

# Financial Analysis 2014

An Annual Report on  
the Financial Health  
of Pennsylvania's  
Ambulatory Surgery  
Centers

**EMBARGOED**

Not for release before  
October 19, 2015

## Volume Two: Ambulatory Surgery Centers



Pennsylvania Health Care Cost Containment Council  
October 2015



## About PHC4

The Pennsylvania Health Care Cost Containment Council (PHC4) is an independent state agency charged with collecting, analyzing, and reporting information that can be used to improve the quality and restrain the cost of health care in the state. It was created in the mid-1980s when Pennsylvania businesses and labor unions, in collaboration with other key stakeholders, joined forces to enact market-oriented health care reforms. As a result of their efforts, the General Assembly passed legislation (Act 89 of 1986) creating PHC4.

PHC4’s primary goal is to empower purchasers of health care benefits, such as businesses and labor unions, as well as other stakeholders, with information they can use to improve quality and restrain costs. More than 840,000 public reports on patient treatment results are downloaded from the PHC4 website each year. Additionally, nearly 100 organizations and individuals annually utilize PHC4’s special requests process to access and use data. Today, PHC4 is a recognized national leader in public health care reporting.

PHC4 is governed by a 25-member board of directors representing business, labor, consumers, health care providers, insurers, and state government.

## Table of Contents

Ambulatory Surgery Center Income .....	1
Statewide Utilization .....	5
Individual Ambulatory Surgery Center Data .....	7
Explanation of Terms & Measures .....	24
Non-Compliant Ambulatory Surgery Centers ..	25

## Foreword

On an annual basis, the Pennsylvania Health Care Cost Containment Council (PHC4) produces a series of reports measuring the financial health of Pennsylvania’s hospitals and ambulatory surgery centers.

This is the second volume of a three-volume series of *Financial Analysis 2014* reports. *Volume One*, released in May 2015, focused on the financial health of Pennsylvania’s general acute care (GAC) hospitals. This report, *Volume Two* presents financial information on Pennsylvania’s ambulatory surgery centers (ASCs). *Volume Three*, to be released later this year, will focus on non-GAC (rehabilitation, long-term acute, psychiatric and specialty) hospitals.

The reporting year for the ASCs in *Volume Two* is based on each facility’s fiscal year that ended during 2014. The fiscal year for the majority of ASCs was calendar year ending December 31, 2014. For those facilities that do not utilize a calendar year, the fiscal year typically ended on June 30, 2014.

Information contained in this report was derived from annual financial statements, supplemented with additional data, as well as quarterly ambulatory/outpatient procedure data supplied by each facility. Every reasonable effort has been made to ensure the accuracy of the information contained herein. Each facility had the opportunity to review its data and to make corrections. The responsibility for data accuracy lies with the individual facility.

# AMBULATORY SURGERY CENTER INCOME

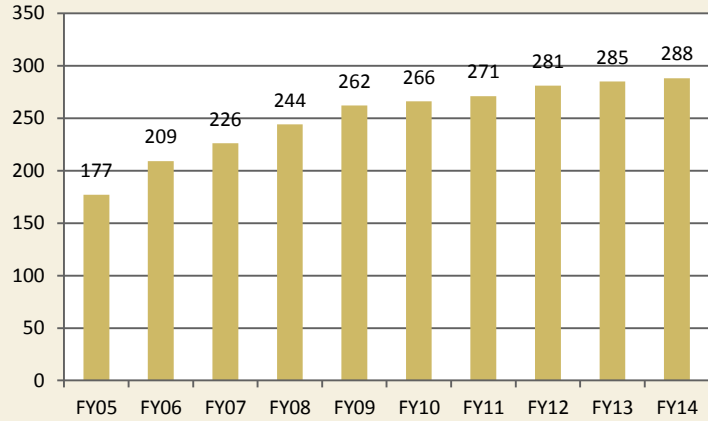
## Pennsylvania's ASCs

The Commonwealth of Pennsylvania licenses ambulatory surgery centers (ASCs) that offer medical and/or surgical outpatient services to the public.

There were 288 licensed ASCs in Pennsylvania that operated during at least some portion of fiscal year 2014 (FY14). There were 285 ASCs that operated during the prior year. Seven ASCs opened, and four closed between reporting periods. Of the facilities that opened; two were in Region 1, one in Region 6, three in Region 8, and one in Region 9. Of the facilities that closed; one was in Region 6, two in Region 7, and one in Region 9.

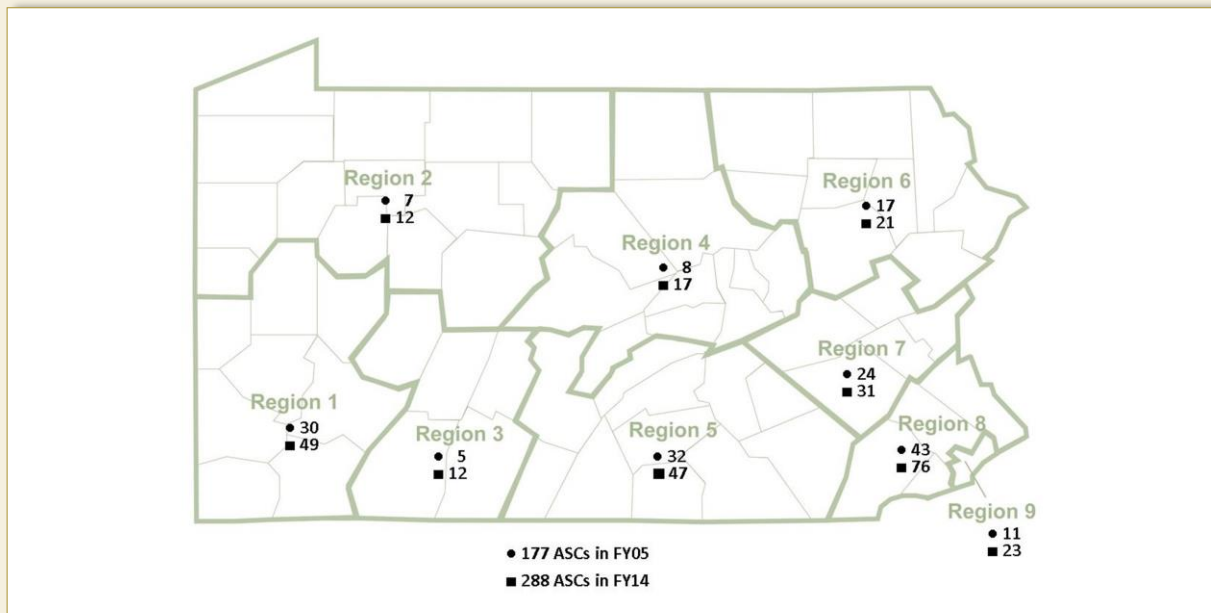
Between FY05 and FY14, the number of ASCs in Pennsylvania grew by 111 facilities (Figure 1), with the largest increase (18%) occurred in FY06. The number of ASCs increased from 177 ASCs in

**Figure 1**  
Number of Ambulatory Surgery Centers by Fiscal Year



FY05 to 209 ASCs in FY06. The greatest concentration of growth occurred in Region 8 – Bucks, Chester, Delaware, and Montgomery counties (Figure 2).

**Figure 2**  
Number of Ambulatory Surgery Centers, FY05 & FY14 by Region



# AMBULATORY SURGERY CENTER INCOME

The analysis for FY14 and the individual ASC tables in this report is based on data collected from 268 ASCs; 20 ASCs that did not submit complete data are not included in this report.

## ASC Income

ASCs need positive income levels (total margin) to operate effectively. Those that have a negative total margin, or deficit, are not receiving sufficient revenue to pay all of their expenses.

ASCs need to earn sufficient income to improve their facilities and equipment. Such improvements are necessary to replace worn out or obsolete equipment, keep pace with changes in medical technology, and meet a community's changing health care needs.

The level of income needed to keep an ASC financially healthy will be different for each individual facility. The precise amount of income an ASC needs depends on several factors, including, but not limited to: the condition of its equipment, the

## Pennsylvania Counties by Region

**Region 1:** Allegheny, Armstrong, Beaver, Butler, Fayette, Greene, Washington and Westmoreland.

**Region 2:** Cameron, Clarion, Clearfield, Crawford, Elk, Erie, Forest, Jefferson, Lawrence, McKean, Mercer, Potter, Venango and Warren.

**Region 3:** Bedford, Blair, Cambria, Indiana and Somerset.

**Region 4:** Centre, Clinton, Columbia, Lycoming, Mifflin, Montour, Northumberland, Snyder, Tioga and Union.

**Region 5:** Adams, Cumberland, Dauphin, Franklin, Fulton, Huntingdon, Juniata, Lancaster, Lebanon, Perry and York.

**Region 6:** Bradford, Lackawanna, Luzerne, Monroe, Pike, Sullivan, Susquehanna, Wayne and Wyoming.

**Region 7:** Berks, Carbon, Lehigh, Northampton and Schuylkill.

**Region 8:** Bucks, Chester, Delaware, and Montgomery.

**Region 9:** Philadelphia.

**Table 1**  
**Ambulatory Surgery Centers Regional and Statewide Measures, FY14**

Region	Operating Margin	Total Margin	3-year Average Total Margin	Medicare Share of Net Patient Revenue	Medical Assistance Share of Net Patient Revenue	Average Visits
Region 1	14.07%	14.16%	14.41%	27.38%	4.30%	3,806
Region 2	19.96%	20.20%	15.49%	30.81%	5.91%	4,808
Region 3	15.20%	15.20%	14.50%	24.62%	4.81%	3,713
Region 4	32.45%	32.45%	34.20%	21.23%	1.87%	3,271
Region 5	26.05%	26.68%	28.05%	22.93%	3.89%	4,324
Region 6	40.16%	40.31%	36.38%	27.41%	3.95%	3,776
Region 7	36.41%	36.44%	36.47%	24.07%	3.03%	4,523
Region 8	27.05%	27.27%	28.45%	22.35%	3.23%	3,803
Region 9	14.88%	14.92%	15.06%	28.00%	9.86%	2,888
<b>Statewide</b>	<b>25.56%</b>	<b>25.77%</b>	<b>25.93%</b>	<b>24.59%</b>	<b>4.05%</b>	<b>3,901</b>

# AMBULATORY SURGERY CENTER INCOME

amount of debt, the mix of care provided by the ASC, the level of payment risk, and the current and future needs of the market an ASC serves.

## Operating Margin & Total Margin

ASC income may be expressed as either operating margin or total margin.

Operating margin reflects the percent of operating revenue remaining after all operating expenses are paid (operating income). A positive operating margin indicates operating revenues exceed operating expenses. Alternatively, a negative operating margin indicates that revenues are not covering costs.

Total margin reflects the percent of net income, which is both operating income and income from all other sources, (non-operating income, if any).

Total margin reveals the composite financial health of a facility during the year. If total margin is negative, the ASC is losing money after all sources of

revenue and income have been considered.

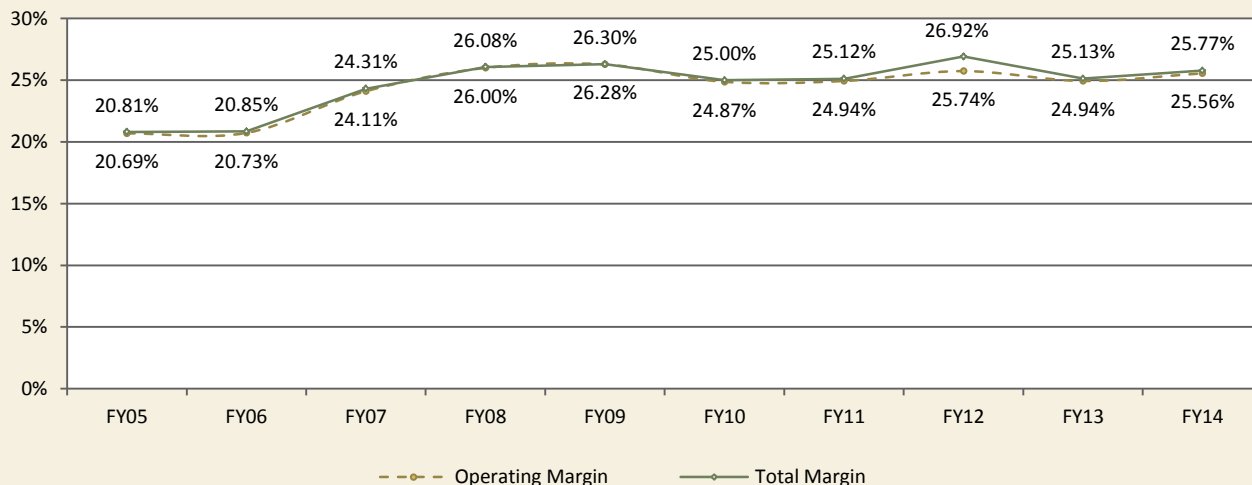
The statewide operating margin for ASCs in FY14 is 25.56% and statewide total margin is 25.77% (Table 1). As a group, the ASCs located in Region 6, northeastern Pennsylvania, reported the highest operating and total margins in the state during FY14 of 40.16 % and 40.31%, respectively. ASCs in Region 1, southwestern Pennsylvania, reported the lowest operating margin of 14.07% and lowest total margin of 14.16% in the state during FY14.

Operating and total margins for ASCs do not always reflect compensation to the physician owners or reflect the payment of income tax expenses.

Physician owners of surgery centers may receive all or part of their compensation as a distribution of net income instead of salaries or fees. Consequently, such distributions are not reported as an operating expense; if they were, that would reduce operating and total margins.

In addition, the majority of ASCs are limited liability partnerships or Sub-Chapter S corporations

**Figure 3**  
Statewide Average Operating and Total Margins by Fiscal Year



and therefore, are not subject to income taxes, which generally are paid as personal income tax by the owners. Consequently, the total margin for most for-profit ASCs does not reflect income tax expense.

## Statewide Margins

Statewide the average operating and total margins for ASCs increased from FY13 to FY14 (Figure 3). The average operating margin increased to 25.56% in FY14 from 24.94% in FY13. The average total margin increased to 25.77% in FY14 from 25.13% in FY13.

The statewide average operating and total margins for ASCs are similar because ASCs realize only a small amount of non-operating income.

Eighty-five percent (227) of the reporting ASCs operated as a for-profit facility during FY14. The remaining 15% (41) operated as a non-profit facility.

The 3-year average statewide total margin for ASCs during FY14 is 25.93%. The statewide average operating and total margins for ASCs have only changed marginally over the past seven fiscal years, FY08 to FY14.

# STATEWIDE UTILIZATION

## Statewide Outpatient Visits & Revenue

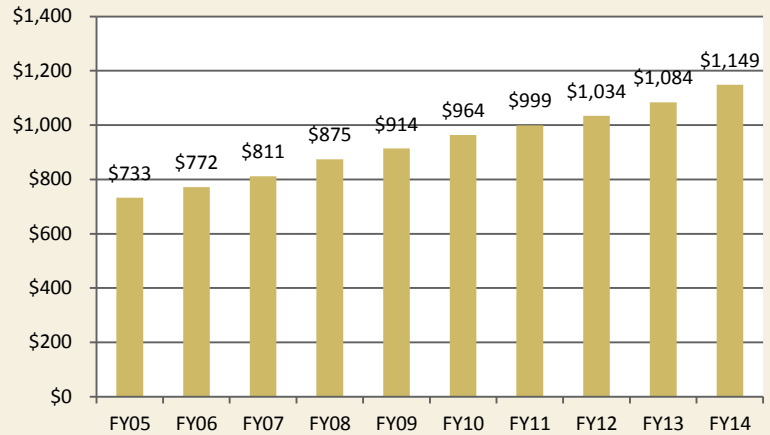
Pennsylvania's ASCs reported 1 million total outpatient visits during FY14 and \$1.2 billion total net outpatient revenue (Table 2). The slight decrease (2.1%) in the number of outpatient visits reported by ASCs during FY14, combined with the 3.8% increase in net outpatient revenue, resulted in an average revenue per visit of \$1,149 during FY14; a 6.0% increase over FY13 figure of \$1,084 (Figure 4).

There is a wide variation in the level of resources provided per visit among ASCs and hospital outpatient departments (HOPDs). For example, a patient may receive care as a series of visits comprised of relatively short treatments (e.g., psychotherapy) in a hospital outpatient setting, while a patient at an ASC may be subject to an entire surgical procedure during a single visit. As a group, ASCs provide a variety of outpatient services at varying levels of resource intensity; however, on an individual basis, ASCs specialize in surgical procedures, e.g., endoscopy, laser surgery, ophthalmology and spine care.

