,500
Springfield ASC ^{1,10}	21.93%	21.68%	25.85%	28.02%	0.05%	7,028
Treose Specialty Care SC ^{1,10}	14.01%	14.02%	18.75%	30.18%	4.65%	4,175
Tri-County SC ^{1,10}	29.61%	29.61%	30.37%	50.10%	0.73%	5,310
Turk's Head SC ^{1,10}	7.37%	7.13%	NR	21.40%	1.30%	5,798
Valley Pain Center ^{1,10}	1.50%	1.50%	4.44%	17.00%	0.00%	3,305
Vascular Access DE Valley ^{1,10}	31.89%	31.89%	30.67%	71.59%	2.01%	922

See footnotes on page 32.

INDIVIDUAL ASC DATA

Ambulatory Surgery Center	Net Patient Revenue (NPR) (thousands)				3-yr Avg Change in NPR FY15-18	Total Operating Expenses (TOE) (thousands)				3-yr Avg Change in TOE FY15-18
	FY18	FY17	FY16	FY15		FY18	FY17	FY16	FY15	
Statewide Average	\$4,791	\$4,737	\$4,762	\$4,587	1.48%	\$3,667	\$3,580	\$3,590	\$3,438	2.22%
Region 8 Average (continued)	\$4,728	\$4,513	\$4,697	\$4,731	-0.03%	\$3,604	\$3,504	\$3,495	\$3,583	0.19%
Vision One Laser & SC ^{1, 10}	\$5,290	\$4,741	\$3,764	\$3,779	13.33%	\$4,067	\$3,804	\$3,360	\$2,857	14.12%
West Chester Endoscopy ^{1, 10}	\$5,327	\$6,085	\$4,926	\$4,274	8.21%	\$3,350	\$3,024	\$2,992	\$2,800	6.55%
Wills Eye SC Plymouth Mtg ¹⁰	\$3,827	\$3,731	\$3,994	\$3,656	1.56%	\$3,783	\$3,773	\$3,754	\$3,331	4.52%
Region 9 Average	\$3,651	\$3,819	\$4,625	\$4,268	-4.82%	\$3,177	\$3,342	\$4,289	\$3,702	-4.73%
American Access Care SP ^{1, 4, 10, 11}	\$4,269	NA	NA	NA	NA	\$517	NA	NA	NA	NA
American Access Care Vasc ^{1, 10, 11}	\$2,596	\$5,222	\$7,355	\$5,961	-18.81%	\$5,749	\$5,640	\$6,145	\$5,084	4.36%
Azura SC NE Philadelphia ^{1, 4, 10}	\$2,362	NA	NA	NA	NA	\$291	NA	NA	NA	NA
Azura Vascular NE Phil ^{1, 10}	\$4,184	\$3,248	\$4,860	\$4,554	-2.70%	\$4,272	\$4,073	\$4,294	\$4,216	0.44%
Dermatologic Philadelphia ^{1, 10}	\$210	\$219	\$202	\$265	-6.94%	\$166	\$202	\$146	\$252	-11.30%
Drexel Digestive Health	\$985	\$1,362	\$1,592	\$1,722	-14.28%	\$981	\$1,095	\$1,212	\$1,519	-11.81%
Einstein SC ⁷	\$4,650	\$5,327	\$6,188	\$5,066	-2.74%	\$4,439	\$5,333	\$7,032	\$5,020	-3.86%
Endoscopy PA Hosp	\$2,956	\$3,126	\$2,996	\$2,736	2.68%	\$2,156	\$2,868	\$1,899	\$1,899	4.51%
GI ASC ^{1, 10}	\$2,439	\$2,477	\$2,411	\$2,152	4.44%	\$2,474	\$2,465	\$2,387	\$2,131	5.36%
Grant SC ^{1, 10}	\$2,291	\$2,394	\$2,604	\$2,369	-1.10%	\$1,793	\$1,942	\$1,895	\$1,761	0.60%
HUP Reproductive Surgical	\$2,122	\$2,099	\$1,938	\$1,472	14.73%	\$2,026	\$1,645	\$1,664	\$1,338	17.13%
Jefferson SC Navy Yard ^{1, 10}	\$16,743	\$16,697	\$16,816	\$16,055	1.43%	\$12,897	\$12,307	\$11,880	\$11,781	3.16%
Liberty Eye SC ^{1, 10}	\$2,486	\$2,554	\$2,646	\$2,891	-4.67%	\$2,420	\$2,348	\$2,524	\$2,522	-1.34%
Metro Vascular Ctr Clinic ^{1, 10}	\$1,242	\$1,019	\$1,379	\$1,328	-2.15%	\$1,066	\$1,017	\$1,121	\$1,122	-1.69%
Metro Vascular Ctr Metrop ^{1, 10}	\$1,067	\$774	\$993	\$954	3.97%	\$800	\$720	\$773	\$746	2.43%
Mt Airy AESC ^{1, 10}	\$1,039	\$1,184	\$1,326	\$1,251	-5.64%	\$629	\$735	\$814	\$1,112	-14.49%
Peripheral Vascular Inst ^{1, 10}	\$5,535	\$8,340	NA	NA	NA	\$5,565	\$6,071	NA	NA	NA
PGC Endoscopy ^{1, 3, 10}	\$2,363	\$2,560	\$2,322	\$1,827	NA	\$1,899	\$1,842	\$1,655	\$1,075	NA
Philadelphia Surgi Ctr ¹⁰	\$1,737	\$1,872	\$2,168	\$2,112	-5.91%	\$1,770	\$1,912	\$2,095	\$2,123	-5.55%
Red Lion SC ^{1, 10}	\$5,212	\$5,056	\$4,807	\$4,657	3.98%	\$4,359	\$3,975	\$4,074	\$3,997	3.02%
Rhawn Street Endoscopy ^{1, 10}	\$1,427	\$1,736	\$1,530	NR	NR	\$1,469	\$1,735	\$1,584	NR	NR
SC of Pennsylvania Hosp	\$13,453	\$11,106	\$7,440	\$6,645	34.15%	\$11,443	\$9,429	\$8,448	\$6,138	28.81%
Temple Univ Podiatric ASC ⁷	\$9	\$44	\$75	\$16	-14.38%	\$483	\$494	\$574	\$476	0.45%
Vincera SC ^{1, 10}	\$6,245	\$6,061	\$5,731	\$4,864	9.46%	\$5,725	\$5,194	\$4,439	\$4,312	10.92%
Wills SC Northeast ¹⁰	\$3,346	\$3,489	\$3,512	\$3,519	-1.64%	\$3,317	\$3,344	\$3,354	\$3,350	-0.33%