## Statewide Outpatient Procedures

During FY14, ASCs and general acute care

**Figure 4**  
Average Revenue per Visit at Ambulatory Surgery Centers by Fiscal Year



(GAC) hospitals HOPDs combined submitted 3.2 million outpatient records to PHC4 (Table 3).

ASCs performed 28.8%, or 929,192, of these outpatient procedures. In FY10, ASCs performed 31.6% or 907,431 of the total 2.9 million outpatient procedures. The percent of procedures performed at ASCs remained relatively the same over the past five fiscal years, FY10 to FY14.

During FY14, the net growth in the number of outpatient procedures at ASCs and GAC HOPDs combined increased 4.6% over FY13. The number of outpatient procedures at ASCs decreased 1.5%, and the number of outpatient procedures at GAC HOPDs increased 7.3% in FY14.

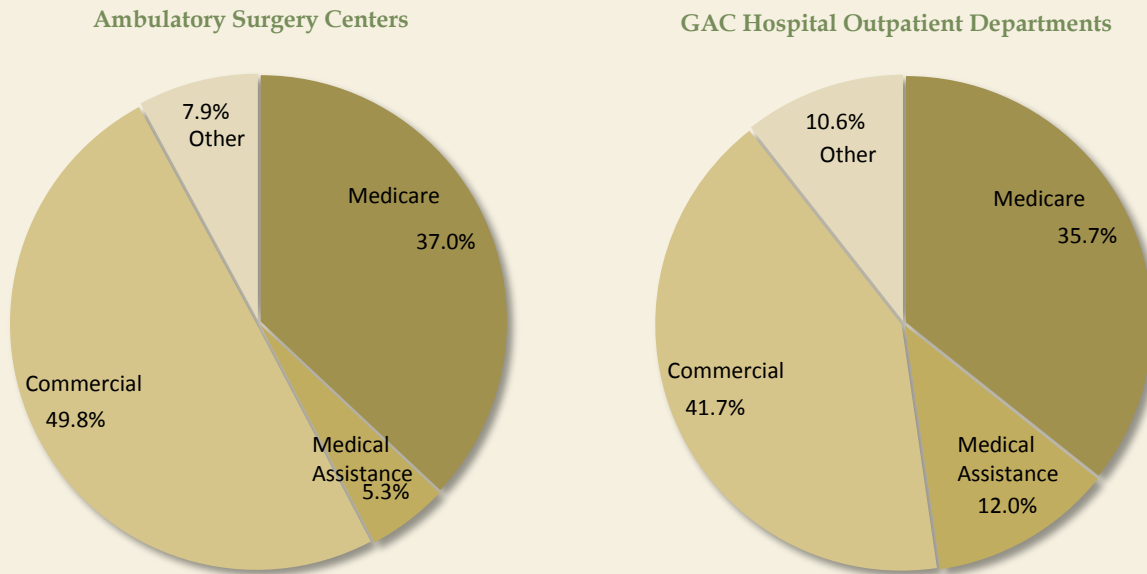
**Table 2**  
Statewide Outpatient Visits<sup>1</sup> and Revenue at Ambulatory Surgery Centers by Fiscal Year

	FY05	FY06	FY07	FY08	FY09	FY10	FY11	FY12	FY13	FY14
Outpatient Visits	703,863	789,857	881,562	935,984	1,024,310	1,033,283	1,040,877	1,067,728	1,063,353	1,041,554
Net Outpatient Revenue (thousands)	\$515,828	\$609,383	\$715,164	\$818,531	\$935,894	\$995,789	\$1,040,023	\$1,104,392	\$1,153,061	\$1,197,032
Average Revenue per Visit	\$733	\$772	\$811	\$875	\$914	\$964	\$999	\$1,034	\$1,084	\$1,149

<sup>1</sup> PHC4 captures the total number of visits with the annual financial data submissions.

# STATEWIDE UTILIZATION

**Figure 5**  
**Statewide Outpatient Procedures<sup>1</sup>, FY14**  
**by Facility Type & Payer**



<sup>1</sup>The outpatient procedure codes captured by PHC4 are listed on PHC4's website, <http://www.phc4.org/services/datarequests/procedures.htm>.

## Statewide Payer Mix

The payer mix for outpatient procedures performed at ASCs is similar to GAC HOPDs (Figure 5). The greatest differences between the two are the proportion of procedures covered by Medical Assistance (MA) and commercial health insurance plans. During FY14, MA was the payer for 5.3% of outpatient procedures at ASCs, compared to 12.0% at GAC HOPDs. Commercial health insurance plans

covered 49.8% of outpatient procedures at ASCs, compared to 41.7% at GAC HOPDs.

In FY14, the mean age for patients undergoing an outpatient procedure at an ASC was 57.4 years, compared to 53.3 years for patients at GAC HOPDs.

**Table 3**  
**Statewide Outpatient Procedures<sup>1</sup>**  
**by Facility Type & Fiscal Year**

Facility Type	FY10		FY11		FY12		FY13		FY14	
	Procedures	Percent	Procedures	Percent	Procedures	Percent	Procedures	Percent	Procedures	Percent
ASC	907,431	31.6%	931,437	31.5%	938,700	30.5%	943,479	30.6%	929,192	28.8%
GAC HOPD	1,967,078	68.4%	2,025,254	68.5%	2,137,011	69.5%	2,141,258	69.4%	2,297,938	71.2%
<b>Statewide</b>	<b>2,874,509</b>	<b>100%</b>	<b>2,956,691</b>	<b>100%</b>	<b>3,075,711</b>	<b>100%</b>	<b>3,084,737</b>	<b>100%</b>	<b>3,227,130</b>	<b>100%</b>

<sup>1</sup>The outpatient procedure codes captured by PHC4 are listed on PHC4's website, <http://www.phc4.org/services/datarequests/procedures.htm>.



# INDIVIDUAL AMBULATORY SURGERY CENTER DATA

## Ambulatory Surgery Center Data

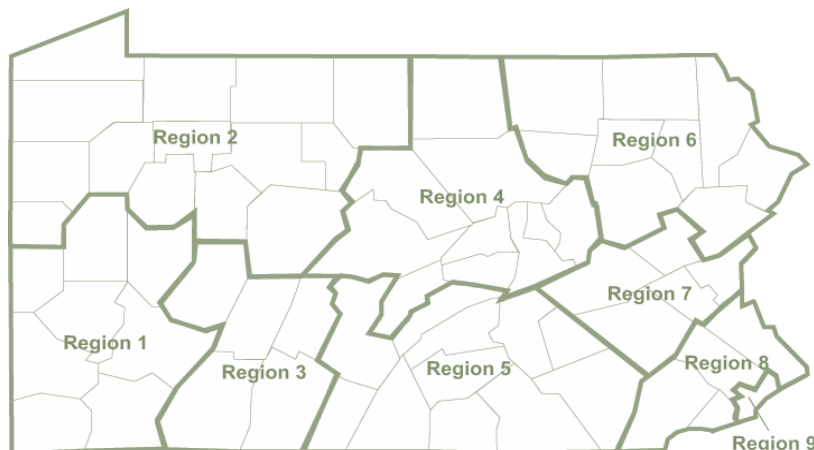
The tables on the following pages provide specific financial data for 268 ASCs that reported complete data for FY14. The ASCs are arranged by the PHC4's nine regions.

Included in these tables are operating and total margins for each individual ASC. Each ASC's corresponding operating income, total income, and total operating revenue can be obtained on PHC4's website, [www.phc4.org](http://www.phc4.org). (Note: Other operating revenue must be included with net patient revenue to calculate the operating income that is used to calculate operating margin.)

Statewide and regional averages for ASCs are presented in the first rows of each table. The regional averages that are expressed as a percentage (e.g., "3-Year Average Change in NPR" and "Operating Margin") are calculated as if the entire region was a single reporting entity. For example, the regional average operating margins are calculated by adding operating income and operating revenue for all ASCs within the region. The regional total operating income is divided by the regional total operating revenue to yield a regional average operating margin.

## Footnotes

1. The end of the fiscal year is not June 30. The data reflects the fiscal year that ended prior to June 30.
  2. FY14 data is less than 12 months; therefore, a three-year comparison is not appropriate for some of the measures.
  3. Prior year(s) reflect less than 12 months of data; therefore, a three-year comparison is not appropriate for some of the measures.
  4. This is the first reporting year for this facility. Expenses are often higher than operating revenue during the start-up period. Three-year comparisons are not appropriate for this facility.
  5. The hospital has specialty units such as psychiatric, rehabilitation, long-term care, skilled nursing, etc., which are included in the data presented for the facility.
  6. Extraordinary item(s) was included in the calculation of total margin.
  7. Balance sheet ratios are for the parent organization.
  8. Acquired or merged with another licensed hospital during the FY14 reporting period.
  9. Acquired or merged with another licensed hospital during the FY12 or FY13 reporting periods.
  10. For-profit facility; total margin for hospitals includes *pro rata* share of the parent corporation's federal income taxes.
  11. Facility is referred to by a different name, or it closed after the FY14 reporting period.
  12. Facility failed to satisfy the financial filing requirements.
  13. One or more of the required financial submissions was filed late.
  14. Facility submitted incomplete or inaccurate data.
- NA Not applicable.  
NR Information necessary to report or calculate this measure was not reported by the facility.
- Note: The footnotes are applicable to all reports in PHC4's Financial Analysis series.



# INDIVIDUAL AMBULATORY SURGERY CENTER DATA

Region / Ambulatory Surgery Centers	Net Patient Revenue (NPR) (thousands)				3-yr Avg Change in NPR FY11-14	Total Operating Expenses (TOE) (thousands)				3-yr Avg Change in TOE FY11-14
	FY14	FY13	FY12	FY11		FY14	FY13	FY12	FY11	
<b>Statewide Average</b>	<b>\$4,467</b>	<b>\$4,239</b>	<b>\$4,106</b>	<b>\$4,063</b>	<b>3.31%</b>	<b>\$3,349</b>	<b>\$3,204</b>	<b>\$3,072</b>	<b>\$3,060</b>	<b>3.15%</b>
<b>Region 1 Average</b>	<b>\$4,144</b>	<b>\$3,812</b>	<b>\$3,928</b>	<b>\$3,997</b>	<b>1.23%</b>	<b>\$3,608</b>	<b>\$3,375</b>	<b>\$3,336</b>	<b>\$3,216</b>	<b>4.07%</b>
1 20/20 SC <sup>1,10</sup>	\$2,970	\$2,846	\$2,537	\$2,348	8.84%	\$1,768	\$1,672	\$1,290	\$1,183	16.47%
1 Aestique ASC <sup>1,10</sup>	\$3,033	\$2,371	\$2,002	\$1,944	18.67%	\$2,579	\$2,359	\$1,959	\$1,946	10.84%
1 Associates SC <sup>1,10</sup>	\$6,471	NR	\$4,816	\$3,967	21.04%	\$5,110	NR	\$3,494	\$3,217	19.61%
1 CHP North SC	\$13,523	\$13,514	\$14,225	\$11,194	6.94%	\$12,837	\$12,253	\$11,770	\$9,089	13.75%
1 Delmont SC <sup>1,10</sup>	\$1,337	\$1,083	\$1,088	\$1,225	3.04%	\$1,887	\$1,366	\$1,276	\$1,301	15.02%
1 Dermatology Cosmetic SC <sup>1,10</sup>	\$2,100	\$2,215	\$2,354	\$2,566	-6.06%	\$2,070	\$2,334	\$2,381	\$2,508	-5.82%
1 East Side SC <sup>1,10</sup>	\$2,386	\$2,713	\$3,387	\$3,651	-11.55%	\$2,682	\$3,079	\$3,723	\$3,680	-9.04%
1 Excela Health Norwin <sup>7</sup>	\$4,580	\$4,251	\$3,348	\$3,881	6.00%	\$2,078	\$1,878	\$1,330	\$2,380	-4.23%
1 Four Seasons Endoscopy <sup>1,10</sup>	\$2,984	\$2,890	\$2,899	\$2,735	3.04%	\$1,462	\$1,444	\$1,433	\$1,402	1.42%
1 Gamma SC <sup>1,10</sup>	\$1,159	\$2,964	\$3,461	\$3,316	-21.68%	\$1,186	\$2,791	\$3,290	\$3,129	-20.70%
1 Heritage Valley SC <sup>7</sup>	\$5,036	\$4,891	\$5,298	\$4,633	2.90%	\$4,892	\$5,148	\$5,012	\$4,856	0.25%
1 Jefferson Pain Rehab <sup>1,2,4,10</sup>	\$8	NA	NA	NA	NA	\$148	NA	NA	NA	NA
1 Laurel SC <sup>3,7</sup>	\$4,275	\$2,766	\$5,578	\$6,145	-10.14%	\$2,684	\$2,525	\$4,257	\$4,044	-11.21%
1 Leo R. McCafferty Plastic <sup>1,10</sup>	\$566	\$731	\$619	\$485	5.59%	\$278	\$767	\$437	\$482	-14.08%
1 McCandless Endoscopy <sup>1,10</sup>	\$2,063	\$1,842	\$1,675	\$1,432	14.68%	\$1,253	\$1,020	\$1,024	\$980	9.31%
1 Monroeville ASC <sup>1,4,10</sup>	\$2,131	NA	NA	NA	NA	\$5,178	NA	NA	NA	NA
1 Mt Lebanon SC <sup>7</sup>	\$3,496	\$3,631	\$3,634	\$3,470	0.25%	\$2,638	\$2,548	\$2,565	\$2,479	2.14%
1 Mt Pleasant SC <sup>1,10</sup>	\$2,057	\$1,864	\$1,419	\$1,969	1.49%	\$2,249	\$2,450	\$2,115	\$2,335	-1.23%
1 North Shore Endoscopy <sup>1,10</sup>	\$1,898	\$1,772	\$1,940	\$1,512	8.50%	\$1,075	\$1,059	\$1,091	\$981	3.19%
1 Peters Township SC <sup>1,3,10</sup>	\$1,942	\$1,327	\$631	NA	NA	\$3,927	\$2,645	\$2,193	NA	NA
1 Pittsburgh Reproductive <sup>1,10</sup>	\$213	\$201	\$208	NA	NA	\$165	\$238	\$238	NA	NA
1 Radiance SC <sup>1,10</sup>	\$3,003	\$3,189	\$2,975	\$3,871	-7.47%	\$3,004	\$3,310	\$3,076	\$3,108	-1.12%
1 Renal Endocrine Assoc <sup>1,10</sup>	\$1,990	\$1,838	\$1,519	\$1,100	26.96%	\$1,416	\$966	\$860	\$763	28.53%
1 SC at Benbrook <sup>1,10</sup>	\$7,848	\$7,373	\$6,667	\$7,294	2.53%	\$5,476	\$5,106	\$4,686	\$5,172	1.96%
1 SC Cranberry <sup>1,10</sup>	\$2,023	\$2,215	\$2,529	\$2,685	-8.22%	\$1,938	\$2,034	\$2,342	\$2,402	-6.44%
1 SC Edgeworth Commons <sup>1,10</sup>	\$4,658	\$3,878	\$4,433	\$4,319	2.61%	\$4,200	\$3,843	\$3,824	\$3,776	3.75%
1 Shadyside SC <sup>1,10</sup>	\$345	\$371	\$550	\$563	-12.90%	\$202	\$268	\$419	\$381	-15.68%
1 Skin Center <sup>1,3,10</sup>	\$811	\$1,028	\$998	NA	NA	\$782	\$1,062	\$2,028	NA	NA
1 South Hills Endoscopy <sup>1,10</sup>	\$3,120	\$3,200	\$3,257	\$3,109	0.12%	\$1,895	\$1,842	\$1,730	\$1,491	9.03%
1 South Hills SC <sup>1,10</sup>	\$2,410	\$3,145	\$2,628	NA	NA	\$1,840	\$2,711	\$2,463	NA	NA
1 Southwestern ASC <sup>1,10</sup>	\$2,880	\$2,779	\$2,635	\$3,284	-4.10%	\$2,636	\$2,740	\$2,694	\$3,228	-6.12%
1 Southwestern Endoscopy <sup>1,10</sup>	\$4,390	\$4,308	\$4,278	\$4,233	1.23%	\$3,125	\$2,947	\$2,787	\$2,729	4.84%
1 Southwestern PA Eye SC <sup>1,10</sup>	\$3,886	\$3,524	\$3,519	\$3,208	7.04%	\$3,348	\$2,926	\$3,045	\$2,240	16.48%
1 Spartan Health SC <sup>1,10</sup>	\$3,197	\$2,733	\$3,131	\$2,491	9.44%	\$2,591	\$2,352	\$2,387	\$2,319	3.91%
1 Three Rivers Endoscopy <sup>1,10</sup>	\$4,596	\$4,435	\$4,832	\$4,832	-1.63%	\$2,578	\$2,518	\$2,804	\$2,745	-2.03%
1 Tri-County Surgical <sup>1,10</sup>	\$640	\$785	\$970	\$942	-10.70%	\$640	\$753	\$916	\$911	-9.91%
1 Tri-State SC <sup>1,10</sup>	\$5,110	\$5,257	\$6,397	\$7,474	-10.55%	\$4,620	\$4,958	\$5,180	\$5,514	-5.40%
1 UPMC Digestive Hlth Endo	\$1,326	\$2,405	\$2,860	\$2,940	-18.30%	\$994	\$1,491	\$1,570	\$1,355	-8.88%

See footnotes on page 7.

# INDIVIDUAL AMBULATORY SURGERY CENTER DATA

Ambulatory Surgery Center	Operating Margin FY14	Total Margin FY14	3-yr Avg Total Margin FY12-FY14	Medicare Share of NPR FY14	Medical Assistance Share of NPR FY14	Visits FY14
<b>Statewide Average</b>	<b>25.56%</b>	<b>25.77%</b>	<b>25.93%</b>	<b>24.59%</b>	<b>4.05%</b>	<b>3,901</b>
<b>Region 1 Average</b>	<b>14.07%</b>	<b>14.16%</b>	<b>14.41%</b>	<b>27.38%</b>	<b>4.30%</b>	<b>3,806</b>
20/20 SC <sup>1, 10</sup>	40.48%	40.58%	43.41%	53.84%	3.62%	2,791
Aestique ASC <sup>1, 10</sup>	14.97%	14.98%	7.61%	22.33%	5.21%	2,649
Associates SC <sup>1, 10</sup>	23.66%	23.66%	NR	59.84%	2.59%	4,074
CHP North SC	5.07%	5.07%	10.67%	0.04%	22.28%	7,337
Delmont SC <sup>1, 10</sup>	-38.12%	-38.12%	-28.05%	2.39%	0.13%	849
Dermatology Cosmetic SC <sup>1, 10</sup>	1.42%	1.42%	-1.74%	33.84%	0.00%	3,727
East Side SC <sup>1, 10</sup>	-12.38%	-12.09%	-11.53%	40.42%	3.09%	1,768
Excela Health Norwin <sup>7</sup>	54.63%	54.63%	56.60%	20.57%	2.14%	3,567
Four Seasons Endoscopy <sup>1, 10</sup>	51.00%	51.00%	50.55%	22.05%	0.15%	4,747
Gamma SC <sup>1, 10</sup>	-2.33%	-2.33%	4.53%	25.14%	0.82%	2,315
Heritage Valley SC <sup>7</sup>	2.86%	2.86%	1.14%	37.49%	7.15%	3,369
Jefferson Pain Rehab <sup>1, 2, 4, 10</sup>	-1653.20%	-1653.20%	NA	21.73%	10.81%	255
Laurel SC <sup>3, 7</sup>	37.22%	37.22%	24.98%	31.42%	1.68%	4,076
Leo R. McCafferty Plastic <sup>1, 10</sup>	50.90%	50.90%	22.67%	1.65%	0.00%	520
McCandless Endoscopy <sup>1, 10</sup>	39.35%	39.35%	40.95%	6.79%	0.74%	3,262
Monroeville ASC <sup>1, 4, 10</sup>	-142.87%	-142.87%	NA	19.98%	0.02%	2,367
Mt Lebanon SC <sup>7</sup>	24.54%	24.54%	27.97%	67.25%	1.34%	3,883
Mt Pleasant SC <sup>1, 10</sup>	-7.69%	-7.69%	-13.41%	60.63%	2.37%	1,569
North Shore Endoscopy <sup>1, 10</sup>	43.35%	43.38%	42.53%	10.09%	4.71%	3,222
Peters Township SC <sup>1, 3, 10</sup>	-102.23%	-102.23%	-124.18%	27.50%	0.73%	1,619
Pittsburgh Reproductive <sup>1, 10</sup>	22.65%	22.65%	-2.83%	0.00%	0.00%	247
Radiance SC <sup>1, 10</sup>	1.94%	1.94%	-1.65%	10.06%	0.02%	1,501
Renal Endocrine Assoc <sup>1, 10</sup>	28.87%	28.87%	39.38%	36.82%	0.15%	1,628
SC at Benbrook <sup>1, 10</sup>	30.26%	30.27%	30.38%	21.86%	2.70%	9,871
SC Cranberry <sup>1, 10</sup>	4.21%	4.21%	6.75%	49.19%	0.29%	2,494
SC Edgeworth Commons <sup>1, 10</sup>	9.83%	9.89%	8.55%	22.51%	4.21%	3,697
Shadyside SC <sup>1, 10</sup>	41.58%	41.58%	29.80%	11.24%	0.00%	257
Skin Center <sup>1, 3, 10</sup>	3.48%	3.48%	-36.49%	0.00%	0.00%	287
South Hills Endoscopy <sup>1, 10</sup>	39.26%	39.32%	42.94%	13.55%	0.00%	7,793
South Hills SC <sup>1, 10</sup>	23.63%	23.67%	15.34%	5.25%	0.61%	1,760
Southwestern ASC <sup>1, 10</sup>	8.66%	14.07%	4.91%	16.00%	28.00%	2,863
Southwestern Endoscopy <sup>1, 10</sup>	28.82%	28.82%	31.92%	29.00%	13.01%	10,710
Southwestern PA Eye SC <sup>1, 10</sup>	13.83%	13.83%	14.73%	59.28%	6.01%	4,241
Spartan Health SC <sup>1, 10</sup>	18.94%	19.01%	19.21%	42.45%	6.31%	4,345
Three Rivers Endoscopy <sup>1, 10</sup>	43.91%	43.92%	43.08%	26.35%	1.87%	7,205
Tri-County Surgical <sup>1, 10</sup>	0.00%	0.00%	3.60%	73.77%	0.00%	544
Tri-State SC <sup>1, 10</sup>	11.60%	11.52%	12.92%	26.66%	1.85%	5,624
UPMC Digestive Hlth Endo	24.99%	24.99%	40.21%	43.54%	2.01%	1,338

See footnotes on page 7.

# INDIVIDUAL AMBULATORY SURGERY CENTER DATA

Region / Ambulatory Surgery Centers	Net Patient Revenue (NPR) (thousands)				3-yr Avg Change in NPR FY11-14	Total Operating Expenses (TOE) (thousands)				3-yr Avg Change in TOE FY11-14
	FY14	FY13	FY12	FY11		FY14	FY13	FY12	FY11	
<b>Statewide Average</b>	<b>\$4,467</b>	<b>\$4,239</b>	<b>\$4,106</b>	<b>\$4,063</b>	<b>3.31%</b>	<b>\$3,349</b>	<b>\$3,204</b>	<b>\$3,072</b>	<b>\$3,060</b>	<b>3.15%</b>
<b>Region 1 Average</b>	<b>\$4,144</b>	<b>\$3,812</b>	<b>\$3,928</b>	<b>\$3,997</b>	<b>1.23%</b>	<b>\$3,608</b>	<b>\$3,375</b>	<b>\$3,336</b>	<b>\$3,216</b>	<b>4.07%</b>
1 UPMC Mercy South Side SC	\$21,061	\$19,795	\$18,723	\$14,361	15.55%	\$22,262	\$21,160	\$20,357	\$13,395	22.07%
1 UPMC Monroeville SC <sup>10</sup>	\$6,988	\$4,508	\$8,979	\$8,555	-6.11%	\$6,718	\$6,136	\$8,545	\$7,336	-2.81%
1 UPMC South SC	\$7,938	\$6,733	\$5,276	\$5,247	17.09%	\$6,997	\$6,217	\$4,836	\$4,961	13.68%
1 UPMC St Margaret Harmor	\$18,048	\$15,531	\$16,605	\$15,751	4.86%	\$14,401	\$12,865	\$13,291	\$12,734	4.36%
1 Waterfront SC <sup>1,10</sup>	\$5,738	\$5,578	\$5,977	\$5,116	4.05%	\$4,432	\$4,409	\$4,172	\$3,725	6.33%
1 Western PA SC <sup>1,10</sup>	\$9,491	\$7,775	\$8,173	\$8,113	5.66%	\$6,822	\$6,124	\$6,050	\$6,120	3.82%
1 Zitelli Brodland Central <sup>1,10</sup>	\$2,568	\$2,389	\$2,085	\$1,953	10.50%	\$2,568	\$2,388	\$2,085	\$1,952	10.51%
1 Zitelli Brodland Clairton <sup>1,10</sup>	\$2,337	\$2,171	\$1,882	\$1,787	10.25%	\$2,337	\$2,170	\$1,882	\$1,787	10.26%
<b>Region 2 Average</b>	<b>\$4,595</b>	<b>\$4,421</b>	<b>\$3,909</b>	<b>\$4,640</b>	<b>-0.32%</b>	<b>\$3,712</b>	<b>\$3,594</b>	<b>\$3,546</b>	<b>\$3,778</b>	<b>-0.58%</b>
2 Community SC <sup>1,10</sup>	\$1,667	\$1,287	\$1,464	\$1,577	1.92%	\$702	\$721	\$776	\$730	-1.26%
2 Greater Erie SC <sup>1,10</sup>	\$1,701	\$1,601	NR	NR	NR	\$1,412	\$1,682	NR	NR	NR
2 Laurel Laser Brookville <sup>1,7,10</sup>	\$2,904	\$3,311	\$2,820	\$2,695	2.58%	\$2,384	\$2,237	\$2,584	\$2,480	-1.29%
2 Lawrence County SC <sup>1,7,10</sup>	\$1,058	\$1,101	\$986	\$1,029	0.92%	\$810	\$886	\$866	\$797	0.55%
2 Pine Grove ASC <sup>1,10</sup>	\$2,984	\$2,524	\$2,900	\$2,452	7.23%	\$2,632	\$2,276	\$2,399	\$2,335	4.24%
2 Regional ASC <sup>10,11</sup>	\$1,769	\$2,442	\$2,450	\$2,689	-11.41%	\$1,734	\$2,021	\$2,113	\$2,095	-5.75%
2 St Vincent Endoscopy <sup>1,3,7</sup>	\$3,221	\$2,944	\$1,599	\$1,692	30.13%	\$1,922	\$1,475	\$723	\$1,474	10.13%
2 St Vincent SC Erie <sup>1,3,7</sup>	\$14,949	\$13,647	\$6,887	\$12,286	7.23%	\$10,859	\$9,796	\$4,755	\$10,012	2.82%
2 Shriners Child Erie SC <sup>1,3,7</sup>	\$304	\$202	\$41	NA	NA	\$3,162	\$2,956	\$5,768	NA	NA
2 Surgery & Laser <sup>1,10</sup>	\$1,660	\$1,750	\$1,786	\$1,701	-0.81%	\$1,317	\$1,382	\$1,423	\$1,320	-0.09%
2 UPMC Hamot SC <sup>10</sup>	\$16,220	\$15,950	\$15,047	\$13,257	7.45%	\$11,895	\$11,917	\$11,744	\$10,789	3.42%
2 Village SC <sup>1,10</sup>	\$6,707	\$6,299	\$7,022	\$7,020	-1.48%	\$5,718	\$5,774	\$5,855	\$5,747	-0.17%
<b>Region 3 Average</b>	<b>\$4,288</b>	<b>\$4,054</b>	<b>\$4,222</b>	<b>\$4,615</b>	<b>-2.37%</b>	<b>\$3,637</b>	<b>\$3,541</b>	<b>\$3,570</b>	<b>\$3,609</b>	<b>0.26%</b>
3 Advanced Ctr Surgery <sup>1,3,10</sup>	\$5,617	\$5,320	\$676	NA	NA	\$5,745	\$5,614	\$1,680	NA	NA
3 Allegheny Regional Endo <sup>1,10</sup>	\$4,198	\$3,946	\$4,386	\$4,217	-0.15%	\$2,486	\$2,393	\$2,392	\$2,286	2.91%
3 Allegheny SC <sup>1,10</sup>	\$2,647	\$2,417	\$2,599	\$2,153	7.66%	\$1,606	\$1,334	\$1,355	\$1,201	11.23%
3 Center Surgical Arts <sup>1,10,12</sup>	\$1,744	\$1,962	\$2,668	\$2,301	-8.07%	\$1,449	\$1,870	\$2,342	\$2,228	-11.66%
3 Digestive Health Indiana <sup>1,10</sup>	\$914	\$854	\$1,695	\$1,765	-16.08%	\$344	\$819	\$1,655	\$1,626	-26.28%
3 Indiana AS Associates <sup>1,10</sup>	\$2,967	\$2,779	\$3,013	\$2,709	3.17%	\$2,393	\$2,561	\$2,532	\$2,379	0.20%
3 Laurel Laser Altoona <sup>1,7,10</sup>	\$2,522	\$2,342	\$2,327	\$2,008	8.53%	\$1,673	\$1,389	\$1,564	\$1,484	4.24%
3 Lee ASC <sup>7,11</sup>	\$9,810	\$10,702	\$11,644	\$10,354	-1.75%	\$10,532	\$11,541	\$12,025	\$11,703	-3.33%
3 Ophthalmic Assoc SC <sup>1,10</sup>	\$2,217	\$2,129	\$2,064	\$2,242	-0.38%	\$1,551	\$1,493	\$1,454	\$1,543	0.17%
3 Plastic Surgical Assoc <sup>1,10</sup>	\$4,477	\$5,474	\$5,778	\$6,045	-8.64%	\$4,472	\$5,404	\$5,782	\$6,053	-8.71%
3 UPMC Altoona SC	\$10,055	\$10,718	\$13,807	\$12,360	-6.22%	\$7,759	\$8,078	\$10,054	\$9,198	-5.22%
<b>Region 4 Average</b>	<b>\$5,366</b>	<b>\$5,103</b>	<b>\$5,106</b>	<b>\$5,215</b>	<b>0.97%</b>	<b>\$3,651</b>	<b>\$3,382</b>	<b>\$3,295</b>	<b>\$3,585</b>	<b>0.61%</b>
4 Betz Ophthalmology <sup>1,10</sup>	\$573	\$475	\$490	\$473	7.05%	\$320	\$310	\$341	\$274	5.67%
4 Brookpark SC <sup>1,10</sup>	\$360	\$301	\$311	\$302	6.37%	\$298	\$228	\$261	\$238	8.49%
4 Central PA Endoscopy <sup>1,10</sup>	\$2,026	\$2,080	\$1,860	\$1,907	2.07%	\$1,315	\$1,631	\$1,860	\$1,907	-10.34%
4 Evangelical ASC	\$1,272	\$3,982	\$4,609	\$5,375	-25.44%	\$2,191	\$4,388	\$4,797	\$5,205	-19.30%

See footnotes on page 7.