See footnotes on page 32.

INDIVIDUAL ASC DATA

Ambulatory Surgery Center	Operating Margin FY18	Total Margin FY18	3-yr Avg Total Margin FY16-FY18	Medicare Share of NPR FY18	Medical Assistance Share of NPR FY18	Visits FY18
Statewide Average	24.06%	24.08%	24.89%	27.08%	5.20%	3,861
Region 8 Average (continued)	24.43%	24.47%	24.53%	24.39%	4.87%	3,607
Vision One Laser & SC ^{1,10}	23.12%	23.12%	18.75%	61.25%	2.23%	4,529
West Chester Endoscopy ^{1,10}	37.12%	37.16%	42.69%	21.03%	-0.05%	9,292
Wills Eye SC Plymouth Mtg ¹⁰	1.16%	1.16%	2.17%	49.35%	2.91%	3,148
Region 9 Average	15.52%	15.53%	13.73%	30.47%	9.70%	2,643
American Access Care SP ^{1,4,10,11}	87.88%	87.88%	NA	NR	NR	NR
American Access Care Vasc ^{1,10,11}	-121.44%	-121.39%	-15.55%	82.91%	0.94%	5,153
Azura SC NE Philadelphia ^{1,4,10}	87.67%	87.67%	NA	NR	NR	NR
Azura Vascular NE Phil ^{1,10}	-2.09%	-2.09%	-2.82%	76.44%	1.65%	3,430
Dermatologic Philadelphia ^{1,10}	20.80%	20.80%	18.48%	52.92%	0.00%	75
Drexel Digestive Health	0.37%	0.37%	16.50%	18.63%	25.51%	1,251
Einstein SC ⁷	15.92%	15.92%	9.32%	23.58%	28.90%	2,571
Endoscopy PA Hosp	27.06%	27.06%	23.74%	32.82%	10.73%	4,874
GI ASC ^{1,10}	-1.44%	-1.44%	0.01%	18.31%	7.10%	4,223
Grant SC ^{1,10}	21.75%	21.75%	22.77%	29.14%	15.58%	4,620
HUP Reproductive Surgical	19.82%	19.82%	24.92%	0.00%	0.35%	931
Jefferson SC Navy Yard ^{1,10}	22.98%	22.98%	26.21%	12.84%	0.00%	4,943
Liberty Eye SC ^{1,10}	2.67%	2.47%	4.99%	51.03%	23.34%	2,109
Metro Vascular Ctr Clinic ^{1,10}	14.20%	14.20%	12.00%	53.03%	22.28%	743
Metro Vascular Ctr Metrop ^{1,10}	25.01%	25.01%	19.11%	47.78%	21.85%	664
Mt Airy AESC ^{1,10}	39.50%	39.50%	38.64%	22.89%	4.20%	1,931
Peripheral Vascular Inst ^{1,10}	0.25%	0.25%	NA	60.36%	0.93%	398
PGC Endoscopy ^{1,3,10}	19.64%	19.64%	25.52%	31.55%	11.16%	4,265
Philadelphia Surgi Ctr ¹⁰	-1.87%	-1.87%	0.02%	11.54%	15.19%	3,309
Red Lion SC ^{1,10}	16.38%	16.70%	17.94%	0.00%	58.28%	3,073
Rhawn Street Endoscopy ^{1,10}	-2.84%	-2.84%	-2.01%	24.96%	0.64%	3,601
SC of Pennsylvania Hosp	24.75%	24.75%	19.55%	17.98%	8.73%	6,904
Temple Univ Podiatric ASC ⁷	-5321.93%	-5321.93%	-1114.35%	-136.12%	69.23%	40
Vincera SC ^{1,10}	8.35%	8.36%	14.87%	8.21%	0.00%	1,586
Wills SC Northeast ¹⁰	0.99%	0.99%	3.25%	53.05%	5.59%	3,413