# INDIVIDUAL AMBULATORY SURGERY CENTER DATA

Ambulatory Surgery Center	Operating Margin FY14	Total Margin FY14	3-yr Avg Total Margin FY12-FY14	Medicare Share of NPR FY14	Medical Assistance Share of NPR FY14	Visits FY14
<b>Statewide Average</b>	<b>25.56%</b>	<b>25.77%</b>	<b>25.93%</b>	<b>24.59%</b>	<b>4.05%</b>	<b>3,901</b>
<b>Region 1 Average</b>	<b>14.07%</b>	<b>14.16%</b>	<b>14.41%</b>	<b>27.38%</b>	<b>4.30%</b>	<b>3,806</b>
UPMC Mercy South Side SC	3.58%	3.58%	2.84%	20.77%	2.92%	4,381
UPMC Monroeville SC <sup>10</sup>	3.87%	3.87%	-4.50%	29.09%	2.35%	8,235
UPMC South SC	11.85%	11.85%	9.50%	25.20%	1.34%	3,636
UPMC St Margaret Harmor	20.21%	20.21%	19.19%	22.64%	1.15%	12,207
Waterfront SC <sup>1,10</sup>	22.88%	22.88%	24.80%	30.07%	2.92%	7,624
Western PA SC <sup>1,10</sup>	28.14%	28.14%	24.66%	28.11%	1.52%	5,662
Zitelli Brodland Central <sup>1,10</sup>	0.01%	0.01%	0.01%	58.72%	0.00%	4,590
Zitelli Brodland Clairton <sup>1,10</sup>	0.00%	0.00%	0.01%	58.32%	0.00%	4,387
<b>Region 2 Average</b>	<b>19.96%</b>	<b>20.20%</b>	<b>15.49%</b>	<b>30.81%</b>	<b>5.91%</b>	<b>4,808</b>
Community SC <sup>1,10</sup>	57.87%	57.87%	50.24%	52.00%	1.25%	3,170
Greater Erie SC <sup>1,10</sup>	23.80%	23.80%	NR	29.15%	0.00%	2,363
Laurel Laser Brookville <sup>1,7,10</sup>	17.91%	22.07%	21.59%	49.10%	0.78%	3,264
Lawrence County SC <sup>1,7,10</sup>	23.43%	23.43%	18.51%	52.60%	1.81%	1,026
Pine Grove ASC <sup>1,10</sup>	14.19%	14.19%	14.81%	27.63%	7.44%	3,796
Regional ASC <sup>10,11</sup>	1.97%	2.44%	-41.34%	33.42%	0.51%	1,891
St Vincent Endoscopy <sup>1,3,7</sup>	40.34%	40.34%	47.15%	24.21%	2.44%	3,794
St Vincent SC Erie <sup>1,3,7</sup>	27.75%	27.75%	28.68%	36.75%	5.61%	11,237
Shriners Child Erie SC <sup>1,3,7</sup>	-852.83%	-852.83%	-1607.70%	0.00%	36.74%	354
Surgery & Laser <sup>1,10</sup>	20.66%	20.70%	20.70%	28.89%	1.04%	2,277
UPMC Hamot SC <sup>10</sup>	27.40%	27.40%	25.30%	22.01%	9.17%	18,184
Village SC <sup>1,10</sup>	14.75%	14.80%	13.43%	29.27%	6.01%	6,340
<b>Region 3 Average</b>	<b>15.20%</b>	<b>15.20%</b>	<b>14.50%</b>	<b>24.62%</b>	<b>4.81%</b>	<b>3,713</b>
Advanced Ctr Surgery <sup>1,3,10</sup>	-2.27%	-2.27%	-11.98%	10.56%	0.36%	2,519
Allegheny Regional Endo <sup>1,10</sup>	40.79%	40.79%	41.98%	12.62%	0.74%	7,296
Allegheny SC <sup>1,10</sup>	39.33%	39.33%	43.96%	27.09%	12.68%	4,309
Center Surgical Arts <sup>1,10,12</sup>	16.92%	16.92%	11.18%	23.47%	5.02%	1,009
Digestive Health Indiana <sup>1,10</sup>	62.35%	62.35%	18.67%	9.72%	0.00%	1,592
Indiana AS Associates <sup>1,10</sup>	19.66%	19.66%	15.44%	25.44%	5.62%	2,652
Laurel Laser Altoona <sup>1,7,10</sup>	33.64%	33.64%	35.66%	38.80%	0.18%	2,667
Lee ASC <sup>7,11</sup>	-7.36%	-7.36%	-6.04%	22.75%	7.77%	5,059
Ophthalmic Assoc SC <sup>1,10</sup>	30.04%	30.07%	29.90%	62.31%	5.69%	2,963
Plastic Surgical Assoc <sup>1,10</sup>	0.13%	0.13%	0.47%	21.18%	0.87%	6,845
UPMC Altoona SC	22.83%	22.83%	25.13%	29.67%	6.79%	3,936
<b>Region 4 Average</b>	<b>32.45%</b>	<b>32.45%</b>	<b>34.20%</b>	<b>21.23%</b>	<b>1.87%</b>	<b>3,271</b>
Betz Ophthalmology <sup>1,10</sup>	44.15%	44.15%	36.82%	52.64%	0.00%	628
Brookpark SC <sup>1,10</sup>	17.13%	17.13%	19.07%	26.02%	0.00%	293
Central PA Endoscopy <sup>1,10</sup>	35.06%	35.06%	19.42%	30.22%	1.91%	4,531
Evangelical ASC	-65.33%	-65.33%	-14.64%	11.94%	0.48%	1,307

See footnotes on page 7.

# INDIVIDUAL AMBULATORY SURGERY CENTER DATA

Region / Ambulatory Surgery Centers	Net Patient Revenue (NPR) (thousands)				3-yr Avg Change in NPR FY11-14	Total Operating Expenses (TOE) (thousands)				3-yr Avg Change in TOE FY11-14
	FY14	FY13	FY12	FY11		FY14	FY13	FY12	FY11	
<b>Statewide Average</b>	<b>\$4,467</b>	<b>\$4,239</b>	<b>\$4,106</b>	<b>\$4,063</b>	<b>3.31%</b>	<b>\$3,349</b>	<b>\$3,204</b>	<b>\$3,072</b>	<b>\$3,060</b>	<b>3.15%</b>
<b>Region 4 Average</b>	<b>\$5,366</b>	<b>\$5,103</b>	<b>\$5,106</b>	<b>\$5,215</b>	<b>0.97%</b>	<b>\$3,651</b>	<b>\$3,382</b>	<b>\$3,295</b>	<b>\$3,585</b>	<b>0.61%</b>
4 Geisinger Aest & Cosmetic <sup>3</sup>	\$116	\$79	NA	NA	NA	\$958	\$849	NA	NA	NA
4 Geisinger Gastro Endo <sup>3,7</sup>	\$2,661	\$2,705	\$312	\$1,059	50.42%	\$2,010	\$1,765	\$394	\$1,200	22.52%
4 Geisinger Gray's Woods <sup>7</sup>	\$3,869	\$3,152	\$3,416	\$2,849	11.94%	\$4,898	\$2,396	\$2,321	\$2,044	46.55%
4 Geisinger OP Woodbine	\$38,554	\$35,042	\$34,007	\$33,718	4.78%	\$20,169	\$18,115	\$18,730	\$19,589	0.99%
4 Lewisburg Plastic Laser <sup>1,10</sup>	\$417	\$478	\$510	\$435	-1.37%	\$406	\$471	\$458	\$418	-0.96%
4 Mifflin County Com SC <sup>1,10</sup>	\$580	\$722	\$735	\$706	-5.93%	\$683	\$728	\$826	\$717	-1.58%
4 Mount Nittany SC	\$19,693	\$18,424	\$16,339	\$14,986	10.47%	\$11,367	\$11,360	\$8,345	\$8,479	11.35%
4 Penn State Hershey Endo <sup>10</sup>	\$764	\$730	\$645	NA	NA	\$890	\$843	\$738	NA	NA
4 SC Central PA <sup>1,10</sup>	\$6,150	\$6,065	\$5,668	\$4,817	9.22%	\$5,429	\$4,106	\$3,396	\$3,040	26.19%
4 Susquehanna Endoscopy <sup>1,10</sup>	\$1,839	\$1,614	\$2,122	\$1,724	2.22%	\$1,824	\$1,517	\$1,568	\$1,556	5.74%
4 Susquehanna SC <sup>10</sup>	\$1,473	\$1,407	\$1,530	\$1,238	6.33%	\$1,477	\$1,406	\$1,481	\$1,242	6.30%
4 UOC Surgical Services <sup>1,10</sup>	\$5,516	\$4,399	\$4,032	\$3,419	20.45%	\$4,183	\$4,001	\$3,911	\$4,284	-0.79%
<b>Region 5 Average</b>	<b>\$4,647</b>	<b>\$4,531</b>	<b>\$4,509</b>	<b>\$4,420</b>	<b>1.72%</b>	<b>\$3,440</b>	<b>\$3,262</b>	<b>\$3,213</b>	<b>\$3,213</b>	<b>2.36%</b>
5 Apple Hill SC <sup>10</sup>	\$11,841	\$12,837	\$13,456	\$13,593	-4.30%	\$10,167	\$10,717	\$11,029	\$10,618	-1.42%
5 Calcagno & Rossi Vein SC <sup>1,10</sup>	\$807	\$1,239	\$1,172	\$456	25.68%	\$343	\$489	\$414	\$142	47.19%
5 Capital Surgery & Laser <sup>1,10</sup>	\$2,328	\$933	NA	NA	NA	\$2,051	\$1,427	NA	NA	NA
5 Carlisle Endoscopy <sup>1,10</sup>	\$2,576	\$2,323	\$2,196	\$2,186	5.95%	\$2,576	\$2,323	\$2,196	\$2,186	5.94%
5 Center for Spine Care <sup>1,10</sup>	\$549	\$367	\$646	\$874	-12.38%	\$539	\$370	\$645	\$787	-10.51%
5 Chambersburg Endo <sup>1,10</sup>	\$2,624	\$2,501	\$2,434	\$2,239	5.74%	\$2,221	\$1,632	\$1,518	\$1,509	15.72%
5 Children's SC <sup>1,3,10</sup>	\$3,939	\$4,889	\$4,183	\$2,397	21.44%	\$3,111	\$2,958	\$2,598	\$2,106	15.92%
5 Cumberland SC <sup>1,10</sup>	\$680	\$207	\$175	\$282	46.97%	\$501	\$196	\$226	\$296	23.14%
5 Digestive Disease Inst <sup>1,10</sup>	\$2,635	\$2,598	\$2,526	\$2,457	2.41%	\$2,594	\$2,710	\$2,515	\$2,477	1.57%
5 Endoscopy Central PA <sup>1,10</sup>	\$1,129	\$1,158	\$1,234	\$1,255	-3.34%	\$1,216	\$1,151	\$1,159	\$1,223	-0.20%
5 Eyes of York SC <sup>1,10</sup>	\$2,220	\$2,035	\$1,860	\$1,452	17.64%	\$1,728	\$1,705	\$1,501	\$1,177	15.61%
5 Foot & Ankle SC <sup>1,10</sup>	\$1,745	\$2,085	\$2,012	\$2,380	-8.90%	\$1,374	\$1,338	\$1,288	\$1,353	0.52%
5 Grandview Surgery Laser <sup>1,10</sup>	\$8,119	\$8,880	\$9,433	\$8,917	-2.98%	\$5,619	\$5,902	\$6,238	\$5,652	-0.19%
5 GSH Outpatient SC <sup>7</sup>	\$5,557	\$4,524	\$4,568	\$4,128	11.54%	\$2,197	\$2,152	\$2,003	\$2,008	3.14%
5 Hanover SC <sup>10</sup>	\$2,874	\$3,383	\$3,587	\$3,553	-6.37%	\$2,975	\$3,066	\$3,252	\$3,347	-3.70%
5 Harrisburg Endoscopy SC <sup>1,10</sup>	\$3,966	\$3,827	\$3,821	\$3,801	1.45%	\$3,966	\$3,826	\$3,820	\$3,797	1.48%
5 Harrisburg Pain Mgmt <sup>1,10</sup>	\$3,664	\$3,782	\$3,147	\$3,016	7.15%	\$3,520	\$3,597	\$2,905	\$2,902	7.10%
5 Hershey Endoscopy <sup>1,10</sup>	\$3,375	\$3,207	\$3,059	\$3,075	3.26%	\$2,415	\$2,129	\$2,019	\$1,933	8.31%
5 Hershey Outpatient SC <sup>1,10</sup>	\$8,648	\$7,922	\$7,993	\$7,291	6.20%	\$8,017	\$7,863	\$7,648	\$7,122	4.19%
5 Hillside Endoscopy <sup>1,10</sup>	\$401	\$406	\$402	\$286	13.37%	\$372	\$276	\$249	\$240	18.30%
5 Holy Spirit Endoscopy	\$1,100	\$931	\$687	NA	NA	\$1,783	\$1,754	\$1,340	NA	NA
5 Lancaster Gastro Center <sup>1,10</sup>	\$5,962	\$5,285	\$5,137	\$4,959	6.74%	\$2,512	\$2,383	\$2,297	\$2,106	6.44%
5 Leader SC <sup>1,10</sup>	\$1,928	\$1,585	\$1,302	\$1,367	13.68%	\$1,506	\$1,154	\$783	\$709	37.48%
5 Ludwick Laser & SC <sup>1,10</sup>	\$2,564	\$1,607	\$1,457	\$1,575	20.92%	\$1,886	\$1,236	\$1,225	\$1,151	21.27%
5 Memorial Outpt Endo <sup>1,10</sup>	\$3,577	\$3,734	\$1,724	\$930	94.93%	\$1,457	\$1,060	\$814	\$561	53.32%

See footnotes on page 7.

# INDIVIDUAL AMBULATORY SURGERY CENTER DATA

Ambulatory Surgery Center	Operating Margin FY14	Total Margin FY14	3-yr Avg Total Margin FY12-FY14	Medicare Share of NPR FY14	Medical Assistance Share of NPR FY14	Visits FY14
<b>Statewide Average</b>	<b>25.56%</b>	<b>25.77%</b>	<b>25.93%</b>	<b>24.59%</b>	<b>4.05%</b>	<b>3,901</b>
<b>Region 4 Average</b>	<b>32.45%</b>	<b>32.45%</b>	<b>34.20%</b>	<b>21.23%</b>	<b>1.87%</b>	<b>3,271</b>
Geisinger Aest & Cosmetic <sup>3</sup>	-726.94%	-726.94%	NA	0.58%	0.47%	1,081
Geisinger Gastro Endo <sup>3, 7</sup>	30.49%	30.49%	29.44%	30.93%	5.84%	4,300
Geisinger Gray's Woods <sup>7</sup>	-26.60%	-26.60%	8.41%	17.96%	3.78%	4,987
Geisinger OP Woodbine	47.69%	47.69%	47.35%	16.92%	1.96%	8,333
Lewisburg Plastic Laser <sup>1, 10</sup>	2.74%	2.74%	5.11%	25.76%	0.00%	386
Mifflin County Com SC <sup>1, 10</sup>	-17.68%	-17.68%	-8.17%	71.32%	2.16%	4,479
Mount Nittany SC	42.28%	42.28%	42.98%	18.34%	1.57%	6,556
Penn State Hershey Endo <sup>10</sup>	-16.44%	-16.44%	-15.54%	14.49%	0.39%	1,061
SC Central PA <sup>1, 10</sup>	16.35%	16.35%	31.34%	58.02%	1.99%	6,522
Susquehanna Endoscopy <sup>1, 10</sup>	0.78%	0.78%	11.95%	27.91%	1.35%	3,411
Susquehanna SC <sup>10</sup>	-0.31%	-0.31%	1.02%	25.16%	1.64%	1,409
UOC Surgical Services <sup>1, 10</sup>	24.17%	24.17%	13.29%	9.53%	0.08%	3,044
<b>Region 5 Average</b>	<b>26.05%</b>	<b>26.68%</b>	<b>28.05%</b>	<b>22.93%</b>	<b>3.89%</b>	<b>4,324</b>
Apple Hill SC <sup>10</sup>	14.29%	14.90%	16.76%	23.42%	4.48%	9,781
Calcagno & Rossi Vein SC <sup>1, 10</sup>	57.49%	57.74%	61.39%	22.24%	0.00%	1,129
Capital Surgery & Laser <sup>1, 10</sup>	11.94%	11.94%	NA	30.30%	0.01%	2,744
Carlisle Endoscopy <sup>1, 10</sup>	0.00%	0.00%	0.00%	29.24%	0.92%	6,454
Center for Spine Care <sup>1, 10</sup>	1.90%	1.90%	0.75%	15.11%	0.71%	2,674
Chambersburg Endo <sup>1, 10</sup>	15.38%	15.38%	29.03%	24.38%	2.26%	5,146
Children's SC <sup>1, 3, 10</sup>	21.02%	38.61%	42.36%	0.00%	74.38%	2,342
Cumberland SC <sup>1, 10</sup>	26.22%	26.24%	12.68%	5.45%	0.00%	955
Digestive Disease Inst <sup>1, 10</sup>	1.57%	1.57%	-0.38%	14.67%	0.00%	4,897
Endoscopy Central PA <sup>1, 10</sup>	-7.67%	-6.73%	0.24%	22.09%	0.00%	2,263
Eyes of York SC <sup>1, 10</sup>	22.57%	22.57%	19.73%	74.66%	0.00%	2,587
Foot & Ankle SC <sup>1, 10</sup>	21.23%	21.23%	31.52%	6.87%	0.00%	779
Grandview Surgery Laser <sup>1, 10</sup>	31.00%	31.04%	33.29%	17.56%	1.08%	4,548
GSH Outpatient SC <sup>7</sup>	60.47%	60.47%	56.64%	25.69%	3.40%	3,797
Hanover SC <sup>10</sup>	-3.38%	-3.55%	5.62%	43.95%	0.25%	2,247
Harrisburg Endoscopy SC <sup>1, 10</sup>	0.01%	0.01%	0.02%	22.13%	1.27%	8,223
Harrisburg Pain Mgmt <sup>1, 10</sup>	3.91%	3.91%	5.39%	24.27%	1.22%	7,171
Hershey Endoscopy <sup>1, 10</sup>	28.46%	29.18%	32.21%	14.93%	0.00%	3,800
Hershey Outpatient SC <sup>1, 10</sup>	7.67%	8.50%	4.67%	21.38%	12.86%	6,725
Hillside Endoscopy <sup>1, 10</sup>	7.39%	7.39%	25.81%	27.63%	0.00%	774
Holy Spirit Endoscopy	-62.10%	-62.10%	-79.49%	13.25%	0.75%	766
Lancaster Gastro Center <sup>1, 10</sup>	57.87%	57.93%	56.19%	17.70%	0.69%	8,198
Leader SC <sup>1, 10</sup>	21.88%	21.88%	28.49%	27.24%	0.00%	1,771
Ludwick Laser & SC <sup>1, 10</sup>	26.51%	26.51%	22.82%	71.58%	0.45%	2,055
Memorial Outpt Endo <sup>1, 10</sup>	59.26%	59.26%	63.14%	21.88%	0.93%	2,464

See footnotes on page 7.

# INDIVIDUAL AMBULATORY SURGERY CENTER DATA

Region / Ambulatory Surgery Centers	Net Patient Revenue (NPR) (thousands)				3-yr Avg Change in NPR FY11-14	Total Operating Expenses (TOE) (thousands)				3-yr Avg Change in TOE FY11-14
	FY14	FY13	FY12	FY11		FY14	FY13	FY12	FY11	
<b>Statewide Average</b>	\$4,467	\$4,239	\$4,106	\$4,063	3.31%	\$3,349	\$3,204	\$3,072	\$3,060	3.15%
<b>Region 5 Average</b>	\$4,647	\$4,531	\$4,509	\$4,420	1.72%	\$3,440	\$3,262	\$3,213	\$3,213	2.36%
5 Memorial Outpt SC <sup>1, 10</sup>	\$4,725	\$4,823	\$3,038	\$3,132	16.95%	\$2,974	\$2,724	\$3,297	\$3,483	-4.87%
5 Mid-Atlantic Gastro Lanc <sup>1, 10</sup>	\$3,454	\$3,182	\$3,086	\$2,750	8.54%	\$1,545	\$1,580	\$1,491	\$1,499	1.04%
5 Mid-Atlantic Gastro Ephr <sup>1, 10</sup>	\$3,128	\$2,995	\$2,854	\$2,521	8.03%	\$1,885	\$1,940	\$1,764	\$1,805	1.48%
5 Neurospine Center <sup>1, 10</sup>	\$2,734	\$3,170	\$3,644	\$3,598	-8.00%	\$2,131	\$2,325	\$2,460	\$2,647	-6.50%
5 North Pointe SC <sup>1, 10</sup>	\$10,945	\$9,619	\$9,368	\$8,295	10.65%	\$6,288	\$5,094	\$5,387	\$5,156	7.31%
5 Ophthalmology Surgical <sup>1, 10</sup>	\$4,225	\$4,194	\$3,878	\$3,849	3.26%	\$3,175	\$2,827	\$2,670	\$2,788	4.62%
5 Ophthalmology SC Hbg <sup>1, 10</sup>	\$2,014	\$1,867	\$2,030	\$2,020	-0.10%	\$1,986	\$1,819	\$1,879	\$2,116	-2.05%
5 OSS Ambulatory SC <sup>1, 10</sup>	\$6,863	\$6,705	\$10,468	\$11,488	-13.42%	\$6,647	\$6,153	\$8,208	\$8,395	-6.94%
5 PA Eye SC <sup>1, 10</sup>	\$2,398	\$2,488	\$2,525	\$2,309	1.29%	\$2,258	\$1,901	\$1,865	\$2,239	0.27%
5 Physicians' SC Lancaster <sup>1, 10</sup>	\$21,337	\$22,071	\$22,765	\$22,710	-2.02%	\$11,697	\$11,730	\$11,333	\$10,688	3.15%
5 PRISM Center <sup>1, 10, 11</sup>	\$1,163	\$1,395	\$1,763	\$1,843	-12.30%	\$1,051	\$1,250	\$1,663	\$1,660	-12.22%
5 Roy A Himelfarb SC <sup>10</sup>	\$4,579	\$4,575	\$4,545	\$4,220	2.83%	\$3,546	\$3,724	\$3,663	\$3,460	0.83%
5 SC Lancaster <sup>1, 10</sup>	\$10,583	\$10,657	\$9,912	\$7,895	11.35%	\$7,965	\$7,470	\$7,363	\$7,058	4.28%
5 SC of Lebanon <sup>1, 10</sup>	\$7,421	\$7,086	\$7,482	\$6,545	4.46%	\$3,604	\$3,468	\$3,542	\$3,459	1.39%
5 Susquehanna Valley SC <sup>1, 10</sup>	\$8,383	\$9,062	\$9,691	\$8,688	-1.17%	\$8,072	\$8,387	\$7,941	\$7,765	1.32%
5 Valley View SC <sup>1, 10</sup>	\$991	\$971	\$1,029	\$1,005	-0.45%	\$808	\$803	\$737	\$682	6.18%
5 Wellspan SC <sup>7</sup>	\$3,525	\$3,060	\$3,270	\$4,591	-7.74%	\$2,310	\$2,360	\$2,588	\$2,762	-5.45%
5 West Shore Endoscopy <sup>1, 10</sup>	\$14,194	\$13,187	\$13,280	\$14,130	0.15%	\$11,211	\$10,253	\$9,703	\$9,059	7.92%
5 West Shore SC <sup>1, 10</sup>	\$8,708	\$8,375	\$8,950	\$8,108	2.47%	\$6,615	\$6,139	\$6,255	\$6,102	2.80%
5 York Endoscopy <sup>1, 10</sup>	\$6,039	\$3,724	\$3,157	\$3,457	24.89%	\$4,268	\$2,790	\$2,767	\$3,016	13.83%
5 York Pain Specialists <sup>1, 10</sup>	\$1,562	\$1,513	\$1,843	\$1,949	-6.62%	\$1,554	\$1,478	\$1,716	\$1,878	-5.75%
<b>Region 6 Average</b>	\$4,293	\$4,098	\$3,757	\$3,783	4.50%	\$2,606	\$2,702	\$2,606	\$2,515	1.21%
6 Angelina Theresa Bucci <sup>1, 10</sup>	\$984	\$1,330	\$1,403	\$1,447	-10.66%	\$1,064	\$1,247	\$1,206	\$1,202	-3.83%
6 Center Advanced Surg <sup>1, 10</sup>	\$3,457	\$3,593	\$3,579	\$3,850	-3.40%	\$2,808	\$2,919	\$3,108	\$3,395	-5.76%
6 Center Same Day Surg <sup>1, 7, 10</sup>	\$12,628	\$11,945	\$9,323	\$9,793	9.65%	\$1,583	\$1,703	\$1,710	\$1,907	-5.67%
6 East Stroudsburg ASC <sup>1, 7, 10</sup>	\$3,246	\$3,905	\$3,868	NA	NA	\$3,658	\$3,928	\$3,513	NA	NA
6 Eynon SC <sup>1, 10</sup>	\$1,329	\$1,281	\$1,349	\$1,555	-4.85%	\$881	\$879	\$851	\$885	-0.17%
6 Gateway SC <sup>1, 10</sup>	\$3,034	\$3,108	\$3,166	\$3,014	0.22%	\$1,593	\$1,615	\$1,620	\$1,542	1.09%
6 Hazleton ASC <sup>1, 10</sup>	\$1,640	\$1,752	\$2,074	\$2,191	-8.38%	\$986	\$986	\$1,255	\$1,140	-4.50%
6 Hazleton Endoscopy <sup>1, 10</sup>	\$902	\$747	\$736	\$821	3.29%	\$905	\$752	\$734	\$823	3.35%
6 Kingston Ophthalmology <sup>1, 10</sup>	\$4,424	\$4,781	\$4,700	\$4,581	-1.14%	\$2,517	\$2,791	\$2,772	\$2,563	-0.59%
6 Mountain Laurel SC <sup>1, 10</sup>	\$2,617	\$2,589	\$2,567	\$2,325	4.18%	\$1,842	\$1,625	\$1,724	\$1,680	3.22%
6 NEI AS <sup>1, 10</sup>	\$5,552	\$5,584	\$4,420	\$4,838	4.92%	\$4,677	\$4,847	\$3,998	\$4,063	5.04%
6 North East SC <sup>1, 10</sup>	\$6,785	\$6,729	\$6,510	\$6,216	3.05%	\$6,439	\$6,590	\$6,163	\$5,690	4.39%
6 Northeast Regional SC <sup>1, 3, 10</sup>	\$256	NA	NA	NA	NA	\$279	NA	NA	NA	NA
6 Pocono ASC <sup>1, 10</sup>	\$7,643	\$6,789	\$6,331	\$6,191	7.82%	\$5,872	\$5,997	\$5,232	\$4,590	9.31%
6 Regional Hospital SC <sup>1, 7, 10</sup>	\$7,544	\$5,291	\$2,203	\$2,028	90.66%	\$1,058	\$1,030	\$1,125	\$1,870	-14.48%
6 Renaissance Center <sup>1, 10</sup>	\$453	\$701	\$519	\$672	-10.85%	\$541	\$810	\$654	\$833	-11.70%

See footnotes on page 7.



# INDIVIDUAL AMBULATORY SURGERY CENTER DATA

Ambulatory Surgery Center	Operating Margin FY14	Total Margin FY14	3-yr Avg Total Margin FY12-FY14	Medicare Share of NPR FY14	Medical Assistance Share of NPR FY14	Visits FY14
<b>Statewide Average</b>	<b>25.56%</b>	<b>25.77%</b>	<b>25.93%</b>	<b>24.59%</b>	<b>4.05%</b>	<b>3,901</b>
<b>Region 5 Average</b>	<b>26.05%</b>	<b>26.68%</b>	<b>28.05%</b>	<b>22.93%</b>	<b>3.89%</b>	<b>4,324</b>
Memorial Outpt SC <sup>1, 10</sup>	37.06%	37.06%	28.55%	38.92%	7.80%	1,893
Mid-Atlantic Gastro Lanc <sup>1, 10</sup>	55.27%	55.27%	52.51%	17.54%	0.00%	5,858
Mid-Atlantic Gastro Ephr <sup>1, 10</sup>	39.74%	39.74%	37.74%	17.39%	0.00%	5,398
Neurospine Center <sup>1, 10</sup>	22.05%	21.18%	27.33%	1.49%	1.35%	439
North Pointe SC <sup>1, 10</sup>	42.55%	42.66%	44.04%	11.76%	0.93%	4,120
Ophthalmology Surgical <sup>1, 10</sup>	24.85%	24.86%	29.51%	54.08%	3.01%	4,398
Ophthalmology SC Hbg <sup>1, 10</sup>	1.41%	1.52%	4.05%	29.33%	6.47%	2,262
OSS Ambulatory SC <sup>1, 10</sup>	4.13%	6.37%	13.77%	13.70%	1.92%	3,173
PA Eye SC <sup>1, 10</sup>	5.84%	7.56%	20.24%	43.60%	0.00%	9,552
Physicians' SC Lancaster <sup>1, 10</sup>	45.25%	45.25%	47.51%	22.02%	1.49%	11,883
PRISM Center <sup>1, 10, 11</sup>	9.58%	9.58%	8.24%	20.80%	2.40%	1,847
Roy A Himelfarb SC <sup>10</sup>	22.57%	23.02%	20.69%	16.00%	11.93%	3,376
SC Lancaster <sup>1, 10</sup>	24.74%	26.24%	27.85%	30.82%	10.78%	7,708
SC of Lebanon <sup>1, 10</sup>	51.43%	51.45%	51.74%	26.00%	5.15%	5,738
Susquehanna Valley SC <sup>1, 10</sup>	3.73%	3.48%	10.15%	15.45%	0.48%	6,297
Valley View SC <sup>1, 10</sup>	18.47%	22.41%	22.79%	66.72%	0.00%	1,379
Wellspring SC <sup>7</sup>	34.47%	34.47%	26.36%	35.80%	1.33%	2,889
West Shore Endoscopy <sup>1, 10</sup>	21.01%	21.02%	23.37%	7.24%	0.95%	9,084
West Shore SC <sup>1, 10</sup>	24.04%	24.01%	26.96%	27.69%	1.65%	7,085
York Endoscopy <sup>1, 10</sup>	29.44%	29.44%	24.07%	14.40%	1.90%	6,935
York Pain Specialists <sup>1, 10</sup>	0.50%	0.50%	3.45%	43.40%	2.31%	3,300
<b>Region 6 Average</b>	<b>40.16%</b>	<b>40.31%</b>	<b>36.38%</b>	<b>27.41%</b>	<b>3.95%</b>	<b>3,776</b>
Angelina Theresa Bucci <sup>1, 10</sup>	-8.13%	-8.13%	5.39%	45.45%	6.76%	1,655
Center Advanced Surg <sup>1, 10</sup>	18.89%	18.93%	17.05%	15.99%	3.83%	2,287
Center Same Day Surg <sup>1, 7, 10</sup>	87.47%	87.47%	85.26%	11.46%	2.25%	3,373
East Stroudsburg ASC <sup>1, 7, 10</sup>	-12.69%	-12.69%	-0.73%	12.95%	5.30%	1,684
Eynon SC <sup>1, 10</sup>	33.73%	33.73%	34.05%	25.93%	6.99%	2,331
Gateway SC <sup>1, 10</sup>	47.49%	47.49%	48.12%	20.86%	0.34%	5,374
Hazleton ASC <sup>1, 10</sup>	39.88%	39.88%	40.98%	36.67%	1.09%	2,047
Hazleton Endoscopy <sup>1, 10</sup>	-0.38%	-0.38%	-0.27%	26.54%	0.37%	1,514
Kingston Ophthalmology <sup>1, 10</sup>	43.09%	45.76%	43.66%	45.05%	0.00%	4,425
Mountain Laurel SC <sup>1, 10</sup>	29.59%	29.65%	33.29%	29.76%	6.81%	4,881
NEI AS <sup>1, 10</sup>	15.75%	15.81%	13.10%	67.69%	3.26%	7,658
North East SC <sup>1, 10</sup>	20.30%	20.30%	19.43%	15.91%	4.80%	6,544
Northeast Regional SC <sup>1, 3, 10</sup>	-8.04%	-8.04%	NA	29.34%	0.00%	632
Pocono ASC <sup>1, 10</sup>	23.17%	23.17%	18.22%	47.74%	4.79%	7,291
Regional Hospital SC <sup>1, 7, 10</sup>	85.98%	85.98%	78.64%	8.82%	0.06%	2,342
Renaissance Center <sup>1, 10</sup>	-19.39%	-19.39%	-19.82%	3.27%	0.00%	697

See footnotes on page 7.