See footnotes on page 32.

INDIVIDUAL ASC DATA

Ambulatory Surgery Center	Net Patient Revenue (NPR) (thousands)				3-yr Avg Change in NPR FY15-18	Total Operating Expenses (TOE) (thousands)				3-yr Avg Change in TOE FY15-18
	FY18	FY17	FY16	FY15		FY18	FY17	FY16	FY15	
Statewide Average	\$4,791	\$4,737	\$4,762	\$4,587	1.48%	\$3,667	\$3,580	\$3,590	\$3,438	2.22%
Region 9 Average <i>(continued)</i>	\$3,651	\$3,819	\$4,625	\$4,268	-4.82%	\$3,177	\$3,342	\$4,289	\$3,702	-4.73%
Wills SC Phila Stadium ¹⁰	\$3,955	\$3,701	\$3,626	\$3,623	3.05%	\$3,894	\$3,821	\$3,569	\$3,518	3.57%

See footnotes on page 32.

INDIVIDUAL ASC DATA

Ambulatory Surgery Center	Operating Margin FY18	Total Margin FY18	3-yr Avg Total Margin FY16-FY18	Medicare Share of NPR FY18	Medical Assistance Share of NPR FY18	Visits FY18
Statewide Average	24.06%	24.08%	24.89%	27.08%	5.20%	3,861
Region 9 Average (continued)	15.52%	15.53%	13.73%	30.47%	9.70%	2,643
Wills SC Phila Stadium ¹⁰	1.58%	1.58%	0.09%	52.00%	8.02%	4,614

See footnotes on page 32.

EXPLANATION OF TERMS & MEASURES

3-year Average Change in Net Patient Revenue (NPR) or Total Operating Expenses (TOE): The average annual change in the facility's NPR or TOE that occurred from the end of FY15 through FY18.

$$(((\text{NPR}_{18} - \text{NPR}_{15}) / \text{NPR}_{15}) / 3) \text{ or } (((\text{TOE}_{18} - \text{TOE}_{15}) / \text{TOE}_{15}) / 3)$$

3-year Average Total Margin: The average total margin realized by the facility during FY15 through FY17.

$$(\Sigma \text{ revenue over expenses}_{18, 17, 16} / \Sigma \text{ total revenue}_{18, 17, 16})$$

Ambulatory Surgery Center (ASC): A licensed facility by the Pennsylvania Department of Health that provides specialty or multi-specialty surgical care to patients who do not require an overnight stay, but require medical supervision following a procedure. An ASC does not include individual or group practice offices of private physicians or dentists.