# INDIVIDUAL AMBULATORY SURGERY CENTER DATA

Region / Ambulatory Surgery Centers	Net Patient Revenue (NPR) (thousands)				3-yr Avg Change in NPR FY11-14	Total Operating Expenses (TOE) (thousands)				3-yr Avg Change in TOE FY11-14
	FY14	FY13	FY12	FY11		FY14	FY13	FY12	FY11	
<b>Statewide Average</b>	<b>\$4,467</b>	<b>\$4,239</b>	<b>\$4,106</b>	<b>\$4,063</b>	<b>3.31%</b>	<b>\$3,349</b>	<b>\$3,204</b>	<b>\$3,072</b>	<b>\$3,060</b>	<b>3.15%</b>
<b>Region 6 Average</b>	<b>\$4,293</b>	<b>\$4,098</b>	<b>\$3,757</b>	<b>\$3,783</b>	<b>4.50%</b>	<b>\$2,606</b>	<b>\$2,702</b>	<b>\$2,606</b>	<b>\$2,515</b>	<b>1.21%</b>
6 Riverview ASC <sup>1,10</sup>	\$5,185	\$5,170	\$5,303	\$4,782	2.81%	\$4,636	\$3,796	\$3,568	\$3,241	14.34%
6 Robert Packer Endoscopy	\$8,235	\$3,075	\$3,348	\$3,491	45.29%	\$4,102	\$3,509	\$3,432	\$3,304	8.05%
6 Same Day Geisinger South <sup>7,11</sup>	\$7,562	\$6,543	\$6,274	\$6,206	7.28%	\$5,482	\$5,024	\$5,314	\$4,780	4.89%
6 Scranton Endoscopy <sup>1,10</sup>	\$4,839	\$4,878	\$4,884	\$4,852	-0.09%	\$1,752	\$1,740	\$1,713	\$1,684	1.34%
6 Surgical Specialty NE PA <sup>1,10</sup>	\$1,839	\$2,162	\$2,577	\$3,018	-13.02%	\$2,050	\$2,253	\$2,429	\$2,584	-6.89%
<b>Region 7 Average</b>	<b>\$4,373</b>	<b>\$4,370</b>	<b>\$4,214</b>	<b>\$3,988</b>	<b>3.22%</b>	<b>\$2,783</b>	<b>\$2,814</b>	<b>\$2,670</b>	<b>\$2,630</b>	<b>1.94%</b>
7 Berks ASC <sup>1,10</sup>	\$971	\$954	\$794	\$839	5.23%	\$806	\$856	\$689	\$658	7.47%
7 Berks Digestive Health <sup>1,10</sup>	\$7,861	\$6,457	\$6,588	\$6,122	9.47%	\$4,398	\$3,830	\$3,395	\$3,157	13.10%
7 Berks Urologic SC <sup>10</sup>	\$3,900	\$4,203	\$4,633	\$3,995	-0.80%	\$2,336	\$2,481	\$2,565	\$2,213	1.86%
7 Berkshire Eye SC <sup>1,10</sup>	\$3,023	\$2,979	\$2,894	\$2,773	3.00%	\$2,019	\$1,879	\$1,753	\$1,732	5.52%
7 Bethlehem Endoscopy <sup>1,10</sup>	\$2,958	\$2,834	\$2,768	\$2,642	3.98%	\$1,644	\$1,639	\$1,578	\$1,563	1.73%
7 Carbon-Schuylkill Endo <sup>1,10</sup>	\$913	NR	NR	NR	NR	\$710	NR	NR	NR	NR
7 Center for Specialized <sup>1,10</sup>	\$5,351	\$5,637	\$4,674	\$4,766	4.10%	\$3,568	\$3,705	\$3,174	\$3,199	3.85%
7 College Heights Endo <sup>1,10</sup>	\$6,017	\$5,631	\$5,560	\$5,296	4.54%	\$2,411	\$2,312	\$2,256	\$2,208	3.05%
7 Eastern PA Endoscopy <sup>1,10</sup>	\$4,935	\$4,908	\$4,729	\$4,847	0.60%	\$2,902	\$2,972	\$2,646	\$2,758	1.74%
7 Fairgrounds SC <sup>7</sup>	\$14,330	\$12,416	\$8,384	\$7,114	33.81%	\$10,559	\$9,231	\$7,515	\$6,778	18.60%
7 Keystone SC <sup>1,10</sup>	\$737	\$726	\$663	\$567	10.03%	\$589	\$576	\$587	\$556	2.03%
7 Mahoning Valley ASC <sup>1,10</sup>	\$994	\$1,099	\$1,184	\$1,322	-8.28%	\$638	\$684	\$755	\$788	-6.34%
7 PA Eye & Ear SC <sup>10</sup>	\$5,103	\$4,745	\$4,692	\$4,688	2.96%	\$3,715	\$3,720	\$3,631	\$3,530	1.74%
7 Premier Podiatric SC <sup>1,10</sup>	\$357	\$325	\$238	\$266	11.40%	\$311	\$299	\$201	\$209	16.24%
7 Progressive Laser Surgi <sup>1,10</sup>	\$837	\$865	\$1,042	\$1,098	-7.90%	\$749	\$753	\$731	\$776	-1.18%
7 Progressive Surgical Inst <sup>1,10</sup>	\$1,470	\$1,527	\$1,381	\$1,358	2.75%	\$966	\$1,063	\$836	\$771	8.46%
7 Proserpi-Schlechter <sup>1,10</sup>	\$248	\$272	\$309	\$305	-6.20%	\$249	\$273	\$308	\$305	-6.14%
7 Reading ASC <sup>1,10</sup>	\$9,597	\$10,703	\$10,391	\$9,693	-0.33%	\$4,823	\$5,471	\$4,920	\$4,736	0.61%
7 Reading SC Spring Ridge <sup>1,10</sup>	\$19,421	\$20,693	\$19,858	\$19,435	-0.02%	\$12,631	\$12,495	\$12,530	\$12,264	1.00%
7 SC of Allentown <sup>1,10</sup>	\$13,944	\$13,425	\$14,308	\$14,953	-2.25%	\$9,560	\$9,568	\$9,463	\$10,609	-3.30%
7 SC Pottsville <sup>1,10</sup>	\$3,478	\$3,377	\$3,519	\$3,372	1.05%	\$2,455	\$2,714	\$2,725	\$2,989	-5.96%
7 Schuylkill Endoscopy <sup>1,10</sup>	\$3,991	\$3,885	\$3,695	\$3,538	4.27%	\$1,947	\$2,086	\$2,016	\$2,008	-1.01%
7 State Hill SC <sup>1,10</sup>	\$1,148	\$1,247	\$1,131	\$812	13.81%	\$1,027	\$1,103	\$1,019	\$730	13.52%
7 Twin Rivers Endoscopy <sup>1,10</sup>	\$3,490	\$3,816	\$4,148	\$3,435	0.54%	\$2,570	\$1,940	\$1,924	\$1,862	12.68%
7 Valley Access <sup>1,10</sup>	\$1,783	\$1,769	\$1,780	\$1,776	0.13%	\$1,237	\$1,253	\$1,283	\$1,349	-2.76%
7 Valley Access/Lehigh <sup>1,10,11</sup>	\$1,118	\$1,107	\$1,161	\$1,027	2.96%	\$761	\$794	\$837	\$817	-2.28%
7 Valley SC <sup>1,10</sup>	\$1,951	\$1,841	\$2,252	\$2,316	-5.26%	\$1,325	\$1,155	\$1,387	\$1,234	2.47%
7 Wyomissing Surgical Serv <sup>1,10</sup>	\$2,513	\$2,342	\$2,889	\$2,938	-4.83%	\$1,012	\$1,092	\$1,112	\$1,036	-0.77%
<b>Region 8 Average</b>	<b>\$4,800</b>	<b>\$4,250</b>	<b>\$3,925</b>	<b>\$3,724</b>	<b>9.63%</b>	<b>\$3,520</b>	<b>\$3,168</b>	<b>\$2,852</b>	<b>\$2,863</b>	<b>7.65%</b>
8 Abington Endoscopy <sup>3</sup>	\$11,207	\$10,266	\$2,837	\$4,169	56.26%	\$9,693	\$8,633	\$2,787	\$4,147	44.57%
8 Abington SC <sup>10</sup>	\$12,341	\$12,587	\$14,693	\$14,401	-4.77%	\$12,137	\$12,075	\$13,084	\$13,059	-2.35%
8 AFP SC <sup>1,10</sup>	\$891	\$908	\$844	\$913	-0.83%	\$796	\$831	\$738	\$713	3.86%

See footnotes on page 7.

# INDIVIDUAL AMBULATORY SURGERY CENTER DATA

Ambulatory Surgery Center	Operating Margin FY14	Total Margin FY14	3-yr Avg Total Margin FY12-FY14	Medicare Share of NPR FY14	Medical Assistance Share of NPR FY14	Visits FY14
<b>Statewide Average</b>	<b>25.56%</b>	<b>25.77%</b>	<b>25.93%</b>	<b>24.59%</b>	<b>4.05%</b>	<b>3,901</b>
<b>Region 6 Average</b>	<b>40.16%</b>	<b>40.31%</b>	<b>36.38%</b>	<b>27.41%</b>	<b>3.95%</b>	<b>3,776</b>
Riverview ASC <sup>1, 10</sup>	10.59%	10.59%	23.36%	22.17%	0.79%	5,529
Robert Packer Endoscopy	50.19%	50.19%	30.48%	18.31%	2.56%	4,918
Same Day Geisinger South <sup>7, 11</sup>	27.50%	27.50%	22.37%	25.18%	16.93%	3,084
Scranton Endoscopy <sup>1, 10</sup>	63.79%	63.79%	64.35%	18.74%	0.00%	8,967
Surgical Specialty NE PA <sup>1, 10</sup>	-11.45%	-11.44%	-2.30%	34.54%	6.69%	2,056
<b>Region 7 Average</b>	<b>36.41%</b>	<b>36.44%</b>	<b>36.47%</b>	<b>24.07%</b>	<b>3.03%</b>	<b>4,523</b>
Berks ASC <sup>1, 10</sup>	16.97%	16.97%	13.51%	4.07%	0.00%	546
Berks Digestive Health <sup>1, 10</sup>	44.31%	44.31%	44.66%	19.86%	3.23%	21,962
Berks Urologic SC <sup>10</sup>	40.86%	40.86%	42.66%	42.54%	2.83%	6,896
Berkshire Eye SC <sup>1, 10</sup>	33.25%	33.25%	36.56%	49.10%	1.11%	3,261
Bethlehem Endoscopy <sup>1, 10</sup>	44.43%	44.54%	43.16%	22.63%	1.01%	4,037
Carbon-Schuylkill Endo <sup>1, 10</sup>	22.21%	22.21%	NR	22.95%	1.02%	1,668
Center for Specialized <sup>1, 10</sup>	33.32%	33.34%	33.40%	36.97%	1.38%	5,071
College Heights Endo <sup>1, 10</sup>	59.94%	59.94%	59.45%	32.41%	0.02%	7,144
Eastern PA Endoscopy <sup>1, 10</sup>	41.19%	41.19%	41.53%	20.85%	1.52%	6,014
Fairgrounds SC <sup>7</sup>	26.32%	26.32%	22.27%	22.34%	4.66%	6,821
Keystone SC <sup>1, 10</sup>	20.06%	20.06%	17.59%	19.53%	0.12%	376
Mahoning Valley ASC <sup>1, 10</sup>	35.77%	35.77%	36.63%	67.43%	0.80%	4,602
PA Eye & Ear SC <sup>10</sup>	27.25%	27.25%	23.93%	32.35%	4.79%	4,498
Premier Podiatric SC <sup>1, 10</sup>	12.92%	12.92%	11.77%	33.85%	0.00%	250
Progressive Laser Surgi <sup>1, 10</sup>	10.58%	10.58%	18.63%	39.24%	26.63%	746
Progressive Surgical Inst <sup>1, 10</sup>	34.30%	34.30%	34.56%	39.26%	9.29%	1,377
Proserpi-Schlechter <sup>1, 10</sup>	-0.45%	-0.45%	-0.18%	0.00%	0.00%	163
Reading ASC <sup>1, 10</sup>	49.76%	49.76%	51.87%	13.35%	1.79%	7,042
Reading SC Spring Ridge <sup>1, 10</sup>	34.96%	35.08%	37.28%	9.64%	3.80%	7,439
SC of Allentown <sup>1, 10</sup>	31.44%	31.45%	31.42%	18.19%	0.34%	9,147
SC Pottsville <sup>1, 10</sup>	29.43%	29.43%	23.92%	21.66%	3.18%	2,839
Schuylkill Endoscopy <sup>1, 10</sup>	51.21%	51.26%	47.80%	29.34%	0.21%	10,236
State Hill SC <sup>1, 10</sup>	10.59%	10.59%	10.70%	65.84%	0.81%	1,496
Twin Rivers Endoscopy <sup>1, 10</sup>	26.32%	26.32%	43.82%	29.96%	0.00%	4,739
Valley Access <sup>1, 10</sup>	30.62%	30.62%	29.24%	62.60%	0.09%	1,239
Valley Access/Lehigh <sup>1, 10, 11</sup>	31.89%	31.89%	29.36%	62.21%	0.09%	915
Valley SC <sup>1, 10</sup>	32.06%	32.07%	36.03%	19.70%	29.71%	3,128
Wyomissing Surgical Serv <sup>1, 10</sup>	59.75%	59.77%	58.51%	27.69%	6.59%	2,987
<b>Region 8 Average</b>	<b>27.05%</b>	<b>27.27%</b>	<b>28.45%</b>	<b>22.35%</b>	<b>3.23%</b>	<b>3,803</b>
Abington Endoscopy <sup>3</sup>	13.51%	13.51%	44.48%	16.19%	0.29%	6,784
Abington SC <sup>10</sup>	8.80%	8.84%	12.81%	21.88%	2.86%	11,512
AFP SC <sup>1, 10</sup>	10.64%	10.64%	10.48%	33.12%	0.00%	881

See footnotes on page 7.

# INDIVIDUAL AMBULATORY SURGERY CENTER DATA

Region / Ambulatory Surgery Centers	Net Patient Revenue (NPR) (thousands)				3-yr Avg Change in NPR FY11-14	Total Operating Expenses (TOE) (thousands)				3-yr Avg Change in TOE FY11-14
	FY14	FY13	FY12	FY11		FY14	FY13	FY12	FY11	
<b>Statewide Average</b>	<b>\$4,467</b>	<b>\$4,239</b>	<b>\$4,106</b>	<b>\$4,063</b>	<b>3.31%</b>	<b>\$3,349</b>	<b>\$3,204</b>	<b>\$3,072</b>	<b>\$3,060</b>	<b>3.15%</b>
<b>Region 8 Average</b>	<b>\$4,800</b>	<b>\$4,250</b>	<b>\$3,925</b>	<b>\$3,724</b>	<b>9.63%</b>	<b>\$3,520</b>	<b>\$3,168</b>	<b>\$2,852</b>	<b>\$2,863</b>	<b>7.65%</b>
8 Ambulatory Endo Bucks <sup>1,10</sup>	\$1,599	\$1,637	\$1,953	NR	NR	\$583	\$1,355	\$1,442	NR	NR
8 ASC Bucks County <sup>7</sup>	\$8,932	\$9,076	\$8,239	\$11,561	-7.58%	\$3,986	\$3,997	\$3,690	\$6,654	-13.37%
8 ASC St Mary <sup>1,3,10</sup>	\$8,201	\$8,360	\$7,559	\$804	306.79%	\$7,159	\$6,462	\$6,014	\$2,613	57.98%
8 Blue Bell SC <sup>1,3,7,10</sup>	\$6,252	\$5,859	\$2,833	\$6,164	0.47%	\$5,856	\$5,535	\$2,620	\$4,958	6.04%
8 Brandywine SC <sup>1,10</sup>	\$453	\$329	\$338	\$278	21.08%	\$438	\$337	\$331	\$298	15.74%
8 Brandywine Valley Endo <sup>1,10</sup>	\$1,156	\$1,228	\$1,368	\$1,226	-1.91%	\$857	\$796	\$754	\$763	4.08%
8 Bucks County GI Endo <sup>1,10</sup>	\$2,202	\$2,285	\$2,333	\$2,466	-3.57%	\$1,955	\$2,048	\$1,856	\$1,812	2.64%
8 Bux-Mont Endoscopy <sup>1,10</sup>	\$2,312	\$2,181	\$2,048	\$2,191	1.84%	\$1,432	\$1,351	\$1,390	\$1,517	-1.87%
8 Children's SC Malvern <sup>1,3,10</sup>	\$5,003	\$4,828	\$2,023	NA	NA	\$3,278	\$3,238	\$2,237	NA	NA
8 CHOP ASC Exton <sup>7</sup>	\$9,745	\$9,217	\$8,647	\$10,582	-2.64%	\$3,763	\$3,608	\$3,678	\$5,177	-9.10%
8 Cornerstone ASC <sup>1,10</sup>	\$2,838	\$2,641	\$2,092	\$1,760	20.43%	\$1,336	\$1,649	\$1,127	\$991	11.61%
8 Crozer Endo <sup>3,7</sup>	\$3,365	\$2,803	\$1,511	NA	NA	\$2,411	\$2,009	\$1,184	NA	NA
8 Crozer SC Brinton Lake <sup>3,7</sup>	\$13,001	\$9,686	\$3,780	\$7,010	28.49%	\$8,661	\$6,191	\$2,663	\$6,377	11.93%
8 Crozer SC Haverford <sup>3,7</sup>	\$10,415	\$2,590	\$6,385	\$6,357	21.28%	\$6,863	\$1,562	\$5,609	\$5,522	8.09%
8 Del Valley Laser <sup>1,7,10</sup>	\$2,856	\$2,577	\$2,481	\$2,048	13.15%	\$2,902	\$2,395	\$2,228	\$1,614	26.58%
8 Del Valley Ortho Spine <sup>1,7,10</sup>	\$2,214	\$2,595	\$2,725	\$2,968	-8.47%	\$2,320	\$2,593	\$2,718	\$2,963	-7.23%
8 Dermatologic Drexel Hill <sup>1,10</sup>	\$502	\$541	\$381	\$732	-10.49%	\$455	\$487	\$516	\$714	-12.09%
8 Doylestown Hospital SC <sup>3</sup>	\$5,639	\$5,138	\$2,244	\$4,537	8.09%	\$3,247	\$3,557	\$2,406	\$4,836	-10.95%
8 Einstein Montgomery <sup>1,10</sup>	\$5,128	\$1,694	NA	NA	NA	\$5,996	\$3,294	NA	NA	NA
8 Endoscopy Bucks <sup>1,10</sup>	\$3,884	\$3,763	\$3,719	\$3,582	2.82%	\$1,735	\$1,797	\$1,558	\$1,430	7.10%
8 Endoscopy Sellersville <sup>1,10</sup>	\$1,973	\$1,945	\$2,001	\$1,956	0.29%	\$1,497	\$1,488	\$1,525	\$1,956	-7.82%
8 Endoscopy St Mary <sup>1,10</sup>	\$6,854	\$6,807	\$6,661	\$6,385	2.45%	\$2,875	\$3,157	\$3,162	\$2,968	-1.04%
8 Eye SC <sup>1,10</sup>	\$6,121	\$5,994	\$5,945	\$5,153	6.26%	\$4,666	\$4,251	\$4,108	\$3,543	10.56%
8 Eye SC Chester <sup>1,10</sup>	\$3,454	\$4,334	\$3,808	\$3,476	-0.21%	\$2,758	\$2,978	\$2,747	\$2,641	1.48%
8 Foundation Ft Washing <sup>1,10</sup>	\$2,729	\$2,891	\$2,569	\$2,139	9.19%	\$2,373	\$2,616	\$2,561	\$1,845	9.53%
8 Grand View Endoscopy <sup>7</sup>	\$534	\$493	\$519	\$444	6.79%	\$322	\$403	\$417	\$393	-6.08%
8 Holy Redeemer ASC <sup>10</sup>	\$6,210	\$6,118	\$6,101	\$5,709	2.93%	\$4,823	\$4,478	\$4,623	\$4,475	2.60%
8 Huntingdon Valley SC <sup>1,10</sup>	\$6,766	\$9,233	\$13,311	\$10,963	-12.76%	\$5,847	\$6,665	\$6,623	\$6,279	-2.30%
8 Keystone Kidney Ctr <sup>1,10</sup>	\$1,584	\$1,669	\$1,559	\$1,623	-0.81%	\$1,069	\$1,193	\$1,128	\$1,104	-1.05%
8 Kole Plastic SC <sup>1,10</sup>	\$13	NR	\$63	\$79	-27.86%	\$15	NR	\$50	\$55	-24.37%
8 Langhorne Access <sup>1,4,10</sup>	\$0	NA	NA	NA	NA	\$0.4	NA	NA	NA	NA
8 Langhorne SC <sup>1,10</sup>	\$3,582	\$3,448	\$3,202	\$3,580	0.02%	\$2,986	\$3,001	\$2,874	\$3,116	-1.39%
8 Laser Spine SC <sup>1,10</sup>	\$37,436	\$30,296	\$28,270	\$10,377	86.92%	\$20,544	\$19,916	\$15,140	\$5,880	83.13%
8 Main Line Endo East <sup>1,10</sup>	\$2,897	\$3,007	\$3,034	\$2,934	-0.42%	\$1,537	\$1,540	\$1,409	\$1,410	2.99%
8 Main Line Endo South <sup>1,10</sup>	\$1,222	\$1,211	\$1,084	\$1,032	6.14%	\$717	\$713	\$663	\$586	7.42%
8 Main Line Endo West <sup>1,10</sup>	\$4,538	\$4,643	\$4,459	\$4,343	1.49%	\$2,057	\$2,154	\$1,962	\$1,941	2.00%
8 Main Line Fertility <sup>1,3,10</sup>	\$6,518	\$6,667	NA	NA	NA	\$6,776	\$6,599	NA	NA	NA
8 Main Line SC <sup>1,10</sup>	\$11,106	\$10,819	\$9,874	\$9,122	7.25%	\$9,054	\$8,921	\$8,093	\$7,816	5.28%

See footnotes on page 7.

# INDIVIDUAL AMBULATORY SURGERY CENTER DATA

Ambulatory Surgery Center	Operating Margin FY14	Total Margin FY14	3-yr Avg Total Margin FY12-FY14	Medicare Share of NPR FY14	Medical Assistance Share of NPR FY14	Visits FY14
<b>Statewide Average</b>	<b>25.56%</b>	<b>25.77%</b>	<b>25.93%</b>	<b>24.59%</b>	<b>4.05%</b>	<b>3,901</b>
<b>Region 8 Average</b>	<b>27.05%</b>	<b>27.27%</b>	<b>28.45%</b>	<b>22.35%</b>	<b>3.23%</b>	<b>3,803</b>
Ambulatory Endo Bucks <sup>1, 10</sup>	63.56%	63.56%	34.87%	43.12%	0.12%	3,379
ASC Bucks County <sup>7</sup>	55.37%	55.37%	55.53%	0.00%	12.72%	10,926
ASC St Mary <sup>1, 3, 10</sup>	12.71%	12.72%	18.63%	37.19%	2.18%	3,482
Blue Bell SC <sup>1, 3, 7, 10</sup>	6.34%	6.34%	6.24%	33.66%	0.63%	2,908
Brandywine SC <sup>1, 10</sup>	3.20%	3.20%	1.21%	0.00%	0.00%	NR
Brandywine Valley Endo <sup>1, 10</sup>	25.89%	25.89%	35.86%	12.21%	0.38%	2,137
Bucks County GI Endo <sup>1, 10</sup>	11.19%	11.19%	14.08%	22.98%	7.55%	3,879
Bux-Mont Endoscopy <sup>1, 10</sup>	38.07%	38.07%	36.21%	18.43%	1.37%	4,319
Children's SC Malvern <sup>1, 3, 10</sup>	34.49%	34.49%	26.15%	0.00%	70.71%	2,835
CHOP ASC Exton <sup>7</sup>	61.39%	61.39%	59.98%	0.00%	12.93%	9,816
Cornerstone ASC <sup>1, 10</sup>	52.95%	52.95%	45.75%	27.42%	0.76%	987
Crozer Endo <sup>3, 7</sup>	28.35%	28.35%	27.01%	13.79%	6.80%	2,303
Crozer SC Brinton Lake <sup>3, 7</sup>	33.38%	33.38%	33.83%	30.45%	5.66%	6,957
Crozer SC Haverford <sup>3, 7</sup>	34.11%	34.11%	27.67%	31.40%	3.18%	5,353
Del Valley Laser <sup>1, 7, 10</sup>	-1.59%	0.88%	5.77%	48.73%	8.35%	3,243
Del Valley Ortho Spine <sup>1, 7, 10</sup>	-4.78%	-4.78%	-1.28%	9.11%	17.83%	2,266
Dermatologic Drexel Hill <sup>1, 10</sup>	9.37%	9.37%	-2.35%	63.94%	0.00%	2,238
Doylestown Hospital SC <sup>3</sup>	42.41%	42.41%	37.70%	35.99%	0.10%	2,790
Einstein Montgomery <sup>1, 10</sup>	-16.91%	-16.91%	NA	20.78%	2.83%	4,579
Endoscopy Bucks <sup>1, 10</sup>	55.35%	55.36%	55.23%	18.66%	0.00%	5,395
Endoscopy Sellersville <sup>1, 10</sup>	24.12%	24.12%	23.81%	32.29%	1.19%	3,971
Endoscopy St Mary <sup>1, 10</sup>	58.06%	58.08%	54.77%	9.83%	0.00%	4,996
Eye SC <sup>1, 10</sup>	23.77%	23.77%	27.88%	52.32%	3.31%	5,328
Eye SC Chester <sup>1, 10</sup>	20.13%	20.08%	26.84%	54.91%	1.27%	3,411
Foundation Ft Washing <sup>1, 10</sup>	13.04%	13.50%	7.97%	26.79%	0.00%	1,926
Grand View Endoscopy <sup>7</sup>	39.76%	39.76%	26.12%	13.52%	2.50%	360
Holy Redeemer ASC <sup>10</sup>	22.33%	22.42%	24.47%	15.70%	0.00%	6,118
Huntingdon Valley SC <sup>1, 10</sup>	13.59%	13.59%	35.01%	24.95%	0.00%	6,811
Keystone Kidney Ctr <sup>1, 10</sup>	32.53%	32.53%	29.55%	8.01%	0.73%	299
Kole Plastic SC <sup>1, 10</sup>	-13.69%	-13.69%	NR	0.00%	0.00%	90
Langhorne Access <sup>1, 4, 10</sup>	0.00%	0.00%	NA	0.00%	0.00%	260
Langhorne SC <sup>1, 10</sup>	16.64%	16.65%	13.43%	44.22%	3.38%	5,196
Laser Spine SC <sup>1, 10</sup>	45.12%	45.12%	42.09%	4.73%	0.00%	1,583
Main Line Endo East <sup>1, 10</sup>	46.95%	47.27%	49.96%	26.05%	0.11%	4,805
Main Line Endo South <sup>1, 10</sup>	41.32%	41.18%	40.51%	21.58%	0.00%	1,987
Main Line Endo West <sup>1, 10</sup>	54.66%	54.69%	54.79%	20.25%	0.00%	7,189
Main Line Fertility <sup>1, 3, 10</sup>	-3.96%	2.23%	NA	0.00%	0.00%	100
Main Line SC <sup>1, 10</sup>	18.48%	18.48%	18.02%	44.40%	1.32%	7,311

See footnotes on page 7.

# INDIVIDUAL AMBULATORY SURGERY CENTER DATA

Region / Ambulatory Surgery Centers	Net Patient Revenue (NPR) (thousands)				3-yr Avg Change in NPR FY11-14	Total Operating Expenses (TOE) (thousands)				3-yr Avg Change in TOE FY11-14
	FY14	FY13	FY12	FY11		FY14	FY13	FY12	FY11	
<b>Statewide Average</b>	<b>\$4,467</b>	<b>\$4,239</b>	<b>\$4,106</b>	<b>\$4,063</b>	<b>3.31%</b>	<b>\$3,349</b>	<b>\$3,204</b>	<b>\$3,072</b>	<b>\$3,060</b>	<b>3.15%</b>
<b>Region 8 Average</b>	<b>\$4,800</b>	<b>\$4,250</b>	<b>\$3,925</b>	<b>\$3,724</b>	<b>9.63%</b>	<b>\$3,520</b>	<b>\$3,168</b>	<b>\$2,852</b>	<b>\$2,863</b>	<b>7.65%</b>
8 Main Line Spine SC <sup>1, 10</sup>	\$4,520	\$4,410	\$4,662	\$3,414	10.80%	\$3,401	\$2,972	\$3,285	\$2,711	8.48%
8 Montgomery SC <sup>1, 10</sup>	\$2,216	\$2,186	\$2,095	\$2,152	1.00%	\$1,959	\$1,906	\$1,924	\$2,152	-2.99%
8 New Britain SC <sup>1, 10</sup>	\$7,604	\$6,422	\$3,930	NA	NA	\$6,477	\$5,619	\$3,578	NA	NA
8 Oxford Valley Pain SC <sup>1, 4, 10</sup>	\$378	NA	NA	NA	NA	\$438	NA	NA	NA	NA
8 Paoli SC <sup>1, 10</sup>	\$6,603	\$6,701	\$6,068	\$6,108	2.70%	\$6,164	\$5,922	\$5,328	\$5,044	7.40%
8 Penn Med Radnor Endo <sup>7</sup>	\$2,418	\$2,291	\$2,625	\$3,492	-10.25%	\$3,689	\$3,618	\$4,179	\$4,136	-3.60%
8 PMA Gastroenterology <sup>1, 10</sup>	\$2,249	\$2,275	\$2,150	\$1,933	5.44%	\$2,030	\$2,003	\$2,125	\$2,016	0.23%
8 Pottstown SC <sup>1, 10</sup>	\$2,052	\$1,758	\$2,288	\$2,106	-0.86%	\$1,203	\$1,013	\$1,799	\$1,623	-8.63%
8 Quality Vascular Del Val <sup>1, 10</sup>	\$1,841	\$1,794	\$1,797	\$1,872	-0.56%	\$1,229	\$1,222	\$1,189	\$1,184	1.28%
8 Quality Vascular Hypert <sup>1, 10</sup>	\$1,745	\$1,783	\$1,770	\$1,869	-2.21%	\$1,134	\$1,107	\$1,089	\$1,138	-0.13%
8 Riddle SC <sup>1, 10</sup>	\$15,502	\$13,785	\$10,798	\$7,923	31.88%	\$8,998	\$8,282	\$6,880	\$6,431	13.30%
8 RMA of Philadelphia SC <sup>1, 10</sup>	\$808	\$1,265	\$875	NA	NA	\$677	\$632	\$557	NA	NA
8 Sally Balin ASC <sup>1, 10</sup>	\$376	\$345	\$453	\$401	-2.12%	\$372	\$336	\$444	\$401	-2.41%
8 SC Chester County <sup>1, 10</sup>	\$1,676	\$1,670	\$1,787	\$2,199	-7.93%	\$2,015	\$1,901	\$2,042	\$2,208	-2.92%
8 SC Limerick <sup>1, 7, 10</sup>	\$3,322	\$3,221	\$3,040	\$3,470	-1.41%	\$2,900	\$2,868	\$2,766	\$3,115	-2.30%
8 SC of the Main Line <sup>1, 7, 10</sup>	\$5,349	\$6,332	\$7,226	\$6,938	-7.63%	\$4,688	\$6,038	\$6,718	\$5,884	-6.78%
8 Springfield ASC <sup>1, 10</sup>	\$3,768	\$3,808	\$3,987	\$3,912	-1.23%	\$2,665	\$2,795	\$2,918	\$2,906	-2.76%
8 Trevoze Specialty Care <sup>1, 10</sup>	\$3,522	\$3,058	\$3,185	\$1,846	30.27%	\$3,021	\$2,685	\$3,150	\$1,705	25.75%
8 Tri-County Eye Surgery <sup>1, 10</sup>	\$3,732	\$3,509	\$3,170	\$2,881	9.85%	\$2,259	\$2,108	\$1,870	\$1,809	8.29%
8 Turk's Head SC <sup>1, 10</sup>	\$8,013	\$7,383	\$7,686	\$7,160	3.97%	\$6,330	\$5,995	\$5,874	\$5,653	3.99%
8 Valley Forge SC <sup>1, 3, 10</sup>	\$233	\$241	\$204	\$723	-22.59%	\$419	\$532	\$205	\$720	-13.93%
8 Valley Pain Center <sup>1, 10</sup>	\$2,779	\$2,545	\$2,791	\$2,861	-0.95%	\$2,455	\$2,219	\$2,498	\$2,455	0.00%
8 West Chester Endo <sup>1, 10</sup>	\$4,912	\$3,985	\$3,517	\$3,694	10.99%	\$3,090	\$2,663	\$2,259	\$2,293	11.59%
8 Wills Eye SC Plymth Mtg <sup>10</sup>	\$3,435	\$3,239	\$3,156	\$3,488	-0.50%	\$3,156	\$2,966	\$2,944	\$3,234	-0.80%
8 Wills SC Bucks County <sup>10</sup>	\$4,093	\$3,951	\$3,650	\$3,971	1.03%	\$3,800	\$3,728	\$3,468	\$3,948	-1.25%
<b>Region 9 Average</b>	<b>\$3,411</b>	<b>\$3,786</b>	<b>\$3,651</b>	<b>\$3,423</b>	<b>-0.12%</b>	<b>\$2,969</b>	<b>\$3,283</b>	<b>\$3,154</b>	<b>\$3,102</b>	<b>-1.42%</b>
9 American Access Care PA <sup>1, 10</sup>	\$4,542	\$4,781	\$5,287	\$4,652	-0.79%	\$4,464	\$4,582	\$4,882	\$4,920	-3.09%
9 American Access S Phila <sup>1, 3, 10</sup>	\$5,635	\$4,362	NA	NA	NA	\$5,288	\$4,366	NA	NA	NA
9 Clinical Nephrology Assoc <sup>1, 10</sup>	\$1,252	\$1,423	\$1,590	\$1,730	-9.22%	\$1,045	\$1,116	\$1,167	\$1,235	-5.12%
9 Dermatologic Phila <sup>1, 10</sup>	\$264	\$283	\$189	\$461	-14.23%	\$262	\$307	\$272	\$504	-16.01%
9 Drexel Digestive Health <sup>7</sup>	\$1,749	\$1,725	\$1,482	\$1,886	-2.42%	\$1,427	\$1,409	\$1,261	\$1,230	5.36%
9 Einstein SC <sup>7</sup>	\$5,268	\$5,124	\$5,255	\$5,265	0.02%	\$4,862	\$4,656	\$4,666	\$5,089	-1.48%
9 Endoscopy PA Hosp <sup>3</sup>	\$2,292	\$1,178	\$3,144	\$3,314	-10.28%	\$1,899	\$1,029	\$3,075	\$2,662	-9.56%
9 Gastrointestinal Spec <sup>1, 10</sup>	\$2,274	\$2,218	\$2,420	\$2,310	-0.51%	\$2,256	\$2,203	\$2,425	\$2,319	-0.91%
9 Grant SC <sup>1, 10</sup>	\$2,365	\$2,531	\$2,808	NA	NA	\$1,852	\$1,755	\$1,879	NA	NA
9 HUP Reproductive Surgical	\$1,373	\$1,267	\$964	\$1,057	9.96%	\$1,089	\$397	\$734	\$1,068	0.66%
9 Jefferson SC Navy Yard <sup>1, 10</sup>	\$17,398	\$16,359	\$13,068	\$8,537	34.60%	\$12,241	\$11,223	\$9,300	\$7,755	19.29%
9 Liberty Eye SC <sup>1, 10</sup>	\$2,775	\$2,834	\$3,309	\$3,170	-4.16%	\$2,521	\$2,639	\$2,559	\$2,708	-2.30%

See footnotes on page 7.