Commercial Third-Party Payers: Commercial insurers encompass all indemnity and managed care health insurance plans, including Blue Cross and Blue Shield plans, and hospital and health care system plans. Government-funded programs, such as Medicare managed care, are not included even if a commercial insurer administers the program.

Net Patient Revenue (NPR): Net patient revenue (net of bad debt) reflects revenue for patient care only and does not include revenue from other operations such as cafeteria, parking, rent, research and educational activities. Revenue from those operations is included in total operating revenue. NPR may include retroactive adjustments from third-party payers for care provided during a previous fiscal year.

Other Third-Party Payers: Third-party payers other than health insurance companies and managed care organizations. These include direct payments by employers or associations, auto insurance, workers' compensation, and government programs (other than Medicare and Medical Assistance).

Operating Income: The amount by which total operating revenue exceeds total operating expenses.

$$(\text{total operating revenue} - \text{total operating expenses})$$

Operating Margin: The ratio of operating income to total operating revenue. This measure places operating income in perspective with the volume of patient services realized by the facility.

$$(\text{operating income} / \text{total operating revenue})$$

Outpatient Visits: The number of visits to the surgery center or an individual outpatient department of the hospital during the fiscal year.

Total Margin: The ratio of total income to total revenue. This measure puts income from all sources in perspective with all revenues received by a facility.

$$(\text{revenue over expenses} / \text{total revenue})$$

Total Net Income (Revenue over Expenses): Total net income reflects the sum of operating income and non-operating income. Total net income may also include an extraordinary item.

Total Operating Expenses (TOE): All costs associated with operating the entire facility such as salaries, professional fees, supplies, depreciation, interest, and insurance. The acquisition of durable equipment and other property is not considered expenses and is reflected on the facility's balance sheet as assets. However, the cost to finance equipment (interest) as well as the depreciation, operation and maintenance costs of capital equipment are operating expenses.

Total Operating Revenue (TOR): All revenues allocated by the facility to meet operating expenses. It includes revenue sources such as net patient revenue, investment income, contributions, and revenue from other operations (e.g., cafeteria, parking, rent, research and educational activities). Individual facilities may also allocate investment income, contributions, etc., as non-operating income.

Total Revenue: Operating revenue plus non-operating income. The non-operating income component typically includes unrestricted contributions, investment income, and net investment gains and losses on marketable securities.

FOOTNOTES

Footnotes

1. The end of the fiscal year is not June 30. The data reflects the fiscal year that ended prior to June 30.
 2. FY18 data is less than 12 months; therefore, a three-year comparison is not appropriate for some of the measures.
 3. Prior year(s) reflect less than 12 months of data; therefore, a three-year comparison is not appropriate for some of the measures.
 4. This is the first reporting year for this facility. Expenses are often higher than operating revenue during the start-up period.
 5. The hospital has specialty units such as psychiatric, rehab, long-term care, skilled nursing, etc., which are included in the data presented for the facility.
 6. Extraordinary item is included in the calculation of total margin.
 7. Balance sheet ratios are for the parent organization.
 8. Acquired or merged with another licensed facility during the FY18 reporting period.
 9. Acquired or merged with another licensed facility during the FY16 or FY17 reporting periods.
 10. For-profit facility; total margin for hospitals includes *pro rata* share of the parent corporation's federal income taxes.
 11. Facility is referred to by a different name, or it closed after the FY18 reporting period.
 12. Facility failed to satisfy the financial filing requirements.
 13. One or more of the required financial submissions was filed late.
 14. Facility submitted incomplete or inaccurate data.
- NA Not applicable.
- NR Information necessary to report or calculate this measure was not reported by the facility.

Non-Compliant

No Submission: The following ambulatory surgery centers did not comply with PHC4's filing requirements and are not included in this report:

- Best Impression SC
- Bryn Mawr Med Specialists
- Central PA Endoscopy
- Laser Spine SC (*closed 12/2018*)
- Ridley Crossings SC
- Valley ASC
- Valley Forge SC (*closed 8/2018*)
- Williamsport SC (*closed 5/2018*)
- York Endoscopy

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For More Information

The information contained in this report and other PHC4 publications is available online at www.phc4.org. Additional financial, hospitalization and ambulatory procedure health care data is available for purchase. For more information, contact PHC4's Special Requests at specialrequests@phc4.org or 717-232-6787.