# INDIVIDUAL AMBULATORY SURGERY CENTER DATA

Ambulatory Surgery Center	Operating Margin FY14	Total Margin FY14	3-yr Avg Total Margin FY12-FY14	Medicare Share of NPR FY14	Medical Assistance Share of NPR FY14	Visits FY14
<b>Statewide Average</b>	<b>25.56%</b>	<b>25.77%</b>	<b>25.93%</b>	<b>24.59%</b>	<b>4.05%</b>	<b>3,901</b>
<b>Region 8 Average</b>	<b>27.05%</b>	<b>27.27%</b>	<b>28.45%</b>	<b>22.35%</b>	<b>3.23%</b>	<b>3,803</b>
Main Line Spine SC <sup>1,10</sup>	24.75%	24.75%	28.94%	26.77%	0.05%	6,465
Montgomery SC <sup>1,10</sup>	11.61%	11.69%	11.16%	68.99%	2.10%	2,461
New Britain SC <sup>1,10</sup>	15.20%	15.35%	13.01%	19.66%	0.00%	5,919
Oxford Valley Pain SC <sup>1,4,10</sup>	-15.98%	-15.98%	NA	19.34%	0.20%	602
Paoli SC <sup>1,10</sup>	6.66%	6.66%	10.08%	18.44%	0.26%	4,601
Penn Med Radnor Endo <sup>7</sup>	-52.49%	-52.49%	-56.57%	21.18%	0.12%	3,487
PMA Gastroenterology <sup>1,10</sup>	9.74%	9.74%	7.75%	20.73%	2.33%	4,052
Pottstown SC <sup>1,10</sup>	41.37%	41.37%	56.69%	22.26%	0.00%	4,912
Quality Vascular Del Val <sup>1,10</sup>	33.23%	33.23%	32.98%	57.22%	0.09%	931
Quality Vascular Hypert <sup>1,10</sup>	35.04%	35.04%	37.14%	53.96%	0.09%	931
Riddle SC <sup>1,10</sup>	41.96%	41.96%	39.73%	9.36%	0.12%	5,653
RMA of Philadelphia SC <sup>1,10</sup>	53.60%	53.67%	48.10%	0.00%	0.00%	1,937
Sally Balin ASC <sup>1,10</sup>	1.09%	1.09%	1.93%	51.95%	0.00%	450
SC Chester County <sup>1,10</sup>	-20.21%	-20.21%	-16.05%	17.69%	0.00%	1,572
SC Limerick <sup>1,7,10</sup>	12.72%	12.72%	10.96%	34.65%	2.61%	1,765
SC of the Main Line <sup>1,7,10</sup>	12.36%	12.36%	7.74%	20.34%	1.15%	2,483
Springfield ASC <sup>1,10</sup>	29.27%	27.97%	27.11%	26.39%	0.00%	6,691
Treose Specialty Care <sup>1,10</sup>	14.22%	14.22%	9.30%	24.83%	9.60%	3,343
Tri-County Eye Surgery <sup>1,10</sup>	39.52%	39.52%	40.13%	63.92%	0.96%	4,370
Turk's Head SC <sup>1,10</sup>	21.00%	22.20%	22.49%	24.01%	0.78%	5,787
Valley Forge SC <sup>1,3,10</sup>	-80.01%	-80.01%	-70.52%	0.00%	0.00%	535
Valley Pain Center <sup>1,10</sup>	11.67%	11.67%	11.63%	12.60%	0.00%	3,801
West Chester Endo <sup>1,10</sup>	37.09%	41.47%	38.47%	12.17%	0.00%	7,935
Wills Eye SC Plymth Mtg <sup>10</sup>	8.12%	8.12%	7.77%	54.27%	2.26%	2,704
Wills SC Bucks County <sup>10</sup>	7.15%	7.16%	6.00%	57.10%	9.09%	3,129
<b>Region 9 Average</b>	<b>14.88%</b>	<b>14.92%</b>	<b>15.06%</b>	<b>28.00%</b>	<b>9.86%</b>	<b>2,888</b>
American Access Care PA <sup>1,10</sup>	1.73%	1.89%	5.06%	68.26%	2.76%	2,556
American Access S Phila <sup>1,3,10</sup>	6.16%	6.17%	NA	72.53%	1.68%	2,723
Clinical Nephrology Assoc <sup>1,10</sup>	16.48%	16.48%	21.96%	64.64%	0.25%	820
Dermatologic Phila <sup>1,10</sup>	0.79%	0.79%	-14.21%	33.88%	0.00%	1,107
Drexel Digestive Health <sup>7</sup>	19.02%	19.02%	17.85%	15.25%	19.13%	2,202
Einstein SC <sup>7</sup>	15.07%	15.07%	17.72%	24.56%	27.43%	3,446
Endoscopy PA Hosp <sup>3</sup>	17.14%	17.14%	9.24%	27.89%	0.07%	4,192
Gastrointestinal Spec <sup>1,10</sup>	0.79%	0.79%	0.41%	22.31%	3.68%	3,786
Grant SC <sup>1,10</sup>	21.66%	21.66%	28.79%	27.64%	31.27%	4,125
HUP Reproductive Surgical	34.09%	34.09%	47.74%	0.00%	0.59%	890
Jefferson SC Navy Yard <sup>1,10</sup>	29.64%	29.64%	30.03%	13.03%	0.00%	5,114
Liberty Eye SC <sup>1,10</sup>	9.13%	9.13%	13.43%	58.25%	20.09%	2,523

See footnotes on page 7.

# INDIVIDUAL AMBULATORY SURGERY CENTER DATA

Region / Ambulatory Surgery Centers	Net Patient Revenue (NPR) (thousands)				3-yr Avg Change in NPR FY11-14	Total Operating Expenses (TOE) (thousands)				3-yr Avg Change in TOE FY11-14
	FY14	FY13	FY12	FY11		FY14	FY13	FY12	FY11	
<b>Statewide Average</b>	<b>\$4,467</b>	<b>\$4,239</b>	<b>\$4,106</b>	<b>\$4,063</b>	<b>3.31%</b>	<b>\$3,349</b>	<b>\$3,204</b>	<b>\$3,072</b>	<b>\$3,060</b>	<b>3.15%</b>
<b>Region 9 Average</b>	<b>\$3,411</b>	<b>\$3,786</b>	<b>\$3,651</b>	<b>\$3,423</b>	<b>-0.12%</b>	<b>\$2,969</b>	<b>\$3,283</b>	<b>\$3,154</b>	<b>\$3,102</b>	<b>-1.42%</b>
9 Metropolitan Nephrology <sup>1, 10</sup>	\$1,038	\$1,062	\$987	\$1,126	-2.61%	\$758	\$759	\$757	\$802	-1.81%
9 Mt Airy AESC <sup>1, 10</sup>	\$1,294	\$1,355	\$1,443	\$1,181	3.20%	\$1,062	\$1,257	\$1,190	\$998	2.15%
9 PGC Endoscopy <sup>1, 10</sup>	\$1,949	\$1,970	\$1,847	\$1,662	5.75%	\$1,939	\$1,855	\$1,845	\$1,674	5.27%
9 Philadelphia Surgical Ctr <sup>10</sup>	\$2,105	\$2,162	\$2,277	\$1,827	5.06%	\$2,141	\$2,283	\$2,185	\$1,894	4.34%
9 Red Lion SC <sup>1, 10</sup>	\$4,537	\$4,751	\$5,047	\$4,841	-2.10%	\$3,612	\$3,817	\$3,413	\$2,894	8.26%
9 SC of Pennsylvania Hosp	\$5,864	\$5,635	\$4,618	\$5,201	4.25%	\$5,964	\$5,454	\$4,922	\$5,168	5.14%
9 Temple Univ Podiatric ASC <sup>7</sup>	\$17	\$60	\$27	\$15	3.03%	\$357	\$341	\$379	\$414	-4.64%
9 Vincera SC <sup>1, 4, 10</sup>	\$3,861	NA	NA	NA	NA	\$3,435	NA	NA	NA	NA
9 Wills SC Northeast <sup>10</sup>	\$3,529	\$3,510	\$3,618	\$3,483	0.44%	\$3,361	\$3,429	\$3,334	\$3,299	0.62%
9 Wills SC Phila Stadium <sup>10</sup>	\$3,664	\$4,035	\$3,487	\$4,090	-3.47%	\$3,487	\$3,476	\$3,219	\$3,553	-0.62%

See footnotes on page 7.



# INDIVIDUAL AMBULATORY SURGERY CENTER DATA

Ambulatory Surgery Center	Operating Margin FY14	Total Margin FY14	3-yr Avg Total Margin FY12-FY14	Medicare Share of NPR FY14	Medical Assistance Share of NPR FY14	Visits FY14
<b>Statewide Average</b>	<b>25.56%</b>	<b>25.77%</b>	<b>25.93%</b>	<b>24.59%</b>	<b>4.05%</b>	<b>3,901</b>
<b>Region 9 Average</b>	<b>14.88%</b>	<b>14.92%</b>	<b>15.06%</b>	<b>28.00%</b>	<b>9.86%</b>	<b>2,888</b>
Metropolitan Nephrology <sup>1,10</sup>	26.92%	26.92%	26.31%	61.35%	0.33%	581
Mt Airy AESC <sup>1,10</sup>	17.94%	17.94%	14.24%	19.38%	13.14%	3,042
PGC Endoscopy <sup>1,10</sup>	0.54%	0.54%	2.56%	28.41%	6.47%	5,926
Philadelphia Surgical Ctr <sup>10</sup>	-1.71%	-1.71%	-0.87%	10.33%	5.70%	4,303
Red Lion SC <sup>1,10</sup>	20.39%	20.70%	24.54%	0.00%	54.14%	2,776
SC of Pennsylvania Hosp	12.35%	12.35%	12.06%	16.56%	13.72%	4,547
Temple Univ Podiatric ASC <sup>7</sup>	-2034.95%	-2034.95%	-936.68%	27.01%	70.32%	63
Vincera SC <sup>1,4,10</sup>	11.04%	11.06%	NA	1.77%	0.00%	958
Wills SC Northeast <sup>10</sup>	4.76%	5.03%	5.06%	50.04%	2.35%	3,840
Wills SC Phila Stadium <sup>10</sup>	5.00%	5.00%	9.14%	33.79%	5.86%	4,012

See footnotes on page 7.

# EXPLANATION OF TERMS & MEASURES

**3-year Average Change in Net Patient Revenue (NPR) or Total Operating Expenses (TOE):** The average annual change in the facility's NPR or TOE that occurred from the end of FY11 through FY14.

$$(((\text{NPR}_{14} - \text{NPR}_{11}) / \text{NPR}_{11}) / 3) \text{ or } (((\text{TOE}_{14} - \text{TOE}_{11}) / \text{TOE}_{11}) / 3)$$

**3-year Average Total Margin:** The average total margin realized by the facility during FY12 through FY14.

$$(\Sigma \text{ revenue over expenses}_{14, 13, 12} / \Sigma \text{ total revenue}_{14, 13, 12})$$

**Ambulatory Surgery Center (ASC):** A licensed facility by the Pennsylvania Department of Health that provides specialty or multi-specialty surgical care to patients who do not require overnight hospitalization, but require medical supervision following a procedure. An ASC does not include individual or group practice offices of private physicians or dentists.

**Commercial Third-Party Payers:** Commercial insurers encompass all indemnity and managed care health insurance plans, including Blue Cross and Blue Shield plans, and hospital and health care system plans. Government-funded programs, such as Medicare managed care, are not included even if a commercial insurer administers the program.

**Net Patient Revenue (NPR):** Net patient revenue reflects revenue for patient care only and does not include revenue from other operations, such as the cafeteria, parking, rent, research and educational activities. Revenue from those operations is included in total operating revenue. NPR may include retroactive adjustments from third-party payers for care provided during a previous fiscal year.

**Other Third-Party Payers:** Third-party payers other than health insurance companies and managed care organizations. These include direct payments by employers or associations, auto insurance, workers' compensation, and government programs (other than Medicare and Medical Assistance).

**Operating Income:** The amount by which total operating revenue exceeds total operating expenses.

$$(\text{total operating revenue} - \text{total operating expenses})$$

**Operating Margin:** The ratio of operating income to total operating revenue. This measure places operating income in perspective with the volume of business realized by the facility.

$$(\text{operating income} / \text{total operating revenue})$$

**Outpatient Visits:** The number of visits to the surgery center or an individual outpatient department of the hospital during the fiscal year.

**Total Margin:** The ratio of total income to total revenue. This measure puts income from all sources in perspective with all revenues received by a facility.

$$(\text{revenue over expenses} / \text{total revenue})$$

**Total Net Income (Revenue over Expenses):** Total net income reflects the sum of operating income and non-operating income. Total net income may also include an extraordinary item.

**Total Operating Expenses (TOE):** All costs associated with operating the entire facility such as salaries, professional fees, supplies, depreciation, interest, and insurance. The acquisition of durable equipment and other property are not considered expenses and are reflected on the facility's balance sheet as assets. However, the cost to finance equipment (interest) as well as the depreciation, operation and maintenance costs of capital equipment are operating expenses.

**Total Operating Revenue (TOR):** All revenues allocated by the facility to meet operating expenses. Includes revenue sources such as net patient revenue, investment income, contributions, and revenue from other operations (e.g., cafeteria, parking, rent, research and educational activities). Individual facilities may also allocate investment income, contributions, etc., as non-operating income.

**Total Revenue:** Operating revenue plus non-operating income. The non-operating income component typically includes unrestricted contributions, investment income, and net investment gains and losses on marketable securities.

# NON-COMPLIANT AMBULATORY SURGERY CENTERS

## No Submission

The following ambulatory surgery centers did not comply with PHC4's filing requirements and are not included in this report.

- Altoona Specialty Center, LLC (*closed 9/2014*)
- Associates in Kidney Disease and Hypertension, PC (*closed 7/2014*)
- Best Impression Surgery Center
- Bryn Mawr Medical Specialists
- Carlisle Outpatient Surgery Center
- Leonard Dzubow Ambulatory Surgical Center, LLC (*closed 8/2014*)
- Lowry SurgiCenter
- Manoa Diagnostic Center, LP (*closed 2/2015*)
- Northwood Surgery Center
- Philadelphia Institute of Cosmetic Surgery
- Philadelphia Surgery Center
- Plaza Surgical Center, Inc
- Premier Surgery Center of Pittsburgh
- Rhawn Street Endoscopy Center
- Ridley Crossing Surgical Center
- Sam Surgery Center, LLC
- Valley Ambulatory Surgical Center
- Valley Eye Surgical Center
- Williamsport Surgery Center

## Partial Submission

The following ambulatory surgery center did not comply with one or more of PHC4's filing requirements.

- Alfred I. duPont Hospital for Children Surgery Center, Bryn Mawr
- Center for the Surgical Arts, LLC



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**For More Information**

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